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Mental Chemistry

Charles F. Haanel

Mental Chemistry

by Charles F. Haanel

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Mental Chemistry

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**Note from
One of a Kind Publishing Inc.**

In order to reach a broader readership, the language of this classic book has been updated to eliminate gender bias, except in the case of direct quotation. The updating also serves to allow modern readers to relate more easily to the instructions and anecdotes given throughout the book. The spirit in which the book was written remains fully intact, despite these minor changes.

Please make note of the original date of publication, 1922, and read the anecdotes and stories told by Charles F. Haanel in the proper context of this time.

—The Publisher

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CHAPTER 1

Mental Chemistry

Chemistry is the science which treats of the intra-atomic or the intra-molecular changes which material things undergo under various influences.

Mental is defined as “of or pertaining to the mind, including intellect, feeling, and will, or the entire rational nature.”

Science is knowledge gained and verified by exact observation and correct thinking.

Mental chemistry is, therefore, the science which treats of the changes which material conditions undergo through the operations of the mind, verified by exact observation and correct thinking.

As the transformations which are brought about in applied chemistry are the result of the orderly combination of materials, it follows that mental chemistry brings about results in a like manner.

Any conceivable number may be formed with the Arabic numbers 1, 2, 3, 4, 5, 6, 7, 8, 9, 0.

Any conceivable thought may be expressed with the twenty-six letters of the alphabet.

Any conceivable thing can be organized with the fourteen elements and always and only by the proper grouping of electrons into molecules.

When two or more molecules are grouped, a new individuality is created, and this individuality which has been called into being possesses characteristics which are not possessed by either of the elements which gave it being.

Thus, one atom of sodium and one of chlorine give us salt, and this combination alone can give us salt, and no other combination of elements can give us salt, and salt is something very different from either of the elements of which it is composed.

What is true in the inorganic world is likewise true in the organic — certain conscious processes will produce certain effects, and the result will invariably be the same. The same thought will always be followed by the same consequence, and no other thought will serve the purpose.

This must necessarily be true, because the principle must exist independently of the organs through which they function. Light must exist — otherwise there could be no eye. Sound must exist — otherwise there could be no ear. Mind must exist, otherwise there could be no brain.

Mental action is therefore the interaction of the individual upon the Universal Mind, and as the Universal Mind is the intelligence which pervades all space and animates all living things, this mental action and reaction is the law of causation.

It is the Universal Chemist, but the principle of causation does not obtain in the individual mind but in the Universal Mind. It is not an objective faculty, but a subjective process.

The individual may, however, bring the power into manifestation, and as the possible combinations of thought are infinite, the results are seen in an infinite variety of conditions and experiences.

Primordial humans, naked and bestial, squatting in gloomy caverns, gnawing bones, was born, lived, and died in a hostile world. Their hostility and their wretchedness arose from their ignorance. Their handmaidens were Hate and Fear. Their sole reliance were their clubs. They saw in the beasts, forests, torrents, seas, clouds, and even in their

fellow humans, only enemies. They recognized no ties binding them one to another or to themselves.

Modern humans are born into comparative luxury. Love rocks their cradles and shields their youth. When they go forth to struggle they wield pencils, not clubs. They rely upon their brains, not their brawn. They know the physical as neither master nor equal, but as a useful servant. Their fellow humans and the forces of Nature are their friends — not their enemies.

These tremendous changes, from hate to love, from fear to confidence, from material strife to mental control, have been wrought by the slow dawn of Understanding. In direct proportion as they understand Cosmic Law is humanity's lot enviable of the reverse.

Thought builds organic structures in animals and humans. The protoplasmic cell desires the light and sends forth its impulse; this impulse gradually builds an eye. A species of deer feed in a country where the leaves grow on high branches, and the constant reaching for their favorite food builds cell by cell the neck of the giraffe. The amphibian reptiles desire to fly in the open air above the water; they develop wings and become birds.

Experiments with parasites found on plants indicate that even the lowest order of life makes use of mental chemistry. Jacques Loeb, M.D., Ph.D., a member of the Rockefeller Institute, made the following experiment: "In order to obtain the material, potted rose bushes are brought into a room and placed in front of a closed window. If the plants are allowed to dry out, the aphids (parasites), previously wingless, change to winged insects. After the metamorphosis, the insects leave the plants, fly to the window, and then creep upward on the glass."

It is evident that these tiny insects found that the plants on which they had been thriving were dead, and that they could therefore secure nothing more to eat and drink from this source. The only method by which they could save themselves from starvation was to grow temporary wings and fly, which they did.

That the brain cells are directly affected by mental pictures, and that the brain cells in their turn can affect the entire being, was proven by Professor Elmer Gates of the Smithsonian Institution at Washington. Guinea pigs were kept in enclosures with certain colors dominant; dissection showed their brains to be larger in the color area than those of the same class of guinea pigs kept in other enclosures. The perspiration of men in various mental moods was analyzed, and the resultant salts experimented with. Those of a man in an angry state were of an unusual color; a small portion put on the tongue of a dog produced evidences of poisoning.

Experiments at Harvard College with students on the weighing board proved that the mind moves the blood. When the student was told to imagine that he was running a foot race, the board sank down at the foot, and when a problem in mathematics was being worked, the balanced board sank down at the head.

This shows that thought not only flashes constantly between mind and mind, with an intensity and swiftness far transcending electricity, but that it also builds the structures through which it operates.

Through the conscious mind we know ourselves as individuals and take cognizance of the world about us. The subconscious mind is the storehouse of past thoughts.

We can understand the action of the conscious and subconscious minds by observing the process by which the child learns to play the piano. It is taught how to hold its hands and strike the keys, but at first it finds it somewhat difficult to control the movement of its fingers. It must practice daily, must concentrate its thoughts upon its fingers, consciously making the right movements. These thoughts, in time, become subconscious, and the fingers are directed and controlled in the playing by the subconsciousness. In its first months, and possibly first years of practice, the pupil can perform only by keeping its conscious mind centered upon the work, but later it can play with ease and at the same time carry on a conversation with those about it, because the subconscious has become so thoroughly imbued with the idea of right

movements that it can direct them without demanding the attention of the conscious mind.

The subconscious cannot take the initiative. It carries out only what is suggested by the conscious mind. But these suggestions it carries out faithfully, and it is this close relation between the conscious and subconscious which makes the conscious thinking so important.

The Human organism is controlled by the subconscious thought; circulation, breathing, digestion, and assimilation are all activities controlled by the subconscious. The subconscious is continually getting its impulses from the conscious, and we have only to change our conscious thought to get a corresponding change in the subconscious.

We live in a fathomless sea of plastic mind-substance. This substance is ever alive and active. It is sensitive to the highest degree. It takes form according to the mental demand. Thought forms the mold or matrix from which the substance expresses. Our ideal is the mold from which our future will emerge.

The Universe is alive. In order to express life, there must be mind; nothing can exist without mind. Everything which exists is some manifestation of this one basic substance from which and by which all things have been created and are continually being recreated. It is our capacity to think that makes us creators instead of creatures.

All things are the result of the thought process. Humans have accomplished the seemingly impossible because we have refused to consider it impossible. By concentration, humans have made the connection between the finite and the Infinite, the limited and the Unlimited, the visible and the Invisible, the personal and the Impersonal.

Great musicians have succeeded in thrilling the world by the creation of divine rhapsodies. Great inventors have made the connection and startled the world by their wonderful creations. Great authors, great philosophers, great scientists have secured this harmony to such an extent that, though their writings were created hundreds of years ago, we are just beginning to realize their truth. Love of music, love of business,

love of creation, caused these people to concentrate, and the ways and means of materializing their ideals slowly but surely developed.

Throughout the entire Universe the law of cause and effect is ever at work. This law is supreme; here a cause, there an effect. They can never operate independently. One is supplementary to the other. Nature at all times is endeavoring to establish a perfect equilibrium. This is the law of the Universe, and is ever active. Universal harmony is the goal for which all nature strives. The entire cosmos moves under this law. The sun, the moon, the stars are all held in their respective positions because of harmony. They travel their orbits, they appear at certain times in certain places, and because of the precision of this law, astronomers are able to tell us where various stars will appear in a thousand years. The scientists base their entire hypothesis on this law of cause and effect. Nowhere is it held in dispute except in the domain of humans. Here we find people speaking of luck, chance, accident, and mishap; but is anyone of these possible? Is the Universe a unit? If so, and if there is law and order in one part, it must extend throughout all parts. This is a scientific deduction.

Like begets like on every plane of existence, and while people believe this more or less vaguely, they refuse to give it any consideration where they are concerned. This is due to the fact that heretofore humans could never realize how they set certain causes in motion which related them with their various experiences.

It is only in the past few years that a working hypothesis could be formulated to apply this law to humans — the goal of the Universe is harmony. This means a perfect balance between all things.

Ether fills all interplanetary space. This more or less metaphysical substance is the elementary basis of all matter. It is upon this substance that the messages of the wireless are transmitted through space.

Thought dropped into this substance causes vibrations which in turn unite with similar vibrations and react upon the thinker. All manifestations are the result of thought — but the thinking is on different planes.

We have one plane of thought constituting the animal plane. Here are actions and interactions which animals respond to, yet people know nothing of. Then we have the conscious thought plane. Here are almost limitless planes of thought to which a human may be responsive. It is strictly the nature of our thinking that determines to which plane we shall respond. On this plane, we have the thoughts of the ignorant, the wise, the poor, the wealthy, the sick, the healthy, the very poor, the very rich, and so on. The number of thought planes is infinite, but the point is that when we think on a definite plane, we are responsive to thoughts on that plane, and the effect of the reaction is apparent in our environment.

Take, for example, one who is thinking on the thought plane of wealth. They are inspired with an idea, and the result is success. It could not be otherwise. They are thinking on the success plane, and as like attracts like, their thoughts attract other similar thoughts, all of which contribute to their success. Their receiver is attuned for success thoughts only, all other messages fail to reach their consciousness, hence they know nothing of them; their antennae, as it were, reach into the Universal Ether and connect with the ideas by which their plans and ambitions may be realized.

Sit right where you are, place an amplifier to your ear, and you may hear the most beautiful music, or a lecture, or the latest market reports. What does this indicate, in addition to the pleasure derived from the music or the information received from the lecture or market reports?

It indicates first that there must be some substance sufficiently refined to carry these vibrations to every part of the world. Again it indicates that this substance must be sufficiently refined to penetrate every other substance known to humans. The vibrations must penetrate wood, brick, stone, or steel of any kind. They must go over, through, and under rivers, mountains, above the earth, under the earth, everywhere and anywhere. Again it indicates that time and space have been annihilated. The instant a piece of music is broadcasted in Pittsburgh or anywhere else, by putting the proper mechanism to your ear you can get it as clearly and distinctly as though you were in the same room. This

indicates that these vibrations proceed in every direction; wherever there is an ear to hear, it may hear.

If, then, there is a substance so refined that it will take up the human voice and send it in every direction so that every human being who is equipped with the proper mechanism may receive the message, is it not possible that the same substance will carry a thought just as readily and just as certainly? Most assuredly. How do we know this? By experimentation. This is the only way to be certain of anything. Try it. Make the experiment yourself.

Sit right where you are. Select a subject with which you are fairly familiar. Begin to think. The thoughts will follow each other in rapid succession. One thought will suggest another. You will soon be surprised at some of the thoughts which have made you a channel of their manifestation. You did not know that you knew so much about the subject. You did not know that you could put them into such beautiful language. You marvel at the ease and rapidity with which the thoughts arrive. Where do they come from? From the One Source of all wisdom, all power, and all understanding. You have been to the source of all knowledge, for every thought which has ever been thought is still in existence, ready and waiting for someone to attach the mechanism by which it can find expression. You can therefore think the thoughts of every sage, every artist, every financier, every captain of industry who ever existed, for thoughts never die.

Suppose your experiment is not entirely successful; try again. Few of us are proud of our first effort at anything. We did not even make a very great success in trying to walk the first time we tried. If you try again, remember that the brain is the organ of the objective mind, that it is related to the objective world by the cerebro-spinal or voluntary nervous system; that this system of nerves is connected with the objective world by certain mechanisms or senses. These are the organs with which we see, hear, feel, taste, and smell. Now, a thought is a thing which can neither be seen nor heard; we cannot taste it, nor can we smell it, nor can we feel it. Evidently, the five senses can be of no possible value in trying to receive a thought. They must therefore be stilled, because thought is a spiritual activity and cannot reach us through any

material channel. We will then relax both mentally and physically and send out an S.O.S. For help and await the result. The success of our experiment will then depend entirely upon our ability to become receptive.

Scientists like to make use of the word Ether in speaking of the substance “in which we live and move and have our being,” which is Omnipresent, which penetrates everything, and which is the source of all activity. They like to use the word Ether because Ether implies something which can be measured, and so far as the materialistic school of scientists is concerned, anything which cannot be measured does not exist; but who can measure an electron? And yet the electron is the basis for all material existence, so far as we know at present.

It would require 500,000,000 atoms placed side by side to measure one linear inch. A number of atoms equal to twenty-five million times the population of earth must be present in the test tube for a chemist to detect them in a chemical trace. About 125 septillions of atoms are in an inch cube of lead. And we cannot come anywhere near even seeing an atom through a microscope!

Yet the atom is as large as our solar system compared to the electrons of which it is composed. All atoms are alike in having one positive central sun of energy around which one or more negative charges of energy revolve. The number of negative electrons each atom contains determines the nature of the so-called “element” of which it is a part.

An atom of hydrogen, for instance, is supposed to have one negative electron as a satellite to its positive center. For this reason, chemists accept it as a standard of atomic weight. The atomic weight of hydrogen is placed at 1.

The diameter of an electron is to the diameter of the atom as the diameter of our Earth is to the diameter of the orbit in which it moves around the sun. More specifically, it has been determined that an electron is $1/18,000^{\text{th}}$ of the mass of a hydrogen atom.

It is clear, therefore, that matter is capable of a degree of refinement almost beyond the power of the human mind to calculate. We have not as yet been able to analyze this refinement beyond the electron, and even in getting thus far have had to supplement our physical observation of effects with imagination to cover certain gaps.

The building up of Matter from Electrons has been an involuntary process of individualizing intelligent energy.

Food, water, and air are usually considered to be the three essential elements necessary to sustain life. This is very true, but there is something still more essential. Every time we breathe, we not only fill our lungs with air which has been charged with magnetism by the Solar Orb, but we fill ourselves with Pranic Energy, the breath of life replete with every requirement for mind and spirit. This life-giving spirit is far more necessary than air, food, or water, because a person can live for forty days without food, for three days without water, and for a few minutes without air; but one cannot live a single second without Ether. It is the one prime essential of life, and contains all the essentials of life, so that the process of breathing furnishes not only food for body building, but food for mind and spirit as well.

CHAPTER 2

The Chemist

Universal intelligence leaves its source to become embodied in material forms through which it returns to its source as an individual or entity. Mineral life animated by electro-magnetism is the first step of intelligence upward, toward its universal source. Universal energy is intelligent, and this involuntary process by which matter is built up is an intelligent process of nature which has for its specific purpose the individualization of its intelligence.

Stockwell says: "The basis of life and consciousness lies back of the atoms, and may be found in the universal ether." Hemstreet says: "Mind in the ether is no more unnatural than mind in flesh and blood." Stockwell says: "The ether is coming to be apprehended as an immaterial superphysical substance, filling all space, carrying in its infinite, throbbing bosom the specks of aggregated dynamic force called worlds. It embodies the ultimate spiritual principle, and represents the unity of those forces and energies from which spring, as their source, all phenomena, physical, mental, and spiritual, as they are known to man." Dolbear, in his great work on the ether, says: "Besides the function of energy and motion, the ether has other inherent properties, out of which could emerge, under proper circumstances, other phenomena, such as life or mind or whatever may be in the substratum."

The microscopic cell, a minute speck of matter that is to become human, has in it the promise and germ of mind. May we not draw the inference that the elements of mind are present in those chemical elements — carbon, oxygen, hydrogen, nitrogen, sulphur, phosphorous, sodium, potassium, chlorine — that are found in the cell? Not only must we do so, but we must go further, since we know that each of these

elements, and every other, is built up of one invariable unit, the electron, and we must therefore assert that mind is potential in the unit of matter — the electron itself.

Atoms of mineral matter are attracted to each other to form aggregates or masses. This attraction is called Chemical Affinity. Chemical combinations of atoms are due to their magnetic relations to each other. Positive atoms will always attract negative atoms. The combination will last only so long as a still more positive force is not brought to bear on it to break it apart.

Two or more atoms brought into combination form a molecule, which is defined as “the smallest particle of a substance that can maintain its own identity.” Thus a molecule of water is a combination of one atom of hydrogen and two atoms of oxygen (H_2O).

In building a plant, nature works with colloid cells rather than with atoms, for she has built up the cell as an entity just as she built the atom and the molecule as entities with which to work in mineral substance. The vegetable cell (colloid) has power to draw to itself from earth, air, and water whatever energies it needs for its growth. It therefore draws from mineral life and dominates it.

When vegetable matter is sufficiently refined to be receptive to still more of the universal intelligent energy, animal life appears. The plant cells have now become so plastic that they have additional capacities — those of individual consciousness, and also additional powers: those of sensational magnetism. It draws its life forces from both mineral and plant life, and therefore dominates them.

The body is an aggregate of cells animated by the spiritual magnetic life that tends toward organizing these cells into communities, and these communities into coordinated bodies which will operate the entire mass of the body as a conscious entity able to carry itself from one place to the other.

Atoms and molecules and their energies are now subordinated to the welfare of the cell. Each cell is a living, conscious entity, capable of selecting its own food, of resisting aggression, and of reproducing itself.

As each cell has its individual consciousness, intuition, and volition, so each federated group of cells has a collective individual consciousness, intuition, and volition. Likewise for each coordinated group of federations, until the entire body has one central brain where the great coordination of all the “brains” takes place.

The body of an average human being is composed of some twenty-six trillion (26,000,000,000,000) cells; the brain and the spinal cord by themselves consist of some two billion.

The biogenic law proves that every vertebrate, like every other animal, evolves from a single cell. Even the human organism, according to Haeckel, is at first a simple nucleated globule of plasm, about 0.125 inches in diameter, barely visible to the naked eye as a tiny point. The ovum transmits to the child by heredity the personal traits of the mother, the sperm-cell those of the father; and this hereditary transmission extends to the finest characteristics of the soul as well as the body. What is plasm? What is this mysterious living substance that we find everywhere as the material foundation of the wonders of life? Plasm or protoplasm, is, as Huxley rightly said, the physical basis of organic life; to speak more precisely, it is a chemical compound of carbon that alone accomplishes the various processes of life. In its simplest form, the living cell is merely a soft globule of plasm, containing a firmer nucleus. As soon as it is fertilized, it multiplies by division and forms a community or colony of many special cells.

These differentiate themselves, and by their specialization, or modifications, the tissues which compose the various organs are developed. The developed, many-celled organisms of humans and all higher animals resemble a social, civil community, the numerous single individuals of which are developed in various ways, but were originally only simple cells of one common structure.

All life on this earth, as Dr. Butler points out in *How the Mind Cures*, began in the form of a cell which consisted of a body animated by a mind. In the beginning, and long afterward, the animating mind was the one we now call the subconscious. But as the forms grew in complexity and produced organs of sense, the mind threw out an

addition forming another part, the one we now call the conscious. While at first all living creatures had but one guide that they must follow in all things, this later addition to mind gave the creature a choice. This was the formation of what has been termed Free Will.

Each cell is endowed with an individual intelligence that helps it carry on, as by a miracle, its complex labors. The cell is the basis of humans, and this fact must be constantly borne in mind in dealing with the wonders of mental chemistry.

As a nation is made up of a large number of living individuals, so the body is made up of a large number of living cells. The citizens of a country are engaged in varied pursuits — some in the work of production, in field, forest, mine, factory; some in the work of distribution, in transportation, in warehouse, store, or bank; some in the work of regulation, in legislative halls, on the bench, in the executive chair; some in the work of protection — soldiers, sailors, doctors, teachers, preachers. Likewise in the body some cells are working on production: mouth, stomach, intestines, lungs, supplying food, water, air; some are engaged in distribution of supplies and elimination of wastes: heart, blood, lymph, lungs, liver, kidneys, skin; some perform the office regulation: brain, spinal cord, nerves; some are occupied in protection: white blood corpuscles, skin, bone, muscle; there are also cells to which are entrusted the reproduction of species.

As the vigor and welfare of a nation depend fundamentally on the vitality and efficiency and cooperation of its citizens, so the health and life of the body depend upon the vitality, efficiency, and cooperation of its myriad cells.

We have seen that the cells are gathered into systems and groups for the performance of particular functions essential to physical life and expression, such as we see in organs and tissues.

So long as the several parts all act together, in concord and due regard to one another and the general purposes of the organism, there is health and efficiency. But when from any cause discord arises, illness supervenes. Disease is lack of comfort and harmony.

In the brain and nervous system, the cells are grouped in their action according to the particular functions which they are called upon to perform. It is in this way, that we are able to see, to taste, to smell, to feel, and to hear. It is also in this way we are able to recall past experiences, to remember facts and figures, and so on.

In mental and physical health these various groups of neurons work in fine harmony, but in disease they do not. In normal conditions the ego holds all these individual cells and groups, as we as systems of cells, in harmonious and coordinate action.

Disease represents dissociated organic action; certain systems or groups, each of which is made up of a vast number of microscopic cells, begin functioning independently, and hence inharmoniously, and thus upset the tone of the whole organism. A single organ or system can thus get out of tune with the rest of the body and do serious harm. This is one kind of disease.

In a federation of any sort, efficiency and concord of action depend upon the strength and confidence accorded the central administration of its affairs, and just in proportion to the degree of failure to maintain these conditions are discord and confusion sure to ensue.

Nels Quevli makes this clear in *Cell Intelligence*. He says:

“The intelligence of man is the intelligence possessed by the cells in his brain. If man is intelligent and by virtue thereof is able to combine and arrange matter and force so as to effect structures such as houses and railroads, why is not the cell also intelligent when he is able to direct the forces of nature so as to effect the structures we see such as plants and animals. The cell is not compelled to act by reason of any chemical and mechanical force any more than is man. He acts by reason of will and judgment of his own. He is a separate living animal.”

Bergson, in his *Creative Evolution*, seems to see in matter and life a creative energy:

“If we stood at a distance watching a skyscraper gradually grow into completeness, we would say there must be some creative energy back of it, pushing the construction, and if we could never get near enough to see the men and builders at work, we could have no other idea of how that skyscraper came into existence except that it was caused by some creative energy.”

The cell is an animal, very highly organized and specialized. Take the single cell called amoeba, for instance. It has no machinery with which it can manufacture starch. It does, however, carry with it building material with which it can in an emergency save its life by covering itself with a coat of armor. Other cells carry with them a structure that is called a chromatophore. With this instrument, these cells are able to manufacture starch from the crude substances of earth, air, and water by the aid of sunlight. From these facts, it must appear evident to the reader that the cell is a very highly organized and specialized individual, and that to look at it from the point of view of being mere matter and force is the same as to compare the actions of a stone rolling down a hill with that of an automobile moving over a smooth pavement. One is compelled to move by reason of the force of gravitation, while the other moves by virtue of the intellect that guides it. The structures of life, like plants and animals, are built from the materials taken from the earth, air, and water, just as are the structures humans build, like railroads and skyscrapers. If we were asked how it is possible for humans to effect the construction of these railroads and buildings, we would say that it is by reason of the fact that we are intelligent beings.

If the cell has gone through the same process of social organization and evolution as humans, why, is it not also the same intelligent being as us? Did you ever stop to think what takes place when the surface of the body is cut or bruised? The white blood cells, or corpuscles, as they are called, who are the general caretakers of the body, whose duty it is to look after everything in general, such as the fighting of bacteria and disease germs and the general repair work, will sacrifice their own lives by thousands if necessary to save the body. They live in the body, enjoying complete liberty. They do not float in the bloodstream except when in a hurry to get somewhere, but move around everywhere as separate independent beings to see that everything goes

right. If a bruise or cut happens, they are at once informed, and rush to the spot by thousands and direct the repair work and if necessary they change their own occupation and take a different job, that of making connective tissue in order to bind the tissues together. In nearly every open sore, bruise, or cut, they are killed in great numbers in their faithful effort to repair and close up the wound. A textbook on physiology briefly speaks of it as follows: "When the skin is injured, the white blood cells form new tissue upon the surface, while the epithelium spreads over it from the edges, stopping the growth and completing the healing processes."

There seems to be no particular center in the body around which intelligence revolves. Every cell seems to be a center of intelligence and knows what its duties are wherever it is placed and wherever we find it. Every citizen of the cell republic is an intelligent independent existence, and all are working together for the welfare of all. Nowhere can we find more absolute sacrifice of the lives of the individuals to the general welfare of all than we do in the cell republic. The results cannot be obtained in any other way or at any less cost of individual sacrifice, so it is necessary to their social existence. The principle of individual sacrifice to common welfare has been accepted and agreed up as the right thing and as their common duty, impartially distributed among them, and they perform their allotted work and duties regardless of their own individual comfort.

Mr. Edison says, "I believe that our bodies are made up of myriads of units of life. Our body is not itself the unit of life or a unit of life. Let me give you as an example the S.S. *Mauretania*. The *Mauretania* is not herself a living thing — it is the men in her that are alive. If she is wrecked on the coast, for instance, the men get out, and when the men get out it simply means that the 'life units' leave the ship. And so in the same way a man is not 'dead' because his body is buried and the vital principle, that is, the 'life units,' have left the body.

"Everything that pertains to life is still living and cannot be destroyed. Everything that pertains to life is still subject to the laws of animal life. We have myriads of cells and it is the inhabitants in these

cells, inhabitants which themselves are beyond the limits of the microscope, which vitalize our body.

“To put it another way, I believe that these life-units of which I have spoken band themselves together in countless millions and billions in order to make a man. We have too facily assumed that each one of us is himself a unit. This I am convinced is wrong, even by the high-powered microscope, and so we have assumed that the unit is the man, which we can see, and have ignored the existence of the real life units, which are those we cannot see.”

“No man today can set the line as to where ‘life’ begins and ends. Even in the formation of crystals, we see a definitely ordered plan of work. Certain solutions will always form a particular kind of crystal without variation. It is not impossible that these life entities are at work in the mineral and plant as in what we call the ‘animal’ world.”

We have seen something of the chemist, something of the laboratory, something of the system of communication.

What about the product? This is a very practical age, an age of commercialism, if you please. If the chemist produces nothing of value, nothing which can be converted into cash, we are not interested.

But, fortunately, the chemist in this case produces an article which has the highest cash value of any article known to humans.

The chemist provides the one thing which all the world demands, something which can be realized upon anywhere, at any time; it is not a slow asset; on the contrary, its value is recognized in every market.

The product is thought. Thought rules the world: thought rules every Government, every bank, every industry, every person, and everything in existence, and is differentiated from everything else, simply and only because of thought.

Every person is what he or she is because of their method of thinking, and people and nations differ from each other only because they think differently.

What, then, is thought? Thought is the product of the chemical laboratory possessed by every thinking individual; it is the blossom, the combined intelligence which is the result of all previous thinking processes; it is the fruit and contains the best of all that the individual has to give.

There is nothing material about a thought, and yet no person would give up their ability to think for all the gold in Christendom; it is therefore of more value than anything which exists. As it is not material, it must be spiritual. Here then is an explanation of the wonderful value of thought. Thought is a spiritual activity; in fact, it is the only activity which the spirit possesses. Spirit is the creative principle of the Universe; as a part must be the same in kind and quality as the whole, and can differ only in degree, thought must be creative also.

CHAPTER 3

The Laboratory

The art of chemistry cannot proceed without a plant or workshop, and one of the most interesting features of the human system is its series of manufacturing plants in which are produced the chemical agents necessary to mobilize the constituents of food. It is a part of the fine natural economy that the secretions containing these chemical agents should serve several other purposes also. In general, each may be said to have an alterative effect upon the others, or at least upon the activities of the other plants; also, they act upon the inward-bound nerve paths as excitors of effects in both the conscious and the subconscious activities.

Radiant energy, whether consciously or subconsciously released from the body, becomes the medium of sensory impressions that flash back to the perceptive centers and there set up reactions which are interpreted by these centers according to their stage of development of self, and therefore they interpret these messages exactly as they are received, without attempting to “think” about them, or to analyze them. The process is as mechanical as an impression made by the actinic rays of the sun on a photographic plate.

The general principle by which an idea is preserved, is vibratory, like all other phenomena of nature. Every thought causes vibration that will continue to expand and contract in wave circles, like the waves started by a stone dropped in a pool of water. Waves from other thoughts may counter it, or it may finally succumb of its own inanity.

Thought will instantly set in motion the finest of spiritual magnetism, and this motion will be communicated to the heavier and

coarser densities, and will eventually affect the physical matter of the body.

Life is not created — it simply IS. All nature is animate with this force we call “life.” The phenomena of life on this physical plane, with which we are chiefly concerned, are produced by the involution of “energy” into “matter,” and matter is itself an involution of energy.

But when the stage of matter is reached in the process of Nature’s involution, matter then begins to evolve forms under the action upon it and within it, so that growth and life are the results of a simultaneous integration of matter and energy. Evolution starts with the lowest form of matter, and works upward through refining processes to serve as a matrix of energy.

The internal secretions constitute and determine much of the inherited powers of the individual and their development. They control physical and mental growth, and all metabolic processes of fundamental importance. They dominate all the vital functions of humans. They cooperate in an intimate relationship which may be compared to an interlocking directorate. A derangement of their functions, causing an insufficiency of them, an excess, or an abnormality, upsets the entire equilibrium of the body, with transformed effect upon the mind and the organs. Blood chemistry of our time is a marvel undreamed of a generation ago.

These achievements are a perfect example of accomplished fact contradicting all former prediction and criticism. One of the greatest advances of modern medicine has been the study of the processes and secretions of the hitherto obscure ductless glands. Endocrinology, as this study is called, has thrown much valuable light upon certain abnormal physical conditions about which science had until now been in the dark. We now know that most of the freaks of nature we see on exhibition are such owing to endocrine disturbance — the disturbance of the ductless glands. The bearded lady, a victim of pogoniasis; the victims of obesity and of skeletonization; of acromegalis, or giantism; of micromegalie or liliputianism — all such evolutionary deviations are due to subnormalities

or abnormalities of the chemical elements which the glands produce and send into the bloodstream.

These are no mere theories, for they have been rigorously tested in the laboratories of science. As Sir William Osler, one of the world's most illustrious luminaries of knowledge, has said:

“For man's body, too, is a humming hive of working cells, each with its specific function, all under central control of the brain and heart, and all dependent on materials called hormones (secreted by small, even insignificant looking structures) which lubricate the wheels of life. For example, remove the thyroid gland just below the Adam's apple, and you deprive man of the lubricants which enable his thought-engines to work. It is as if you cut off the oil-supply of a motor, and gradually the stored acquisitions of his mind cease to be available, and within a year he sinks into dementia. The normal processes of the skin cease, the hair falls, the features bloat, and the paragon of animals is transformed into a shapeless caricature of humanity.”

These essential lubricators, of which a number are now known, are called hormones — you will recognize from its derivation how appropriate is the term. The name is derived from the Greek verb meaning “to rouse or set in motion.” The name was given by Starling and Bayliss, two great Englishmen noted for their research work in endocrinology. Cretins — dwarfed imbeciles — can be cured by the administration, internally, of the thyroid glands of sheep, with truly miraculous results; because cretinism is caused by the lack or absence of thyroid gland secretions.

As an instance of the fascination of these studies, consider the concept that the thyroid played a fundamental part in the change of sea creatures into land animals. Feeding the Mexican axolotl, a purely aquatic newt, breathing through gills, on thyroid, quickly changes it into the ambystoma, a terrestrial salamander, breathing by means of lungs.

The endocrine glands produce secretions which enter the bloodstream and vitally affect the bodily structure and functions. The pituitary is a small gland located near the center of the head, directly under the third ventricle of the brain, where it rests in a depression in the

bony floor-plate of the skull. Its secretions have an important part in the mobilizing of carbohydrates, maintaining blood-pressure, stimulating other glands, and maintaining the tonicity of the sympathetic nerve system. Its under- or over-activity during childhood will produce marked characteristics in the body structure, and, what concerns us more, equally marked characteristics of mental development and function.

The thyroid gland is located at the frontal base of the neck, extending upward in a sort of semicircle on both sides, with the parathyroids near the tips. The thyroid secretion is important in mobilizing both proteins and carbohydrates; it stimulates other glands, helps resist infections, affects the hair growth, and influences the organs of digestion and elimination. It is a strongly determining factor in the all-around physical development, and also in the mental functioning. A well-balanced thyroid goes a long way toward insuring an active, efficient, smoothly coordinated mind and body.

The adrenal glands are located just above the small of the back. These organs have been called by some writers the “decorative glands,” since one of their functions appears to be that of keeping the pigments of the body in proper solution and distribution. But of greater importance, is the agency of the adrenal secretion in other directions. It contains a most valuable blood-pressure agent; it is a tonic to the sympathetic nerve system, hence to the involuntary muscles, heart, arteries, intestines, and so on, as well as to the perceptive paths. It responds to certain emotional excitements by an immediate increase in volume of secretion, thus increasing the energy of the whole system and preparing it for effective response.

The cerebro-spinal nervous system is the telephone system of the conscious mind; it is a very complete wiring system for communication from the brain to every part of the body, especially the terminals. It is the intelligence department of self-conscious humans.

The sympathetic nervous system is the system of the subconscious mind. Behind the stomach, and in front of the spine is the center of the system known as the “Solar Plexus.” It is composed of two masses of brain substance, each in the shape of a crescent. They

surround an artery whose function it is to equalize the blood pressure of all the abdominal organs.

Just as the brain and the voluntary nervous system constitute the apparatus of self-conscious humans, in like manner the solar plexus and the sympathetic system comprise the special apparatus of the subconscious mind.

The function of the sympathetic nervous system is to maintain the equilibrium of the body, to act as a balance wheel, to prevent over- or under-action of the cerebro-spinal system. As it is directly affected by emotional states such as fear, anger, jealousy, or hatred, these may easily throw out of gear the operation of the automatic functions of the body. That is to say, that emotional states such as joy, fear, anger, and hatred may upset such functions of the body as digestion, blood circulation, general nutrition, and so forth.

“Nerves,” and all the unpleasant experiences that follow in the way of bodily discomfort and ill health, are caused by negative emotions, such as fear, anger, hatred, and the like; they break down the resistance which has been offered by the various plexi which, when in normal working order, have a definite capacity to inhibit the effect of such emotions.

The sympathetic system is the apparatus whose function it is to maintain the body in normal and healthy working order and to replace the wastage due to ordinary wear and tear, both emotional and physical. The kind of emotions which we entertain are therefore of great importance; if positive, they are constructive; if negative, they are destructive.

CHAPTER 4

Attraction

Mental chemistry is a power which is sweeping through eternity — a living stream of relative action in which the basic principle is ever active; it embraces the past and carries it forward into the ever-widening future; a movement where relative action, cause, and effect go hand in hand; where law dovetails into law and where all laws are the ever-willing handmaids of this great creative force.

This power stretches beyond the utmost planets — beyond a beginning, beyond an ending, and on into a beginning-less and endless eternity; it causes the things we see to take form and shape. It brings the fruit from the blossom and the sweetness to the honey; it measures the sweep of the countless orbs; it lurks in the sparkle in the diamond and in the amethyst and in the grape; it works in the seen and in the unseen, and it permeates the all.

It is the source of perfect justice, perfect unity, perfect harmony, and perfect truth, while its constant activity brings perfect balance, perfect growth, and perfect understanding.

Perfect justice, because it renders equal retribution.

Perfect unity, because it has oneness of purpose.

Perfect harmony, because in it all laws blend.

Perfect truth, because it is the one great truth of all existence.

Perfect balance, because it measures unerringly.

Perfect growth, because it is a natural growth.

Perfect understanding, because it solves every problem of life.

The reality of this law lies in its activity, for only through action and constant change can this law come to be; and only through inaction can it cease to be; but as there is no inaction, there can be no cessation.

The one purpose of this law is unchangeable; in the silence of darkness, in the glory of light, in the turmoil of action and the pain of reaction, it moves ever forward toward the fulfillment of its one great purpose — perfect harmony.

We see and feel its urge in the myriad plant forms on hill and in dale, as they push forth from the same darkness into one light; and though bathed by the same waters and breathed upon by same air, yet all varieties maintain their own individuality — that is, the rose is always a rose and differs from the violet, which is always a violet; the acorn gives to the world the oak and never a willow or any other variety of tree; and though all send out roots into the same soil, and blossom in the same sunshine, yet some are frail, some are strong, some are bitter, and some are sweet; while others are repulsive, some are beautiful; thus all varieties draw to themselves through their own roots and from the same elements that which differentiates them from each other; and this great law of life, this constant urge, this hidden force in the plant causing it to manifest, to grow, and to attain, is this Law of Attraction bearing forward in silent majesty, bringing all fruition; dictating nothing, yet making each unit of growth true to its own individual nature.

In the Mineral world, it is the cohesion in the rock, sand, and clay; it is the strength in the granite, the beauty in the marble, the sparkle in the sapphire, and the blood in the ruby.

Thus do we find it working in the things we see; but its unseen power, as it works in the mind of humans, is greater.

This Law of Attraction is neither good nor evil, neither moral nor immoral; it is a neutral law that always flows in conjunction with the desires of the individual; we each choose our own line of growth, and

there are as many lines of growth as there are individuals, and although no two of us are exactly alike, yet many of us move along similar lines.

These lines of growth are made up of past, present, and future desires, manifesting in the ever-forming present, where they establish the central line of our being along which we advance; the nature of these desires has no power to check the action of this, for its function is to bring to maturity the bitter as well as the sweet.

An illustration of the neutrality and action of this law is found in the grafting of an apple tree bud into an orange tree, where we find in due time edible and inedible fruits growing together on the same tree; that is, wholesome and unwholesome fruits nourished and brought to maturity by the same sap.

In applying this illustration to ourselves, we find that the apples and oranges represent our different desires, while the sap represents this Law of Growth; and just as the sap brings to maturity the different kinds of fruit, just so will this Law bring to fruitfulness our different kinds of desires; and whether they be wholesome or unwholesome, it matters not to the law, for its place in life is to bring to our minds a conscious realization of the results that follow all desires we hold, as well as of their nature, their effect, and their purpose.

In humanity's division of the Law we come into contact with a larger activity, one that is utterly unknown to the primitive mind, which leads us to a conscious awakening of a newer power in a larger field of action — in other words, a larger truth, a greater understanding, and a deeper insight.

We are touching a greater reality, for let us understand that reality lies in activity and not outside of it; to exist is to be alive to the action of the laws about us; the hidden urge in the plant is its reality, and not the outer form we see.

True knowledge comes to us through our own activities, borrowed knowledge through the activities of others; both together evolve our intellects. And slowly we are forming a unique self, an individualizing unit.

As we move out into the power of our growing intellects into an ever-moving consciousness, we are learning to seek for the wherefore and why of things, and in this search we think and imagine that we are original, when in fact we are only students of established beliefs, notions, and facts, gathered throughout generations of tribal and national life.

We live in a state of fear and uncertainty until we find and make use of the unvarying uniformity running through all laws; this is a central truth that we must know and use before we can become masters of self, or masters of conditions. The Law of Growth ripens collectively, for its one function is “to act upon that which we give it to act upon.”

As the nature of the cause governs the effect, so does thought precede and predetermine action. Each one must use this Law knowingly, consciously; otherwise we use it blindly — but use it we must.

In our growth from primitive humans to conscious humans, there are three seeming divisions or sections. First, our growth through the savage or unconscious state; second, our growth through the intellectual and conscious growing state; and third, our growth into and conscious recognition of our conscious state.

We all know that the bulb must first send out roots before it can send out shoots, and it must send out shoots before it can come to blossom in the sunlight. It is just so with us: like the plant, we must first send out roots (our roots are our thoughts) before we can evolve from our primitive or animal bulb-like state into the intellectual and conscious growing state.

Next, we, like the plant, must send forth shoots before we can evolve from a purely intellectual state of conscious growing into a conscious state of conscious knowing; otherwise we would always remain only creatures of the law and never masters of the law.

Lastly, we, like the plant, must individualize, must come to full blossom; in other words, must give forth the radiating beauty of a perfected life, must stand revealed to ourselves and to others, as a unit of power and a master over those laws that govern and control our growth.

Each has a force within itself, and this force is the action of law set into activity by ourselves; it is through this consciousness that we begin to master laws, and to bring results through our conscious knowledge of their operation.

Life is a rigid conformity to laws, where we are the conscious or unconscious chemists of our own life; for when life is truly understood, it is found to be made up of chemical action. As we breathe in oxygen, chemical action takes place in our blood; as we consume food and water, chemical action takes place in our digestive organs; in our use of thought, chemical action takes place in both mind and body; in the change called death, chemical action takes place and disintegration sets in; so we find that physical existence is chemical action.

Life is made up of laws, and as we make use of these laws, so do we get results.

If we think distress, we get distress; if we think success, we get success. When we entertain destructive thought we set up a chemical action that checks digestion, which in turn irritates other organs of the body and reacts upon the mind, causing disease and sickness; when we worry, we churn a cesspool of chemical action, causing fearful havoc to both mind and body; on the other hand, if we entertain constructive thoughts, we set up a healthy chemical action.

When we entertain negative thoughts, we put into action a poisonous chemical activity of a disintegrating nature that stupefies our sensibilities and deadens our nerve actions, causing the mind and body to become negative and therefore subject to many ills; on the other hand, if we are positive, we put into action a healthy chemical activity of a constructive nature, causing the mind and body to become free from the many ills due to discordant thoughts.

These analyses can be carried through every avenue of life, but enough has been shown to indicate that life is largely chemical action, and that the mind is the chemical laboratory of thought, and that we are the chemists in the workshop of mental action where everything is prepared for our use, and where the product turned out will be in proportion to the material used; in other words, the nature of the

thought we use determines the kind of conditions and experiences with which we meet; what we put into life we get out of life — no more, no less.

Life is an orderly advancement governed by the “Law of Attraction.” our growth is through three seeming sections. In the first, we are creatures of law, in the second, users of law, and in the third, we are masters of law. In the first, we are unconscious users of thought power, in the second, conscious users of thought power, and in the third, we are conscious users of conscious power. So long as we persist in using only the laws of the first section, we are held in bondage to them; so long as we remain satisfied with the laws and growth of the second section, we shall never become conscious of a greater advancement. In the third section, we awaken to our conscious power over laws of the first and second sections, and become fully awake to the laws governing the third.

When rightly understood, life is found not to be a question of chance, not a question of creed, not a question of nationality, not a question of social standing, not a question of wealth, not a question of power — NO — all of these have a place to fill in the growth of the individual, but we must all eventually come to know that Harmony comes only as the result of a compliance with Natural Law.

This rigid exactness and stability in the nature of law is our greatest asset, and when we become conscious of this available power, and use it judiciously, we shall have found the Truth which will make us Free!

Science has of late made such vast discoveries, has revealed such an infinity of resources, has unveiled such enormous possibilities and such unsuspected forces, that scientific people more and more hesitate to affirm certain theories as established and indubitable, or to deny certain other theories as absurd or impossible; and so a new civilization is being born; customs, creeds, and cruelty are passing: vision, faith, and service are taking their place. The fetters of tradition are being melted off from humanity, and as the dross of militarism and materialism is being

consumed, thought is being liberated and truth is rising full-orbed before an astonished multitude.

We have caught only a glimpse of the possibility of the rule of mind, which means the rule of spirit. We have just begun to realize in a small degree what this newly discovered power may do for us. That it can bring success in this world's affairs is beginning to be understood and practiced by thousands.

The whole world is on the eve of a new consciousness, a new power, and a new realization of resources within the self. The last century saw the most magnificent material progress in history. May the new century produce the greatest progress in mental and spiritual power.

Thought is deeper than all speech,
Feeling deeper than all thought,
Soul to soul can never teach
What unto itself is taught.

CHAPTER 5

Vibration

Before any environment, harmonious or otherwise, can be created, action of some kind is necessary, and before any action is possible, there must be thought of some kind, either conscious or unconscious, and as thought is a product of mind, it becomes evident that Mind is the creative center from which all activities proceed.

It is not expected that any of the inherent laws which govern the modern business world as it is at present constituted can be suspended or repealed by any force on the same plane, but it is axiomatic that a higher law may overcome a lower one. Tree life causes the sap to ascend, not by repealing the law of gravity, but by surmounting it.

The naturalist who spends much of his or her time in observing visible phenomena is constantly creating power in that portion of his or her brain set apart for observation. The result is that he or she becomes very much more expert and skillful in knowing what he or she sees and grasping an infinite number of details at a glance than does his or her unobserving friend. They have reached this facility by exercise of their brain. They deliberately chose to enlarge their brainpower in the line of observation, so they deliberately exercised that special faculty, over and over, with increasing attention and concentration. Now we have the result — a person learned in the lore of observation far above his or her fellow. Or, on the other hand, one can be stolid in action, allow the delicate brain matter to harden and ossify until one's whole life is barren and fruitless.

Every thought tends to become a material thing. Our desires are seed-thoughts that have a tendency to sprout and grow and blossom and

bear fruit. We are sowing these seeds every day. What shall the harvest be? Each of us today is the result of our past thinking. Later we shall be the result of what we are now thinking. We create our own character, personality, and environment by the thought which we originate or entertain. Thought seeks its own. The law of mental attraction is an exact parallel to the law of atomic affinity. Mental currents are as real as electric, magnetic, or heat currents. We attract the currents with which we are in harmony.

Lines of least resistance are formed by the constant action of the mind. The activity of the brain reacts upon the particular faculty of the brain employed. The latent power of the mind is developed by constant exercise. Each form of its activity becomes more perfect by practice. Exercises for the development of the mind present a variety of motives for consideration. They involve the development of the perceptive faculties, the cultivation of the emotions, the quickening of the imagination, the symmetrical unfoldment of the intuitive faculty, which, without being able to give a reason, frequently impels or prohibits choice, and finally, the power of mind may be cultivated by the development of the moral character.

“The greatest man,” said Seneca, “is he who chooses right with invincible determination.” The greatest power of mind, then, depends upon its exercise in moral channels, and therefore requires that every conscious mental effort should involve a moral end. A developed moral consciousness modifies consideration of motives, and increases the force and continuity of action; consequently, the well-developed symmetrical character necessitates good physical, mental, and moral health, and this combination creates initiative, power, resistless force, and, necessarily, success.

It will be found that Nature is constantly seeking to express Harmony in all things, is forever trying to bring about a harmonious adjustment, for every discord, every wound, every difficulty; therefore, when thought is harmonious, Nature begins to create the material conditions, the possession of which is necessary in order to make up a harmonious environment.

When we understand that mind is the great creative power, what does not become possible? With Desire as the great creative energy, can we not see why Desire should be cultivated, controlled, and directed in our lives and destinies? Men and women of strong mentality who dominate those around them, and often those far removed from them, really emanate currents charged with power which, coming in contact with the minds of others, cause the desires of the latter to be in accord with the mind of the strong individuality. Great masters of humans possess this power to a marked degree. Their influence is felt far and near, and they secure compliance with their wishes by making others “want” to act in accord with them. In this way, people of strong Desire and Imagination may and do exert powerful influence over the minds of others, leading the latter in the way desired.

No person is ever created without the inherent power in themselves to help themselves. The personality that understands its own intellectual and moral power of conquest will assert itself. It is this truth which an enfeebled world craves today. The possibility of asserting a slumbering intellectual courage that clearly discerns, and a moral courage that grandly undertakes, is open to all. There is a divine potency in every human being.

We speak of the sun as “rising” and “setting,” though we know that this is simply an appearance of motion. To our senses, the earth is apparently standing still, and yet we know it is revolving rapidly. We speak of a bell as a “sounding body,” yet we know that all that the bell can do is to produce vibrations in the air. When these vibrations come at the rate of sixteen a second, they cause a sound to be heard in the mind. It is possible for the mind to hear vibrations up to the rate of 38,000 per second. When the number increases beyond this, all is silence again; so that we know that the sound is not in the bell, it is in our own mind.

We speak and even think of the sun as “giving light,” yet we know it is simply giving forth energy which produces vibrations in the ether at the rate of four hundred trillion a second, causing what are termed light waves, so that we know that what we call light is simply a mode of motion, and the only light existent is the sensation caused in the mind by the motion of these waves. When the number of vibrations

increases, the light changes in color, each change in color being caused by shorter and more rapid vibrations; so that although we speak of the rose as being red, the grass as being green, or the sky as being blue, we know that these colors exist only in our minds, and are the sensations experienced by us as the result of the vibrations of light. When the vibrations are reduced below four hundred trillion a second, they no longer affect us as light, but we experience the sensation of heat.

So, we have come to know that appearances exist for us only in our consciousness. Even time and space become annihilated, time being but the experience of succession, there being no past or future except as a thought in relation to the present. In the last analysis, therefore, we know that one principle governs and controls all existence. Every atom is forever conserved; whatever is parted with must inevitably be received somewhere. It cannot perish and it exists only for use. It can go only where it is attracted, and therefore required. We can receive only what we give, and we may give only to those who can receive; and it remains with us to determine our rate of growth and the degree of harmony that we shall express.

The laws under which we live are designed solely for our advantage. These laws are immutable and we cannot escape from their operation. All the great eternal forces act in solemn silence, but it is within our power to place ourselves in harmony with them and thus express a life of comparative peace and happiness.

Difficulties, inharmonies, and obstacles indicate that we are either refusing to give out what we no longer need, or refusing to accept what we require. Growth is attained through an exchange of the old for the new, of the good for the better; it is a conditional or reciprocal action, for each of us is a complete thought-entity, and the completeness makes it possible for us to receive only as we give. We cannot obtain what we lack if we tenaciously cling to what we have.

The Principle of Attraction operates to bring to us only what may be to our advantage. We are able to consciously control our conditions as we come to sense the purpose of what we attract, and are able to extract from each experience only what we require for our

further growth. Our ability to do this, determines the degree of harmony or happiness we attain.

The ability to appropriate what we require for our growth continually increases as we reach higher planes and broader visions, and the greater our ability to know what we require, the more certain we shall be to discern its presence, to attract it, and to absorb it. Nothing may reach us except what is necessary for our growth. All conditions and experiences that come to us do so for our benefit. Difficulties and obstacles will continue to come until we absorb their wisdom and gather from them the essentials of further growth. That we reap what we sow is mathematically exact. We gain permanent strength exactly to the extent of the effort required to overcome our difficulties.

The inexorable requirements of growth demand that we exert the greatest degree of attraction for what is perfectly in accord with us. Our highest happiness will be best attained through our understanding of and conscious cooperation with natural laws.

Our mind forces are often bound by the paralyzing suggestions that come to us from the crude thinking of the race, and which are accepted and acted upon without question. Impressions of fear, of worry, of disability, and of inferiority are given us daily. These are sufficient reasons in themselves why people achieve so little — why the lives of multitudes are so barren of results, while all the time there are possibilities within them which need only the liberating touch of appreciation and wholesome ambition to expand into real greatness.

Women, perhaps even more than men, have been subject to these conditions. This is true because of their finer susceptibilities, making them more open to thought-vibrations from other minds, and because the flood of negative and repressive thoughts has been aimed especially at them.

But it is being overcome. Florence Nightingale overcame it when she rose in the Crimea to heights of tender sympathy and executive ability previously unknown among women. Clara Barton, the head of the Red Cross, overcame it when she wrought a similar work in the armies of the Union. Jenny Lind overcame it when she showed her ability to

command enormous financial rewards while at the same time gratifying the passionate desire of her nature and reaching the front rank of her day in musical art. And there is a long list of women singers, philanthropists, writers, and actresses who have proven themselves capable of reaching the greatest literary, dramatic, artistic, and sociological achievement.

Women as well as men are beginning to do their own thinking. They have awakened to some concept of their possibilities. They demand that if life holds any secrets, these shall be disclosed. At no previous time has the influence and potency of thought received such careful and discriminating investigation. While a few seers have grasped the great fact that mind is the universal substance, the basis of all things, never before has this vital truth penetrated the more general consciousness. Many minds are now striving to give this wonderful truth definite utterance. Modern science has taught us that light and sound are simply different intensities of motion, and this has led to discoveries of forces within humans that could not have been conceived of until this revelation was made.

A new century has dawned, and now, standing in its light, humanity sees something of the vastness of the meaning of life — something of its grandeur. Within that life is the germ of infinite potencies. One feels convinced that our possibility of attainment cannot be measured, that boundary lines to our onward march are unthinkable. Standing on this height, we find that we can draw new power to ourselves from the Infinite energy of which we are a part.

Some people seem to attract success, power, wealth, attainment, with very little conscious effort; others conquer with great difficulty; still others fail altogether to reach their ambitions, desires, and ideals. Why is this so? Why should some people realize their ambitions easily, others with difficulty, and still others not at all? The cause cannot be physical, else the most perfect humans physically would be the most successful. The difference therefore must be mental — must be in the mind; hence mind must be the creative force, must constitute the sole difference between people. It is mind, therefore, which overcomes environment and every other obstacle in the path of humans.

When the creative power of thought is fully understood, its effect will seem to be marvelous. But such results cannot be secured without proper application, diligence, and concentration. The laws governing in the mental and spiritual world are as fixed and infallible as in the material world. To secure the desired results then, it is necessary to know the law and to comply with it. A proper compliance with the law will be found to produce the desired result with invariable exactitude.

Scientists tell us that we live in the universal ether. This is formless of itself, but it is pliable, and forms about us, in us, and around us, according to our thought and word. We set it into activity by that which we think. Then that which manifests to us objectively is that which we have thought or said.

Thought is governed by law. The reason we have not manifested more faith is because of lack of understanding. We have not understood that everything works in exact accordance with definite law. The law of thought is as definite as the law of mathematics, or the law of electricity, or the law of gravitation. When we begin to understand that happiness, health, success, prosperity, and every other condition or environment are results, and that these results are created by thinking, either consciously or unconsciously, we shall realize the importance of a working knowledge of the laws governing thought.

Those coming into a conscious realization of the power of thought find themselves in possession of the best that life can give; substantial things of a higher order become theirs, and these sublime realities are so constituted that they can be made tangible parts of daily personal life. They realize a world of higher power, and keep that power constantly working. This power is inexhaustible, limitless, and they are therefore carried forward from victory to victory. Obstacles that seem insurmountable are defeated. Enemies are changed to friends, conditions are overcome, elements transformed, fate is conquered.

The supply is inexhaustible, and the demand can be made along whatever lines we may desire. This is the mental law of demand and supply.

Our circumstances and environment are formed by our thoughts. We have, perhaps, been creating these conditions unconsciously. If they are unsatisfactory, the remedy is to consciously alter our mental attitude and see our circumstances adjust themselves to the new mental condition. There is nothing strange or supernatural about this; it is simply the Law of Being. The thoughts which take root in the mind will certainly produce fruit after their kind. The greatest schemer cannot “gather grapes of thorns, or figs of thistles.” To improve our conditions, we must first improve ourselves. Our thoughts and desires will be the first to show improvement.

To be in ignorance of the laws of Vibration is to be like a child playing with fire, or a man manipulating powerful chemicals without a knowledge of their nature and relations. This is universally true because Mind is the one great cause which produces all conditions in the lives of men and women.

Of course, mind creates negative conditions just as readily as favorable conditions, and when we consciously or unconsciously visualize every kind of lack, limitation, and discord, we create these conditions; this what many are unconsciously doing all the time.

This law as well as every other law is no respecter of persons, but is in constant operation and is relentlessly bringing to each individual exactly what he or she has created; in other words, “Whatsoever a man soweth, that shall he also reap.”

Arthur Brisbane says, “Thought and its work include all the achievements of man.”

Compare spirit and thought to the genius of the musician and the sound which issues from the musical instrument.

What the instrument is to the musician, the brain of the human is to the spirit that inspires thought.

However great the musician, the genius must depend for its expression upon the instrument which gives it reality in the physical

world, through sound waves produced in the material atmosphere striking nerves that carry music to the brain.

Give Paderewski a piano out of tune and he can give you only discord and lack of harmony. Or give to Paganini, the greatest violinist that ever lived, a violin out of tune, and in spite of the genius of the musician you will hear only hideous, disagreeable sounds. The spirit of music must have the right instruments for its expression.

The spirit that inspires thought — the spirit of humans — must have the right brain for its expression.

The more complicated and highly developed the instrument, the more displeasing to the ear is the result when the instrument is out of tune.

Among human beings, a highly developed brain out of tune — for instance, the insane ravings of a powerful genius like Nietzsche, with his mind broken down — is infinitely more painful and shocking than in the case of a human being with a mind in comparison feeble and simple.

Our minds are so little accustomed to deal with the abstract, we live so much in the material world, inanimate objects have so much meaning for us, that many human beings live and die without ever thinking at all of the spirit, yet the spirit is the only real thing in the universe.

And thought is the expression of spirit, working through a more or less imperfect human brain.

Bring yourself to think for some time earnestly of the nature and mysterious power of spirit. There is no thought more inspiring, fascinating, bewildering.

Consider the Falls of Niagara, with their tremendous power, the vast moving machinery, the cities that are lighted, the blazing streets, the moving cars, all due apparently to the power in Niagara. Yet not due to that power in reality so much as to the spirit expressed in the thoughts of

people. It was spirit that harnessed Niagara. It was spirit that transferred the power of the Falls to distant cities.

Yet that spirit has neither shape nor weight, size nor color, taste nor smell. You ask a person, "What is the Spirit?" and they must answer that it is nothing, since it occupies no space, and cannot be seen or felt.

And yet, they must answer also that the spirit is everything. The world only exists as it is because we see it in the eyes of the spirit. The optic nerve takes a picture, sends it to the brain, and the spirit sees the picture. It was the spirit acting on the brain of Columbus, and through him upon others, that brought the first ship to America.

It is the spirit working and expressing itself through the thought of brains more and more highly developed that has gradually brought humans from their former condition of savagery to their present comparative degree of civilization. And that same spirit, working in future ages through brains infinitely superior to any that we can now conceive, will establish real harmony on this planet.

Yet you know that spirit exists, and that it is you, and that except for that spirit which animates you, picks you up when you fall, inspires you in success, and comforts you in failure and misfortune, there would be nothing at all in this life, and you would not be different from one of the stones in the field, or some of the dummies that the tailor sets in front of their store.

Compare the spirit and the material world as you see it with the genius that dwells in the brain of the great painter and the works which the painter has to do. Every statue, painting, and church that Michelangelo created already existed in his spirit. But the spirit could not be content with that existence. It had to visualize itself; it had to see itself created.

The spirit really lives completely only when it sees itself reflected in the material world. All the mother love is in the spirit of woman. But it has complete existence only when the mother holds the child in her arms and sees in reality, in flesh and blood, the being that she loves and has created.

The achievements of the greatest people are all locked up within them from the first, but the spirit of such people can reach full realization only when the spirit, acting through the brain and expressing itself through thought, creates the work.

We know that all useful work is the result of sound thought. If we realize that thought itself is the expression of the spirit, we are moved by a sense of duty to give to that spirit the best possible expression of which we are capable, the best chance that it can have, dwelling in imperfect bodies and speaking through imperfect minds such as those we possess.

It is an inspiration, to realize that people here on earth, gradually improving, becoming less animal and more spiritual as the centuries pass, are destined to develop in their own physical bodies instruments capable of interpreting properly the spirit that animates us.

Human beings improve from generation to generation — that we know. The improvement is due to the affection of fathers and mothers for each other and for their children.

This race of ours, a hundred thousand years ago, was made up of animal-like creatures, with huge, projecting jaws, enormous teeth, small foreheads, and hideously shaped bodies. Gradually through the centuries we have changed, the brute has gradually disappeared, the prognathous face of the human as become fatter. The jaw has gone in, the forehead has come out, and behind the forehead, gradually, thanks to the devotion and patient labor of women, we are developing a brain that will ultimately give decent and adequate expression to spirit.

Spirit and thought are identical in the sense that the genius of the musician and the sound that you hear when their music is played are identical. In music, the sound represents and interprets the musician's spirit.

And the interpretation and the accuracy of that interpretation depend upon the orchestra, the violin, or the piano. When the instruments are out of tune, it is not the genius of the musician, but a misinterpretation that you hear.

And with our human brains, most of them out of tune, most of them incapable of expressing anything but the merest, faintest reflection of true spiritual life, there is as yet very little harmony.

Through the perfected brain of humans, the cosmic spirit, in which each of us is a conscious atom, will speak clearly, and then this earth, our little corner in the universe, will be truly harmonious, governed by the spirit, distinctly expressed, instantly obeyed.

This cosmic spirit can and frequently does operate through the brain of another. Many a person seems to be doing something very wonderful, when in reality another person — another mind, not visible in the work, but actually at the work — does the heavy pulling.

You may see the salesman, the editor, the floor-walker, the engineer, the architect — any kind of a person engaged in any kind of work, apparently doing something wonderful. Yet they are not doing it all. An unseen power — another person, another brain, perhaps some little person with a small body and a big head who keeps out of sight — is doing the work.

Every one of us without exception is pulled along or pushed ahead by some force unseen. It may be the man in the inside office, usually invisible. It may be the woman at home setting a good example, giving to the man at work the inspiration and the power that no one else could give. It may be paternal affection, enabling a man to do for a child what he could not possibly do for himself.

Very often, the power is one that has long disappeared from the earth, a father or a mother whose energy and inspiration persists and does in the life of the son at work what the man could never have accomplished of his own accord.

“Cause and effect is as absolute and undeviating in the hidden realm of thought as in the world of visible and material things. Mind is the master weaver, both of the inner garment of character and the outer garment of circumstance.”

—James Allen

CHAPTER 6

Transmutation

Abundance is a natural law of the universe. The evidence of this law is conclusive; we see it on every hand. Everywhere Nature is lavish, wasteful, extravagant. Nowhere is economy observed in any created thing. The millions and millions of trees and flowers and plants and animals, and the vast scheme of reproduction where the process of creating and re-creating is forever going on all indicate the lavishness with which nature has made provision for humans. That there is an abundance for everyone is evident; but that many seem to have been separated from this supply is also evident; they have not yet come into realization of the universality of all substance, and that mind is the active principle which starts causes in motion whereby we are related to the things we desire.

To control circumstances, a knowledge of certain scientific principles of mind-action is required. Such knowledge is a most valuable asset. It may be gained by degrees and put into practice as fast as learned. Power over circumstances is one of its fruits; health, harmony, and prosperity are assets upon its balance sheet. It costs only the labor of harvesting its great resources.

All wealth is the offspring of power; possessions are of value only as they confer power. Events are significant only as they affect power; all things represent certain forms and degrees of power.

The discovery of a reign of law by which this power could be made available for all human efforts marked an important epoch in human progress. It is the dividing line between superstition and

intelligence; it eliminated the element of caprice in people's lives and substituted absolute, immutable universal law.

A knowledge of cause and effect as shown by the laws governing steam, electricity, chemical affinity, and gravitation enables people to plan courageously and to execute fearlessly. These laws are called Natural Laws, because they govern the physical world, but all power is not physical power; there is also mental power, and there is moral and spiritual power.

Thought is the vital force or energy which is being developed and which has produced such startling results in the last half century as to bring about a world which would be absolutely inconceivable to a person existing only fifty or even twenty-five years ago. If such results have been secured by organizing these mental powerhouses in fifty years, what may not be expected in another fifty years?

Some will say, If these principles are true, why are we not demonstrating them; as the fundamental principle is obviously correct, why do we not get proper results? We do, we get results in exact accordance with our understanding of the law and our ability to make the proper application. We did not secure results from the laws governing electricity until someone formulated the law and showed us how to apply it. Mental action inaugurates a series of vibrations in the ether, which is the substance from which all things proceed, which in their turn induce a corresponding grosser vibration in the molecular substance, until, finally, mechanical action is produced.

This puts us in an entirely new relation to our environment, opening out possibilities hitherto undreamt of, and this by an orderly sequence of law which is naturally involved in our new mental attitude.

It is clear, therefore, that thoughts of abundance will respond only to similar thoughts; the wealth of the individual is seen to be what he or she inherently is. Affluence within is found to be the secret of attraction for affluence without. The ability to produce is found to be the real source of wealth of the individual. It is for this reason that they who have their hearts in their work are certain to meet with unbounded

success. They will give and continually give, and the more they give, the more they will receive.

Thought is the energy by which the law of attraction is brought into operation, which eventually manifests in abundance in the lives of people.

The source of all power, as of all weakness, is from within; the secret of all success as well as all failure is likewise from within. All growth is an unfoldment from within. This is evident from all Nature; every plant, every animal, every human is a living testimony to this great law, and the error of the ages is in looking for strength or power from without.

A thorough understanding of this great law which permeates the Universe leads to the acquirement of that state of mind which develops and unfolds a creative thought which will produce magical changes in life. Golden opportunities will be strewn across your path, and the power and perception to properly utilize them will spring up within you, friends will come unbidden, circumstances will adjust themselves to changed conditions; you will have found the "Pearl of greatest price."

Wisdom, strength, courage, and harmonious conditions are the result of power, and we have seen that all power is from within; likewise, every lack, limitation, or adverse circumstance is the result of weakness, and weakness is simply absence of power; it comes from nowhere; it is nothing — the remedy, then, is simply to develop power.

This is the key with which many are converting loss into gain, fear into courage, despair into joy, hope into fruition.

This may seem to be too good to be true, but remember that within a few years, by the touch of a button or the turn of a lever, science has placed almost infinite resources at the disposal of humans. Is it not possible that there are other laws containing still great possibilities?

Let us see what the most powerful forces in Nature are. In the mineral world, everything is solid and fixed. In the animal and vegetable kingdom, it is in a state of flux, forever changing, always being created

and recreated. In the atmosphere we find heat, light, and energy. Each realm becomes finer and more spiritual as we pass from the visible to the invisible, from the coarse to the fine, from the low potentiality to the high potentiality. When we reach the invisible, we find energy in its purest and most volatile state.

And as the most powerful forces of Nature are the invisible forces, so we find that the most powerful forces of humans are their invisible forces, their spiritual force, and the only way in which the spiritual force can manifest is through the process of thinking. Thinking is the only activity which the spirit possesses, and thought is the only product of thinking.

Addition and subtraction are therefore spiritual transactions, reasoning is a spiritual process, ideas are spiritual concepts, questions are spiritual searchlights, and logic, argument, and philosophy are parts of the spiritual machinery.

Every thought brings into action certain physical tissue, parts of the brain, nerve, or muscle. This produces an actual physical change in the construction of the tissue. Therefore, it is only necessary to have a certain number of thoughts on a given subject in order to bring about a complete change in the physical organization of a person.

This is the process by which failure is changed to success. Thoughts of courage, power, inspiration, and harmony are substituted for thoughts of failure, despair, lack, limitation, and discord, and as these thoughts take root, the physical tissue is changed and the individual sees life in a new light, old things have actually passed away; all things have become new; they are born again, this time born of the spirit; life has a new meaning for them; they are reconstructed and are filled with joy, confidence, hope, energy. They see opportunities for success to which they were heretofore blind. They recognize possibilities which before had no meaning for them. The thoughts of success with which they have been impregnated are radiated to those around them, and those in turn help them onward and upward; they attract to themselves new and successful associates, and this in turn changes their environment; so that

by this simple exercise of thought, people change not only themselves, but their environment, circumstances, and conditions.

You will see, you must see, that we are at the dawn of a new day; that the possibilities are so wonderful, so fascinating, so limitless, as to be almost bewildering. A century ago, anyone with an airplane or even a Gatling gun could have annihilated a whole army equipped with the implements of warfare then in use. So it is at present. Anyone with a knowledge of the possibilities of modern metaphysics has an inconceivable advantage over the multitude.

Mind is creative, and operates through the law of attraction. We are not to try to influence anyone to do what we think they should do. Each individual has a right to choose for him or herself, but aside from this, we would be operating under the law of force, which is destructive in its nature and just the opposite of the law of attraction. A little reflection will convince you that all the great laws of nature operate in silence, and that the underlying principle is the law of attraction. It is only destructive processes, such as earthquakes and catastrophes, that employ force. Nothing good is ever accomplished in that way.

To be successful, attention must invariably be directed to the creative plane; it must never be competitive. You do not wish to take anything away from anyone else; you want to create something for yourself, and what you want for yourself you are perfectly willing that everyone else should have.

You know that it is not necessary to take from one to give to another, but that the supply for all is abundant. Nature's storehouse of wealth is inexhaustible, and if there seems to be a lack of supply anywhere, it is only because the channels of distribution are as yet imperfect.

Abundance depends upon a recognition of the laws of Abundance. Mind is not only the creator, but the only creator of all there is. Certainly nothing can be created before we know that it can be created and then make the proper effort. There is no more Electricity in the world today than there was fifty years ago, but until someone recognized the law by which it could be made of service, we received no

benefit; now that the law is understood, practically the whole world is illuminated by it. So with the law of Abundance: it is only those who recognize the law and place themselves in harmony with it who share in its benefits.

A recognition of the law of abundance develops certain mental and moral qualities, among which are Courage, Loyalty, Tact, Sagacity, Individuality, and Constructiveness. These are all modes of thought, and as all thought is creative, they manifest in objective conditions corresponding with the mental condition. This is necessarily true, because the ability of the individual to think is his or her ability to act upon the Universal Mind and bring it into manifestation; it is the process whereby the individual becomes a channel for the differentiation of the Universal. Every thought is a cause and every condition an effect.

This principle endows the individual with seemingly transcendental possibilities, among which is the mastery of conditions through the creation and recognition of opportunities. This creation of opportunity implies the existence or creation of the necessary qualities or talents which are thought-forces and which result in a consciousness of power which future events cannot disturb. It is this organization of victory or success within the mind, this consciousness of power within, which constitutes the responsive harmonious action whereby we are related to the objects and purposes which we seek. This is the law of attraction in action; this law, being the common property of all, can be exercised by anyone having sufficient knowledge of its operation.

Courage is the power of the mind which manifests in the love of mental conflict; it is a noble and lofty sentiment; it is equally fitted to command or obey: both require courage. It often has a tendency to conceal itself. There are men and women, too, who apparently exist only to do what is pleasing to others, but when the time comes and the latent will is revealed, we find under the velvet glove an iron hand, and no mistake about it. True courage is cool, calm, and collected, and is never foolhardy, quarrelsome, ill-natured, or contentious.

Accumulation is the power to reserve and preserve a part of the supply which we are constantly receiving, so as to be in a position to take

advantage of the larger opportunities which will come as soon as we are ready for them. Has it not been said, "To him that hath shall be given"? All successful business people have this quality well developed. James J. Hill, who recently died, leaving an estate of over fifty-two million dollars said: "If you want to know whether you are destined to be a success or failure in life, you can easily find out. The test is simple and it is infallible: Are you able to save money? If not, drop out. You will lose. You may think not, but you will lose as sure as you live. The seed of success is not in you."

This is very good so far as it goes, but anyone who knows the biography of James J. Hill knows that he acquired his fifty million dollars by following the exact methods we have given. In the first place, he started with nothing; he had to use his imagination to idealize the vast railroad which he projected across the western prairies. He then had to come into a recognition of the law of abundance in order to provide the ways and means for materializing it; unless he had followed out this program he would never have had anything to save.

Accumulativeness acquires momentum, the more you accumulate, the more you desire, and the more you desire, the more you accumulate, so that it is but a short time until the action and reaction acquire a momentum that cannot be stopped. It must, however, never be confounded with selfishness, miserliness, or penuriousness, they are perversions and will make any true progress impossible.

Constructiveness is the creative instinct of the mind. It will be readily seen that every successful business person must be able to plan, develop or construct. In the business world, it is usually referred to as initiative. It is not enough to go along in the beaten path. New ideas must be developed, new ways of doing things. It manifests in building, designing, planning, inventing, discovering, and improving. It is a most valuable quality and must be constantly encouraged and developed. Every individual possesses it in some degree, because he or she is a center of consciousness in that infinite and Eternal Energy from which all things proceed.

Water manifests on three planes, as ice, as water, and as steam; it is all the same compound, the only difference is the temperature, but no one would try to drive an engine with ice; convert it into steam and it easily takes up the load.

So with your energy, if you want it to act on the creative plane, you will have to begin by melting the ice with the fire of imagination, and you will find the stronger the fire, and the more ice you melt, the more powerful your thought will become, and the easier it will be for you to materialize your desire.

Sagacity is the ability to perceive and cooperate with Natural Law. True Sagacity avoids trickery and deceit as it would leprosy; it is the product of that deep insight which enables one to penetrate into the heart of things and understand how to set causes in motion which will inevitably create successful conditions.

Tact is a very subtle and at the same time very important factor in business success. It is very similar to intuition. To possess tact, one must have a fine feeling, must instinctively know what to say or what to do.

In order to be tactful, one must possess Sympathy and Understanding, the understanding which is so rare, for all people see and hear and feel, but how desperately few "understand." Tact enables one to foresee what is about to happen and calculate the result of actions. Tact enables us to feel when we are in the presence of physical, mental, and moral cleanliness, for these are today invariably demanded as the price of success.

Loyalty is one of the strongest links which bind people of strength and character. It is one which can never be broken with impunity. The person who would lose their right hand rather than betray a friend will never lack friends. The person who will stand in silent guard, until death, if need be, besides the shrine of confidence or friendship of those who have allowed him or her to enter, will find themselves linked with a current of cosmic power which will attract desirable conditions only. It is inconceivable, that such a person should ever meet with lack of any kind.

Individuality is the power to unfold our own latent possibilities, to be a law unto ourselves, to be interested in the race rather than the goal.

Strong people care nothing for the flock of imitators who trot complacently behind them. They derive no satisfaction in the mere leading of large numbers, or the plaudits of the mob. This pleases only petty natures and inferior minds. Individuality glories more in the unfolding of the power within than in the servility of the weakling.

Individuality is a real power inherent in all, and the development and consequent expression of this power enables one to assume the responsibility of directing his or her own footsteps rather than stampeding after some self-assertive bellwether.

Inspiration is the art of imbibing, the art of self realization, the art of adjusting the individual mind to that of the Universal Mind, the art of attaching the proper mechanism to the source of all power, the art of differentiating the formless into form, the art of becoming a channel for the flow of Infinite Wisdom, the art of visualizing perfection, the art of realizing the Omnipresence of Omnipotence.

Truth is the imperative condition of all well being. To be sure, to know the truth and to stand confidently on it is a satisfaction beside which no other is comparable. Truth is the underlying verity, the condition precedent to every successful business or social relation.

Every act not in harmony with Truth, whether through ignorance or design, cuts the ground from under our feet, leads to discord and inevitable loss and confusion, for while the humblest mind can accurately foretell the result of every correct action, the greatest, most profound and penetrating mind loses its way hopelessly and can form no concept of the result, due to a departure from correct principles.

Those who establish within themselves the requisite elements of true success have established confidence, organized victory, and it only remains for them to take such steps from time to time as the newly

awakened thought force will direct, and herein rests the magical secret of all power.

Less than ten percent of our mental processes are conscious; the other ninety percent are subconscious and unconscious, so that they who would depend upon their conscious thought alone for results is less than ten percent efficient.

Those who are accomplishing anything worthwhile are those who are enabled to take advantage of this greater storehouse of mental wealth.

It is in the vast domain of the subconscious mind that great truths are hidden, and it is here that thought finds its creative power, its power to correlate with its object, to bring out of the unseen the seen.

Those familiar with the laws of Electricity understand the principle that electricity must always pass from a higher to a lower potentiality and can therefore make whatever application of the power they desire.

Those not familiar with this law can effect nothing; and so with the law governing in the Mental World: those who understand that Mind penetrates all things, is Omnipresent, and is responsive to every demand, can make use of the law and can control conditions, circumstances, and environment; the uninformed cannot use it because they do not know it.

The fruit of this knowledge is, as it were, a gift of the Gods; it is the "truth" that makes people free, not only free from every lack and limitation, but free from sorrow, worry, and care, and is it not wonderful to realize that this law is no respecter of persons, that it makes no difference what your habit of thought may be, that the way has been prepared?

With the realization that this mental power controls and directs every other power which exists, that it can be cultivated and developed, that no limitation can be placed upon its activity, it will be come apparent that it is the greatest fact in the world, the remedy for every ill, the solution for every difficulty, the gratification of every desire; in fact,

that it is the Creator's magnificent provision for the emancipation of humankind.

Thoughts Are Things

Henry Van Dyke

I hold it true that thoughts are things;
They're endowed with bodies and breath and wings;
And that we send them forth to fill
The world with good results, or ill.
That which we call our secret thought
Speeds forth to earth's remotest spot,
Leaving its blessings or its woes
Like tracks behind it as it goes.
We build our future, thought by thought,
For good or ill, yet know it not.
Yet, so the universe was wrought.
Thought is another name for fate;
Choose, then, thy destiny and wait,
For love brings love and hate brings hate.

CHAPTER 7

Attainment

The nervous system is matter. Its energy is mind. It is therefore the instrument of the Universal Mind. It is the link between matter and spirit, between our consciousness and the Cosmic-Consciousness. It is the gateway of Infinite Power.

Both the Cerebro-spinal and the Sympathetic nervous systems are controlled by nervous energy that is alike in kind, and the two systems are so interwoven that their impulses can be sent from one to the other. Every activity of the body, every impulse of the nervous system, every thought, uses up nervous energy.

The system of nerves may be compared to a telegraph system; the nerve cells corresponding to the batteries, the fibers to the wires. In the batteries is generated electricity. The cells, however, do not generate nervous energy. They transform it and the fibers convey it. This energy is not a physical wave like electricity, light, or sound. It is MIND.

It bears the same relationship to the mind as a piano does to its player. The Mind can only have perfect expression, when the instrument through which it functions is in order.

The organ of the Cerebro-spinal Nervous System is the Brain, the organ of the Sympathetic Nervous System is the Solar Plexus. The first is the voluntary or Conscious, the latter the involuntary or Subconscious.

It is through the Cerebro-spinal Nervous System and the Brain that we become conscious of possessions, hence all possession has its

origin in consciousness. The undeveloped consciousness of a baby, or the inhibited consciousness of an idiot, cannot possess.

This mental condition — consciousness — increases in direct proportion to our acquisition of knowledge. Knowledge is acquired by observation, experience, and reflection. We become conscious of these possessions by the mind, so that we recognize that possession is based on consciousness: this consciousness we designate the world within. Those possessions of Form that we acquire are of the world without.

That which possesses in the world within is Mind. That which enables us to possess in the world without is also Mind. Mind manifests itself as thoughts, mental pictures, words, and actions. Thought is therefore Creative.

Our power to use Thought to create the conditions, surroundings, and other experiences of life depends upon our habit of thinking. What we do depends upon what we are; what we are is the result of what we habitually think. Before we can Do, we must BE; before we can BE we must control and direct the force of Thought within us.

Thought is Force. There are but two things in the universe: Force and Form. When we realize that we possess this Creative Power, and that we can control and direct it, and by it act on the forces and forms in the objective world, we shall have made our first experiment in Mental Chemistry.

The Universal Mind is the “Substance” of all force and form, the Reality that underlies ALL. In accordance with fixed laws, from Itself and by Itself, is ALL brought into being and sustained. It is the Creative Power of Thought in its perfect expression.

The Universal Mind is All Consciousness, All Power, and is Everywhere Present. It is essentially the same at every point of its presence — all mind is one mind. This explains the order and harmony of the universe. To apprehend this statement is to possess the ability to understand and solve every problem of life.

Mind has a two-fold expression: conscious or objective, and subconscious or subjective. We come into relationship with the world without by the objective mind, and with the world within by the subconscious mind.

Though we are making a distinction between the conscious and the subconscious minds, such a distinction does not really exist, but this arrangement will be found convenient. All Mind is One Mind; in all phases of the mental life there is an indivisible unity and oneness.

The subconscious mind connects us with the Universal Mind, and thus we are brought into direct relationship with all power. In the subconsciousness is stored up the observations and experiences of life that have come to it through the conscious mind. It is the storehouse of memory. The subconscious mind is a great seed-plot in which thoughts have been dropped, or experiences conveyed by observation, or happenings planted, to come up again into consciousness with the fruitage of their growth.

Consciousness is the inner and Thought is the outward expression of power. The two are inseparable; it is impossible to be conscious of a thing without thinking of it.

We have captured the lightning and changed its name to electricity. We have harnessed the waters and made the remorseless flood our servant. By the miracle of thought we have quickened water into vapor to bear the burdens, and move the commerce of the world. We have called into being floating palaces that plough the highways of the deep. We have triumphed in our conquest of the air. Although we are moored in the silver archipelago of the Milky Way, we have conquered time and space.

When two electric wires are in close proximity, the first carrying a heavier load of electricity than the second, the second will receive by induction some current from the first. This will illustrate the attitude of humankind to the Universal Mind. They are not consciously connected with the source of power.

If the second wire were attached to the first, it would become charged with as much electricity as it could carry. When we become conscious of Power, we become a "live wire," because through consciousness we are connected with the Power. In proportion to our ability to use power, are we enabled to meet the various situations which arise in life.

The Universal Mind is the source of all power and all form. We are channels through which this power is being manifested; consequently, within us is power unlimited, possibilities without end, and all under the control of our own thought. Because we have these powers, because we are in living union with the Universal Mind, we may adjust or control every experience which may come to us.

There are no limitations to the Universal Mind; therefore, the better we realize our oneness with this mind, the less conscious will we be of any limitation or lack, and the more conscious of power.

The Universal Mind is the same at every point of its presence, whether in the infinitely large or the infinitely small. The difference in the power relatively manifested lies entirely in the ability of expression. A stick of clay and a stick of dynamite of equal weight contain much the same amount of energy. But in the one it is readily set free, whereas in the other we have not yet learned how to release it.

In order to express, we must create the corresponding condition in our consciousness. Either in the Silence or by repetition we impress this condition upon the subconsciousness.

Consciousness apprehends, and Thought manifests the conditions desired. Conditions in our life and in our environment are but the reflection of our predominant thoughts. So the importance of correct thinking cannot be over-estimated. "Having eyes and seeing not, having ears and hearing not, neither do they understand," is another way of expressing the truth that without consciousness there can be no apprehension.

Thought used constructively creates tendencies in the subconsciousness; these tendencies manifest themselves as character.

The primary meaning of the word character is an engraved mark, as on a seal, and means: The peculiar qualities impressed by nature or habit on a person, which separates the person possessing them from all others. Character has an outward and an inward expression; the inward being Purpose, and the outward Ability.

Purpose directs the mind towards the ideal to be realized, the object to be accomplished, or the desire to be materialized. Purpose gives quality to thought. Ability is the capacity to cooperate with Omnipotence — although this may be done unconsciously. Our purpose and our ability determine our experiences in life. It is important that purpose and ability be balanced; when the former is greater than the latter, “the Dreamer” is produced; when ability is greater than purpose, impetuosity is the result, producing much useless activity.

By the law of attraction our experiences depend upon our mental attitude. Like is attracted to like. Mental attitude is as much the result of character as character is of mental attitude. Each acts and reacts on the other.

“Chance,” “Fate,” “Luck,” and “Destiny” seem to be blind influences at work behind every experience. This is not so, but every experience is governed by immutable laws which may be controlled so as to produce the conditions which we desire.

Everything visible and tangible in the universe is composed of matter, which is acted upon by force. As matter is known to us by its external appearances, we shall designate it as form.

Form may be divided into four classes: That possessing Form only, or the inorganic, as for example, Iron, Marble, etc.; Form that is living or the organic which has sensation and voluntary motion, as in Animals; and Form that in addition is Conscious of its own being and its possessions, as Man.

The fundamental principle underlying every successful business relation or social condition is the recognition of the difference between the world within and the world without, the subjective world and the objective world.

Around you as the center of it, the world without revolves. Matter, organized life, people, thoughts, sounds, light, and other vibrations, the universe itself with its numberless millions of phenomena sending out vibrations toward you — vibrations of light, of sound, of touch, loudness, softness, of love, hate, of thoughts, good and bad, wise and unwise, true and untrue.

These vibrations are directed toward you — your ego — by the smallest as well as by the greatest, the farthest and the nearest. A few of them reach your world within, but the rest pass by, and as far as you are immediately concerned, are lost.

Some of these vibrations or forces are essential to your health, your power, your success, your happiness. How is it that they have passed you by, and have not been received in your world within?

When making a gramophone record, certain conditions must be observed. Everything coming within range of the transmitter will be recorded, provided that the disc to receive the vibrations has been properly prepared, and the requisite conditions are observed.

Assuming that the transmitter is perfect, any defect in the recording disc will make a corresponding deficient record. For example: the disc may not be perfectly flat, or may not be moving at the correct speed, or the wax may be too soft, or too hard, or the contact of the needle may be imperfect.

The world within possesses sensibility, a faculty that catches the vibrations from the world without, and conveys them to the world within. It is the link that joins the two worlds. This sensibility is a form of consciousness.

Considering consciousness as a general term, we may say that it is the result of the world without acting on the world within. This takes place continuously whether we are awake or asleep. Consciousness is the result of sensing or feeling.

We easily recognize three phases of consciousness, between each of which there are enormous differences.

Simple consciousness, which all animals possess, is common. It is the sense of existence, by which we recognize that “we are,” and “that we are where we are;” and by which we perceive the various objects and varied scenes and conditions.

Self-consciousness — possessed by all humankind except infants and the mentally deficient — gives us the power of self contemplation, i.e., the effect of the world without upon our world within. “Self contemplates self.” Amongst many other results, language has thus come into existence, each word being a symbol for a thought or an idea.

Cosmic-consciousness, this form of consciousness is as much above self-consciousness as self-consciousness is above simple consciousness. It is as different from either as sight is different from hearing or touching. The blind can get no true notion of color, however keen their hearing or sensitive their touch.

Neither by simple consciousness nor by self-consciousness can one get any notion of cosmic-consciousness. It is not like either of them, any more than sight is like hearing. A deaf person can never learn of the value of music by means of their senses of sight or of touch.

Cosmic-consciousness is all forms of consciousness. It overrides time and space, for apart from the body and the world of matter, these do not exist.

The immutable law of consciousness is that, in the degree that the consciousness is developed, so is the development of power in the subjective and its consequent manifestation in the objective.

Cosmic-consciousness is the result of the creation of the necessary conditions, so that the Universal Mind may function in the direction desired. All vibrations in harmony with the Ego’s well being are caught and used.

When truth is directly apprehended, or becomes a part of consciousness without the usual process of reasoning or observation, it is intuition. By intuition, the mind instantly perceives the agreement or

the disagreement between two ideas. The Ego always so recognizes truth.

By intuition, the mind transforms knowledge into wisdom, experience into success, and takes into the world within the things that have been waiting for us in the world without. Intuition, then, is another phase of the Universal Mind that presents truth as facts of consciousness.

The Thinker

Berton Braley

Back of the beating hammer,
By which the steel is wrought,
Back of the workshop's clamor,
The seeker may find the Thought;
The thought that is ever master
Of iron and steam and steel,
That rises above disaster
And tramples it under heel!

Promise Yourself

Christen D. Larson

To be so strong that nothing can disturb your peace of mind.
To talk health, happiness, and prosperity to every person you meet.
To make all your friends feel that there is something in them.
To look on the sunny side of everything and make your optimism come true.
To think only of the best, to work only for the best, and to expect only the best.
To be just as enthusiastic about the success of others as you are about your own.
To forget the mistakes of the past and press on to the greater achievements of the future.
To wear a cheerful countenance at all times and to have a smile ready for every living creature you meet.

Mental Chemistry

To give so much time to the improvement of yourself that you have no time to criticize others.

To be too large for worry, too noble for anger, too strong for fear, and too happy to permit the presence of trouble.

To think well of yourself and to proclaim this fact to the world — not in loud words, but in great deeds.

To live in the faith that the world is on your side so long as you are true to the best that is in you.

CHAPTER 8

Industry

All the lost mines of Mexico, all the argosies that ever sailed from the Indies, all the gold- and silver-laden ships of the treasure fleets of storied Spain count no more in value than a beggar's dole compared to the wealth that is created every eight hours by modern business ideas.

Opportunity follows perception, action follows inspiration, growth follows knowledge, environment follows progress, always the mental first, then the transformation into the illimitable possibilities of character and achievement.

The progress of the United States is due to two percent of its population. In other words, all our railroads, all our telephones, our automobiles, our libraries, our newspapers, and a thousand other conveniences, comforts, and necessities are due to the creative genius of two percent of the population.

As a natural consequence, the same two percent are the millionaires of our country. Now, who are these millionaires, these creative geniuses, these people of ability and energy, to whom we owe practically all the benefits of civilization? The same authority tells us that thirty percent of them are the children of poor preachers who had never earned more than \$1,500 a year; twenty-five percent were the children of teachers, doctors, and country lawyers; and only five percent were the children of bankers.

We are interested, therefore, in ascertaining why the two percent succeeded in acquiring all that is best in life, and the ninety-eight percent remain in perpetual want. We know that this is not a matter of chance,

because the universe as we know it is governed by law. Law governs solar systems, sun, stars, and planets. Law governs every form of light, heat, sound, and energy. Law governs every material thing and every immaterial thought. Law covers the earth with beauty and fills it with bounty — shall we then not be certain that it also governs the distribution of this bounty?

Financial affairs are governed by law just as surely, just as positively, just as definitely as health, growth, harmony, or any other condition in life, and the law is one with which anyone can comply.

Many are already unconsciously complying with this law; others are consciously coming into harmony with it.

Compliance with the law means joining the ranks of the two percent; in fact, the new era, the golden age, the industrial emancipation, means that the two percent is about to expand until the prevailing conditions shall have been reversed — the two percent will soon become the ninety-eight percent.

In seeking the truth, we are seeking ultimate cause; we know that every human experience is an effect; therefore, if we may ascertain the cause, and if we shall find that this cause is one which we can consciously control, the effect or the experience will be within our control also.

Human experience will then no longer be the football of fate; a person will not be the child of fortune, but destiny, fate, and fortune will be controlled as readily as a captain controls the vessel, or an engineer the train.

All things are finally resolvable into the same element, and as they are thus translatable, one into the other, they must ever be in relation and may never be in opposition to one another.

In the physical world, there are innumerable contrasts, and these may, for the sake of convenience, be designated by distinctive names. There are surfaces, colors, shades, dimensions, or ends to all things. There is a North Pole and a South Pole; an inside and an outside; a seen

and an unseen; but these expressions merely serve to place extremes in contrast.

They are names given to two different parts or aspects of the same quantity. The two extremes are relative; they are not separate entities, but are two parts or aspects of one whole.

In the mental world, we find the same law. We speak of knowledge and ignorance, but ignorance is but a lack of knowledge and is therefore found to be simply a word to express the absence of knowledge; it has no principle in itself.

In the moral world, we speak of good and evil, but upon investigation, we find that good and evil are but relative terms. Thought precedes and predetermines action; if this action results in benefit to ourselves and others, we call this result good. If this result is to the disadvantage of ourselves and others, we call it evil. Good and evil, are therefore found to be simply words which have been coined to indicate the result of our actions, which in turn are the result of our thoughts.

In the Industrial World, we speak of Labor and Capital as if they were two separate and distinct classes, but Capital is wealth, and wealth is a product of Labor, and Labor necessarily includes Industry of every kind — physical, mental, executive, and professional. Every man or woman who depends in whole or in part for his or her income upon the results of their effort in the Industrial World must be classed as Labor. We therefore find that in the Industrial World there is but one Principle, and that is Labor, or Industry.

There are many who are seriously and earnestly trying to find the solution to the present industrial and social chaos, and we hear much of production, waste, efficiency, and sometimes something in regard to constructive thinking.

The thought that humanity is on the borderland of a new idea, that the dawn of a new era is at hand, that a new epoch in the history of the world is about to take place, is rapidly spreading from mind to mind, and is changing the preconceived ideas of humanity and its relation to Industry.

We know that every condition is the result of a cause, and that the same cause invariably produces the same result. What has been the cause of similar changes in the thought of the world — the Renaissance, the Reformation, the Industrial Revolution? Always the discovery and discussion of new knowledge.

The elimination of competition by the centralization of industry into corporations and trusts, and the economies resulting therefrom have set humanity to thinking. It sees that competition is not necessary to progress, and it is asking: “What will be the outcome of the evolution which is taking place in the Industrial World?” And gradually the thought begins to dawn, the thought which is rapidly germinating, which is about to burst forth in the minds of all humans everywhere, the thought which is carrying people off their feet and crowding out every selfish idea, the thought that the emancipation of the Industrial World is at hand.

This is the thought which is arousing the enthusiasm of humankind as never before; this is the thought which is centralizing force and energy, and which will destroy every barrier between itself and its purpose. It is not a vision of the future, it is a vision of the present; it is at the door — and the door is open.

The creative instinct in the individual is spiritual in nature; it is a reflection of the Universal Creative Principle; it is therefore instinctive and innate; it cannot be eradicated, it can only be perverted.

Owing to the changes which have taken place in the Industrial World, this creative instinct no longer finds expression; people cannot build their own houses, they can no longer make their own gardens, they can by no manner of means direct their own labor; they are therefore deprived of the greatest joy which can come to the individual: the joy of creating, of achievement; and so this great power for good is perverted and turned into destructive channels: becoming envious, they attempt to destroy the works of their more fortunate fellows.

Thought results in action. If we wish to change the nature of the action, we must change the thought, and the only way to change the

thought is to substitute a healthy mental attitude for the chaotic mental conditions existing at present.

It is evident that the power of thought is by far the greatest power in existence; it is the power which controls every other power, and while this knowledge has until recently been the possession of the few, it is about to become the priceless privilege of the many. Those who have the imagination, the vision, will see the opportunity of directing this thought into constructive and creative channels; they will encourage and foster the spirit of mental adventure; they will arouse, develop, and direct the creative instinct, in which case, we shall soon see such an industrial revival as the world has never before experienced.

Henry Ford envisioned the approach of the new Era in *The Dearborn Independent*. He said:

“The human race is now on the borderline between two periods, the period when to use is to lose, and the period when not to use is to waste. For a long time, mankind has been conscious of somehow coming to the end of irresponsible childhood; the provision made by the Parent of mankind has seemed to be coming to the end of its lavishness. That is, there has been a sense that the more we used the less we had in reserve. This feeling has been expressed in the popular adage, ‘you can’t eat your cake and have it.’”

But, now that humanity is learning enough to plant its supply as well as reap it, to make its supply a recurrent crop instead of a slowly diminishing original store of natural resources, the time is coming when instead of being afraid of wasting our resources by using them, we shall be afraid of wasting them by not using them. The stream of supply will be so full and constant that when people worry it will not be worry about not having enough, but about not using enough.

If you can imagine a world in which the source of supply will be so plentiful that people will worry about not using enough of it instead of worrying as we do now about using too much, you will have a picture of the world that is soon to be. We have long depended on the resources which nature long ago stored up, the resources which can be exhausted. We are entering an era when we shall create resources which shall be so

constantly renewed that the only loss will be not to use them. There will be such a plenteous supply of heat, light, and power that it will be sin not to use all we want. This era is coming in now. And it is coming by way of Water.

With the fuel question settled, and the light question settled, and the heating question settled, and the power question settled, on such terms as actually liberate the whole world from the crushing weight of these four great burdens, and not only that, but with the whole fuel and light and heat and power situation turned around so that people will have to use all that they want in order to prevent waste, don't you see how economic life will swing loose and breathe deeply, as if a new spring day had dawned for humanity?

That is the era we are approaching; there is no question about it. There will be, of course, the usual preliminary skirmish between selfishness and service, but service will win. The ownership of a coal mine located on a person's property may easily be granted to private parties, but the ownership of a river? Nature itself rebukes the person who would claim ownership of a river.

Our next period is before us; not the first period of reckless waste, nor the second period of anxious accounting, but the third period of overlapping abundance which compels us to use and use and use to fulfill every need.

Thought is mind in motion, just as wind is air in motion. Mind is spiritual activity; in fact, it is the only activity which the spiritual human possesses, and Spirit is the creative Principle of the Universe.

Therefore, when we think, we start a train of causation; the thoughts go forth and meet other similar thoughts; they coalesce and form ideas; the ideas now exist independently of the thinker; they are the invisible seeds which exist everywhere, and which sprout and grow and bring forth fruit, some a hundred- and some a thousand-fold.

We have been led to believe, and many still seem to think, that Wealth is something very material and tangible; that we can secure and hold it for our own exclusive use and benefit. We somehow forget that

all the gold in the world only amounts to a very few dollars per capita. The entire supply of gold for the world is only eight billion dollars. This includes all the gold coined or in bars in the various banks or Government treasuries of the world. This quantity of gold could be easily contained in a sixty-foot cube. If we depended upon the supply of gold, it would be exhausted in a single day, and yet with this as a basis we spend hundreds and thousands, millions and now billions, of dollars daily, and yet the original supply of gold is not altered. The gold is simply a measure, a rule; with one ruler we may measure thousands and hundreds of thousands of feet, so with one five-dollar-bill, hundreds and thousands and millions of people may have the use of it by simply passing it from one to the other.

So it is that if we can only keep the tokens of wealth, which we call money, circulating, everyone could have all he or she might want, there need be no lack. The sense of lack comes only when we begin to hoard, when we are seized with fear and panic and fail to give out, to release.

It is therefore evident, that the only way we can get any benefit from wealth is by its use, and to use it we must give it out, so that someone else can get the benefit of it; we are then cooperating for our mutual benefit and putting the law of abundance into practical operation.

We also see that wealth is by no means as substantial and tangible as many supposed, but that, on the contrary, the only way to get it is to keep it going; as soon as there is any concerted movement whereby there is any danger of stopping the circulation of this medium of exchange, there is stagnation, fever, panic, and industrial death.

It is this intangible nature of wealth that makes it particularly susceptible to the power of thought, and has enabled many to secure fortunes in a year or two which others could not hope to acquire in a lifetime of effort. This, is due to the creative power of mind.

Helen Wilmans gives an interesting description of the practical operation of this law in *The Conquest of Poverty*. She says:

“There is an almost universal reaching out for money. This reaching out is from the acquisitive faculties only, and its operations are confined to the competitive realm of the business world. It is a purely external proceeding; its mode of action is not rooted in the knowledge of the inner life, with its finer, more just and spiritualized wants. It is but an extension of animality into the realm of the human, and no power can lift it to the divine plane the race is now approaching.

“For all lifting on this plane is the result of spiritual growth. It is doing just what Christ said we must do in order to be rich. It is first seeking the kingdom of heaven within, where alone it exists. After this kingdom is discovered, then all these things (external wealth) shall be added.

“What is there within a man that can be called the kingdom of heaven? When I answer this question, not one reader out of ten will believe me — so utterly bankrupt of knowledge of their own internal wealth are the great majority of people. But I shall answer it nevertheless, and it will be answered truly.

“Heaven exists within us in the faculties latent in the human brain, the superabundance of which no man has ever dreamed. The weakest man living has the powers of a God folded within his organization; and they will remain folded until he learns to believe in their existence, and then tries to develop them. Men generally are not introspective, and this is why they are not rich. They are poverty-stricken in their own opinions of themselves and their powers, and they put the stamp of their belief on everything they come in contact with. If a day laborer, let us say, does but look within himself long enough to perceive that he has an intellect that can be made as great and far-reaching as that of the man he serves; if he sees this, and attaches due importance to it, the mere fact of his seeing it has, to a degree, loosened his bonds and brought him face to face with better conditions.

“But there is wanted something more than the fact of knowing that he is, or may become, by recognition of self, his employer’s intellectual equal. There remains the fact that he needs also to know the Law and claim its provisions; namely, that his superior knowing relates

him to a superior position. He must know this and trust it; for it is by holding this truth in faith and trust that he begins to ascend bodily. Employers everywhere hail with delight the acquisition of employees who are not mere machines — they want brains in their business and are glad to pay for them. Cheap help is often the most expensive, in the sense of being the least profitable. As brain growth or development of thought-power in the employee increases his value to the employer, and as the employee grows to the degree of strength where he is capable of doing for himself, there will be another not yet grown so strong to take his place.

“The gradual recognition by a man of his own latent powers is the heaven within that is to be brought forward in the world and established in these conditions which correlate it.

“A mental poorhouse projects from itself the spirit of a visible poorhouse, and this spirit expresses itself in visible externals correlated to its character.

“A mental palace sends forth the spirit of a visible with results that correlate it. And the same may be said of sickness and sin, of health and goodness.”

CHAPTER 9

Economics

Senator Wadsworth recently said:

“I pray that the time will come when American public opinion will come to any appreciation of what organic chemistry means, of what research means, in the way of progress. We have been interested as a people in the development of material resources — the digging of iron and coal from the ground, the raising of crops upon the surface, and the engaging in transportation and other forms of commercial effort. As a people, we have paid little attention and given little encouragement to scientific research, but, Mr. President and Senators, the progress of the future depends upon scientific research. It is the man working in the chemical laboratory who is to blaze the way for human progress.”

He went on to say: “I believe that in organic chemistry lies the solution of the secrets of the past and of the future. I believe that its establishment and maintenance in this country, even under an embargo, means the happiness, the progress, and the security of 100,000,000 people.”

Senator Frelinghuysen added:

“When we realize that it was due to the genius of the German chemists and the advance in the science by the German industries that enabled Germany to get almost to the channel ports, when we realize that the next war will be fought with chemicals, I think it is our patriotic duty to give this industry the highest protection that can be imposed.”

It is true that many of the more important discoveries in science are due to the genius of German Chemists; it is also true that the next war, if there be one, will be fought with chemicals, but the next and all future wars will be won by an understanding of mental chemistry.

Try to realize the situation, think for a moment, see an army of men pass in review, four abreast, all men in the prime of life, see them march on and on, men from Germany, men from France, from England, from Belgium, from Austria, from Russia, from Poland, from Rumania, from Bulgaria, from Servia, from Turkey, yes, and from China and Japan, India, New Zealand, Australia, Egypt, and America — on they go, marching all day long, all the next day and the day after, all the week they keep coming and the next week, and the next week, and the next month, for it would take months for this army of ten million men to pass any given point. All dead, and dead only because a few men in high places were more concerned about organic chemistry than they were about mental chemistry.

They did not know that force can always be met with equal or superior force; they did not know that a higher law always controls a lower law, and because intelligent men and women allowed a few men in high places to control their thinking processes, the entire world must sit in sackcloth and ashes, for the living will find it necessary to work the rest of their lives in order to even pay the interest on the obligations assumed, and their children will find these obligations an inheritance, and they in turn will pass them on to their children and their children's children.

Marion Leroy Burton, President of the University of Michigan, says:

“Perhaps the most solemn question that can be put to a person today is, ‘Can you think?’ The test of individual efficiency and usefulness to society centers in a man’s ability to use his mind. Emerson never erected a more arresting danger signal than when he exclaimed: ‘Beware when the great God lets loose a thinker on the planet.’ If we could only harness the mental power of America today we could solve the gigantic problems of the world.

“Not by appeals to prejudice and class interest, not by the hurling of epithets, not by the ready acceptance of half truths, not by superficial, but by careful, painstaking, scientific, scholarly thought combined with wise and timely action, will civilization be rescued and human freedom made secure. Upon Education depends the future of Democracy. Therefore, every loyal citizen, every self-respecting person, must utilize his opportunities to strengthen his grip on knowledge and to stimulate his mind. The truth has always made men free, and truth is available only for him who thinks.”

That people are beginning to think is evident; formerly, when people were discontented or dissatisfied they met in a nearby saloon, had a few drinks, and promptly forgot their discontent and dissatisfaction. The situation is very different under existing conditions: people spend their time reading, studying, and thinking, and the more they think, the less satisfied they become.

Leaders all know this; for this reason England has her ale, Scotland her whiskey, France her absinthe, Germany her beer, and we of America who are recruited from all of these have had all forms of alcohol — it is by far the easiest way of keeping the people “happy and contented.” They who have access to a fair percentage of alcohol will not ask too many questions; if they do, give them another drink.

This method of reducing the citizens of a country to a kind of idiotic servility has the additional advantage in that it produces enormous revenues which may be used for reducing them to economic slavery as well as spiritual slavery, for the person who cannot think has but a small prospect of ever coming into any understanding of spiritual truth.

But because the opium traffic furnishes millions of revenue of English people, millions of Chinese must be sacrificed, and because the sale and distribution of alcohol furnishes million dollar accounts for large banks and trust companies, \$100,000 fees for corporation attorneys, because it makes it possible to lead large masses of people to the polls for the purpose of voting for political parties who are both morally and politically bankrupt, there are those who would again inflict this deadly curse upon the citizens of our country.

Dr. Woods Hutchinson tells us that the death rate for the United States has fallen in the last three years from 14.2 to 12.3 per thousand, which represents a saving of over 200,000 lives a year since the brewers' business was closed down. "Almost unanimous reports from public school teachers, school and district nurses, welfare workers among the poor, intelligent police chiefs and heads of charitable organizations show that never, in all their experience, has there been so striking an improvement in the feeding, the clothing, the general comfort and welfare of school children as within the last two years.

"And yet there are those who favor the modification of the Volstead act. There is probably not a single individual in existence whose thinking processes are in such an infantile stage of development that he or she does not know that when a door has been partly opened it requires but the pressure of the little finger to push it wide open, so that modification is but another word for annulment with all of its physical, mental, moral, and spiritual degradation and disaster, and all of the sorrow, suffering, infamy, shame, and horror which this most monstrous curse has inflicted upon suffering humanity.

"There can be no argument on the assertion that this country is in need of constructive legislation and administration as never before. There never was a time in our history when sound judgment, broad vision, great knowledge, and practical initiative were so necessary to the preservation and promotion of our national and individual welfare. There never was a time when statesmanship and leadership of the highest qualities were so essential to our advancement and prosperity. The country has before it, and has long had, an impressive proof of the futility of mediocrity in Government under the conditions that have oppressed us since the war. It has seen a Congress without leadership, hopelessly confused by the tremendous problems that confront it, accomplishing little toward their solution, and that little badly. There never has been a time, we repeat, when able, constructive statesmanship was so greatly needed, and there never has been a time when there was so little of that quality of statesmanship in office."

The following editorial entitled "Where are we going?" recently appeared in the *St. Louis Globe-Democrat*:

“Whose fault is this? Who is primarily to blame for the fact that our resources are so small when our needs are so great? There can be no other answer to that. The people of the United States. The men who are responsible for legislation and administration are chosen by the people. Within the people rests the sole power of election. That is the fundamental principle of our Government, and we have no right to complain when our affairs are badly managed if we do nothing to obtain better managers. But what do we see in this perilous situation? Are the people seeking and supporting men whose brains and judgment and knowledge and character justify expectation of improvement in our governmental conditions? Most conspicuously they are not. On the contrary, they are turning to men who are most lacking in the qualities needed for this emergency, to men, indeed, whose qualities are the opposite, men who are mainly distinguished, if distinguished at all, by their abilities as obstructionists and destructionists, or if they are new aspirants, by their capacity to condemn whatever is and to propose strange and weird political nostrums for popular enticement.

“How is the Government of the world’s greatest nation to function greatly and maintain its greatness with such materials? How is construction, the supreme need of this time, to be accomplished by men who know not how to build, who do not want to build, and whose counsels are but confusion? And what is the meaning of this popular trend which sets these men in the high places of Government? Undoubtedly, we think, it is the voicing of a great protest against present conditions, a great outpouring of popular discontent over many things that disturb and irritate the public. That there are numerous reasons for dissatisfaction is not to be questioned, but far from providing a remedy for these conditions, the course taken by the people must inevitably make them worse. The problems that are pressing upon us must somehow be solved before we can be restored and resume our progress, and their solution can only come from constructive minds. There can be no disagreement as to that. Yet it is not constructive but destructive statesmanship to which we are trusting our affairs. What is to be the outcome?”

The unit of the Nation is the individual. The Government represents only the average intelligence of the units comprising that

Nation. Therefore, our work is with the unit. When the thought of the individual changes, the collective thought will take care of itself, but we try to reverse the process. We try to change Governments instead of individuals. But with a little intelligent organized effort, the present destructive thought could be readily changed into a constructive thought, in which case the situation would rapidly change.

Ten years ago, the securities of German corporations sold side by side with those of England and America; no one dreamed that they were not absolutely safe. The Municipal bonds of any large German city sold freely on a four percent basis in London, Paris, and New York. The mark was as stable as the dollar or pound sterling.

The interest is still being paid upon these securities and the principal will be paid at maturity, but in money that is hardly worth the paper it is printed upon, and so the conservative German investor, the person who made only "safe" investments, who was careful to buy only first mortgage bonds that yielded not more than four or five percent, is practically penniless, but as a compensation, they can reflect that a liberal Government allowed the people to have plenty of beer, and when people have plenty of beer, they will usually be glad to let someone else do the thinking for them, for the use of beer is not calculated to produce deep, clear, sustained, or logical thought.

And so we find that during the past week in November, 1922, there were issued 61,644,000,000 of these marks, which was exceeded only by the number issued during the preceding week, which was 67,579,000,000. The value of a German mark is now something like one one-hundredth part of one cent.

Thousands and tens of thousands of American citizens are slowly and painfully creating a fund which they hope will protect them in the days to come; is it impossible, that they, too, will be paid in valueless dollars ten years from now?

The reason that the dollar will probably remain at par is because we do not desire the kind of personal liberty that enriches a few at the expense of the many, the kind of liberty that attempts to reduce

American citizens to automatons in order that a few may dictate the destiny of the nation.

Happiness, prosperity, and contentment are the result of clear thinking and right action, for the thought precedes and predetermines the nature of the action. A little artificial stimulation in the form of intoxicating liquor may temporarily still the senses and thus serve to confuse the issue, but as in economics and mechanics, every action is followed by a reaction, so in human relations, every action is followed by an equal reaction, and so we have come to know that the value of things depends upon the recognition of the value of person. Whenever a creed becomes current that things are of more importance than people, programs become fixed which set the interest of wealth above the interests of people; this action must necessarily be followed by a reaction.

We of America must remember that the large business of life is not economically conducted unless we succeed in transforming our resources into the highest grade of physical, mental, and moral persons evolvable. Then and then only, shall we know that our investments are safe.

The question is, How may this be accomplished? What combinations of thought shall be made in order to bring about the chemicalization which will result in the greatest good for the greatest number? Shall we encourage the spirit of anarchy and discontent and follow the example of Italy by turning over the machinery of Government to those who are interested only in the exaltation of personality? For in Italy there is today no authority but that of Mussolini — the Chamber has none, the Senate has none, the King has none — his power is absolute. He may abrogate all laws pertaining to finance and apply new laws of his own making; already he has indicated that he will levy a tax upon workers drawing high wages, "Not so much for fiscal reasons as for political and moral reasons."

This is the result of fostering a spirit of discontent, disorder, and social unrest, and nowhere do these conditions obtain except in

countries where it has been easy to mislead the people through the distribution of alcoholic beverages which destroy the power to think.

A celebrated European statesman visions the present situation as follows:

“Unfortunately, the ills of a war like that of 1914–1918 are repaired but with difficulty. Given even the entire good faith of the conquered, if the latter by conscientious labor genuinely desired to help the world out of its sanguinary nightmare and back to normal life, that world would nonetheless remain for a long time hopelessly adrift and at sea. We are assisting today at the prolongation of a war which is not even likely to approach a conclusion unless there is a new orientation of a peace-time energy. Finances upside down, budgets artificially met, rates of exchange giving sixty-five francs to the pound and fourteen to the dollar, and terribly distorted fiduciary circulation, an ever-increasing cost of living, strikes, rapid changes in the stock markets making commerce and industry impossible, accumulation of stocks — such is the ransom of these four years of war. It was materially impossible that either for conqueror or conquered aught else should result from this world catastrophe than complete chaos for all. Millions of men are not consecrated for fifty-two months to a work of death and destruction for the world to be re-established on the morrow of peace. Such rapidity reacquired equilibrium is beyond the bounds of human practicability.”

It will be remembered, that the Master Metaphysician said the same thing in somewhat different language many years ago: “Then shall be great tribulation such as never was since the beginning of the world, nor never shall be afterwards, and if that period would not be shortened no flesh at all would be saved, but for the elect’s sake that period will be shortened.” —Matthew 24:21, 22.

The stomach is the great organ of accelerated circulation to the blood, of elasticity to the animal spirits, of pleasurable or painful vibration to the nerves, of vigor to the mind, and of fullness to the cheerful affections of the soul. Here is the silver cord of life, and the golden bowl at the fountain, and the wheel at the cistern; and as these fulfill their duty, the muscular and mental and moral powers act in

unison, and fill the system with vigor and delight. But as these central energies are enfeebled, the strength of mind and body declines, and lassitude and depression and melancholy and sighing succeed to the high beating of health and the light of life becomes as darkness.

Experience has decided that any stimulus applied steadily to the stomach which raises its muscular tone above the point at which it can be sustained by food and sleep, produces, when it has passed away, debility — a relaxation of the overworked organ proportioned to its preternatural excitement. The life-giving power of the stomach falls of course as much below the tone of cheerfulness and health as it was injudiciously raised above it. If the experiment be repeated often, it produces an artificial tone of stomach, essential to cheerfulness and muscular vigor, entirely above the power of the regular sustenance of nature to sustain, and creates a vacuum which nothing can fill but the destructive power which made it; and when protracted use has made the difference great between the natural and this artificial tone, and habit has made it a second nature, the person is a drunkard, and in ninety-nine instances in a hundred is irretrievably undone.

Beer has been recommended as a substitute and a means of leading back the captive to health and liberty. But though it may not create intemperate habits as soon, it has no power to allay them. It will even finish what alcohol has begun, and with this difference only: that it does not rasp the vital organs with quite so keen a file, and enables the victim to come down to his or her grave by a course somewhat more dilatory, and with more of the good-natured stupidity of the idiot, and less of the demoniac frenzy of the madman or woman.

Wine has been prescribed as a means of decoying the intemperate from the ways of death. But habit cannot be thus cheated out of its dominion, nor ravening appetite be amused down to a sober and temperate demand. It is not true that wine will restore the intemperate, or stay the progress of the disease. Enough must be taken to screw up nature to the tone of cheerfulness, or she will cry, "Give!" with an importunity not to be resisted; and long before the work of death is done, wine will fail to minister a stimulus of sufficient activity to rouse the flagging spirits, or will become acid on the enfeebled stomach,

and whisky and brandy will be called in to hasten to its consummation the dilatory work of self-destruction, so that if one person becomes a sot upon wine, it is only because it hands that person over to more fierce and terrible executions of Heaven's delayed vengeance.

To the action of a powerful mind, a vigorous muscular frame is, as a general rule, indispensable. Like heavy ordnance, the mind, in its efforts, recoils on the body, and will soon shake down a puny frame.

The history of the world confirms this conclusion. Egypt, once at the head of nations, has, under the weight of her own effeminacy, gone down to the dust. The victories of Greece let in upon her the luxuries of the East, and covered her glory with a night of ages. And Rome, whose iron foot trod down the nations and shook the earth, witnessed in her latter days faintness of heart and the shield of the mighty vilely cast away.

CHAPTER 10

Medicine

Where Truth Abides

Robert Browning

Truth is within ourselves; it takes no rise
From outward things, whate'er you may believe,
There is an inmost center in us all,
Where Truth abides in fullness; and around,
Wall upon wall, the gross flesh hems it in,
This perfect clear concept — which is Truth.
A baffling and perverting carnal mesh
Blinds it, and makes all error; and to know
Rather consists in opening out a way
Whence the imprisoned splendor may escape,
Than in effecting entry for a light
Supposed to be without.

The attitude of the practitioners of medicine toward mental chemistry has always been most catholic. To quote from Dr. Osler:

“The psychical method has always played an important, though largely unrecognized, part in therapeutics. It is from faith, which buoys up the spirits, sets the blood flowing more freely, and the nerves playing their parts without disturbance, that a large part of all cures arise. Despondency or lack of faith will often sink the stoutest constitution almost to death's door; faith will enable a bread pill or a spoonful of clear water to do almost miracles of healing, when the best medicines have been given over in despair. The basis of the entire profession of medicine is faith in the doctor and his drugs and his methods.”

F.W. Clarke has fitly summed up the relation of modern chemistry to progressive medicine:

“Medicine is indebted to chemistry for almost a new pharmacopoeia, for not only have new medicines been created, but in place of old drugs, crude and bulky, the compact and more elegant active principles are now employed. Anesthetics, such as ether, chloroform, and nitrous oxide; hypnotics like chloral; the remedies derived from coal-tar; and alkaloids like quinine, morphine, and cocaine, are a few of the contributions with which chemistry has enriched medical practice. Even antiseptic surgery depends upon chemical preparations for its success.”

On the other hand, Dr. Osler admits that:

“We have not as yet made as many additions to the stock of panaceas as we might. But chemistry has done vast service for us, and will probably do far more. Aside from the discovery of new substances like cocaine, it has given us the active principles of calculable strength and purity in place of crude drugs of varying strength at best, and of varying purity and age, and there is no reason why we may not have new specifics as sure (and for as important diseases) as quinine.”

Our problem would be more simple, and the doctors, with their wide knowledge and splendid service, would have solved the problem long ago, had it been a purely physical one; but unfortunately it is a mental problem long before it becomes a physical one; as we continue to exercise our capacity for response, we shall find it necessary to treat our thoughts and emotions if we are to establish health upon a firm basis.

For instance, it is commonly recognized that worry or continued negative emotional excitement will disorganize digestion. When the digestion is normal, the feeling of hunger will stop, will be inhibited when we have eaten as much as we need, nor will we feel hunger again until we actually require food. In such cases, our inhibiting center is working properly. But if we get dyspeptic, this inhibiting center has ceased to function, and we are hungry all the time, with the consequent tendency to overwork an already impaired digestive apparatus. Humankind is continually experiencing such small disturbances. They are strictly local and attract but small attention at the great center. They

come and go — and properly so — without drawing from the organism as a whole much consideration. But if the disorder has grown out of a deep-rooted cause which cannot easily be removed, disease of a more serious nature will ensue. Under such circumstances, by reason of its seriousness and long continuance, the trouble involves all parts of the organism and may threaten its very life. When it reaches this point, if the administration at the grand center is vigorous and determined and wise, the disturbance cannot long endure; but if there is weakness at the center, the whole federation may go down with a crash.

Dr. Lindlahr says that:

“Nature Cure Philosophy presents a rational concept of evil, its cause and purpose; namely, that it is brought on by violation of Nature’s laws, that it is corrective in its purpose that it can be overcome only by compliance with the Law. There is no suffering, disease, or evil of any kind anywhere unless the law has been transgressed somewhere by someone.”

These transgressions of the law may be due to ignorance, to indifference, or to willfulness and viciousness. The effect will always be commensurate with the causes.

The science of natural living and healing shows clearly that what we call disease is primarily Nature’s effort to eliminate morbid matter and to restore the normal functions of the body; that the processes of disease are just as orderly in their way as everything else in Nature; that we must not check or suppress them, but cooperate with them. Thus we learn, slowly but laboriously, the all-important lesson that “obedience to the law” is the only means of prevention of disease, and the only cure.

The Fundamental Law of Cure, the Law of Action and Reaction, and the Law of Crisis, as revealed by the Nature Cure Philosophy, impress upon us the truth that there is nothing accidental or arbitrary in the processes of health, disease, and cures; that every changing condition is either in harmony or in discord with the laws of our being; that only by complete surrender and obedience to the law can we master the law, and attain and maintain perfect physical health.

In our study of the cause and character of disease we must endeavor to begin at the beginning, and that is LIFE itself; for the processes of health, disease, and cure are manifestations of that which we call life and vitality.

There are two prevalent but widely differing concepts of the nature of life or vital force: the material and the vital.

The former looks upon life or vital force with all its mental and psychical phenomena as manifestations of the electric, magnetic, and chemical activities of the physical-material elements comprising the human organism. From this view point, life is a sort of "spontaneous combustion," or, as one scientist expressed it, a "succession of fermentations."

This materialistic concept of life, however, has already become obsolete among the more advanced biologists as a result of the discoveries of modern science, which are fast bridging the chasm between the material and the spiritual realms of being.

The vital concept of Life or Vital Force, on the other hand, regards it as the primary force of all forces, coming from the central source of all power.

This force, which permeates, warms, and animates the entire created universe, is the expression of the Divine Will, the Logos, the Word, of the Great Creative Intelligence. It is this Divine Energy which sets in motion the whirls in the ether, the electric corpuscles and ions that make up the different atoms and elements of matter.

These corpuscles and ions are positive and negative forms of electricity. Electricity is a form of energy. It is intelligent energy, otherwise it could not move with that unvarying wonderful precision in the electrons of the atoms as in the suns and planets of the sidereal universe.

If this supreme intelligence should withdraw its energy — the electrical charges (forms of energy) — with it, the atoms, elements, and the entire material universe, would disappear in the flash of a moment.

From this, it appears that crude matter, instead of being the source of life and of all its complicated mental and spiritual phenomena, is only an expression of the Life Force, itself a manifestation of the Great Creative Intelligence which some call God, others Nature, the Oversoul, Brahma, Prana, etc., each one according to his or her understanding.

It is this supreme power and intelligence, acting in and through every atom, molecule, and cell in the human body, which is the true healer, this *vis medicatrix naturae* which always endeavors to repair, to heal, and to restore the perfect type. All that the physician can do is to remove obstructions and to establish normal conditions within and about the patient, so that the power within can do its work to the best advantage.

In the final analysis, all things in Nature, from a fleeting thought or emotion to the hardest piece of diamond or platinum, are modes of motion or vibration. A few years ago, physical science assumed that an atom was the smallest imaginable part of a given element of matter; that although infinitesimally small, it still represented solid matter. Now, in the light of better evidence, we have good reason to believe that there is no such thing as solid matter; that every atom is made up of charges of negative and positive electricity acting in and upon an omnipresent ether; that the difference between an atom of iron and of hydrogen, of any other element, consists solely in the number of electrical charges or corpuscles it contains, and on the velocity with which these vibrate around one another.

Thus the atom, which was thought to be the ultimate particle of solid matter, is found to be a little universe in itself in which corpuscles of electricity rotate or vibrate around one another like the suns and planets in the sidereal universe. This explains what we mean when we say life and matter are vibratory.

What we call "Inanimate Nature" is beautiful and orderly because it plays in tune with the score of the Symphony of Life. Humanity alone can play out of tune. This is our privilege, or our curse, as we choose, by virtue of our freedom of choice and action.

We can now better understand the definitions of health and of disease, given in the catechism of Nature Cure as follows:

“Health is normal and harmonious vibration of the elements and forces composing the human entity on the physical, mental, moral, and spiritual planes of being, in conformity with the constructive principle of Nature applied to individual life. Disease is abnormal or inharmonious vibration of the elements and forces composing the human entity on one or more planes of being, in conformity with the destructive principle of Nature applied to individual life.”

The question naturally arising here, is, “Normal or abnormal vibration with what?” The answer is that the vibratory conditions of the organism must be in harmony with Nature’s established harmonic relations in the physical, mental, moral, spiritual, and psychical realms of human life and action.

CHAPTER 11

Mental Medicine

In *The Law of Mental Medicine*, Thomson Jay Hudson says:

“Like all the laws of nature, the law of mental medicine is universal in its application; and, like all the others, it is simple and easily comprehended. Granted that there is an intelligence that controls the functions of the body in health, it follows that it is the same power or energy that fails in case of disease. Failing, it requires assistance; and that is what all therapeutic agencies aim to accomplish. No intelligent physician of any school claims to be able to do more than to “assist nature” to restore normal conditions of the body.

That it is a mental energy that thus requires assistance no one denies, for science teaches us that the whole body is made up of a confederation of intelligent entities, each of which performs its functions with an intelligence exactly adapted to the performance of its special duties as a member of the confederacy. There is, indeed, no life without mind, from the lowest unicellular organism up to the human. It is, therefore, a mental energy that actuates every fiber of the body under all its conditions. That there is a central intelligence that controls each of those mind organisms is self-evident.

Whether, as the materialistic scientists insist, this central intelligence is merely the sum of all the cellular intelligences of the bodily organism, or is an independent entity capable of sustaining a separate existence after the body perishes, is a question that does not concern us in the pursuance of the present inquiry. It is sufficient for us to know that such an intelligence exists, and that, for the time being, it is the

controlling energy that normally regulates the action of the myriad cells of which the body is composed.

It is, then, a mental organism that all therapeutic agencies are designed to energize, when, for any cause, it fails to perform its functions with reference to any part of the physical structure. It follows that mental therapeutic agencies are the primary and normal means of energizing the mental organism. That is to say, mental agencies operate more directly than any other, because more intelligible, upon a mental organism, although physical agencies are by no means excluded, for all experience shows that a mental organism responds to physical as well as to mental stimuli.

All that can be reasonably claimed, is that, in therapeutics, a mental stimulus is necessarily more direct and more positive in its effects, other things being equal, than a physical stimulus can be, for the simple reason that it is intelligent on the one hand and intelligible on the other. It must be remarked, however, that it is obviously impossible wholly to eliminate mental suggestion even in the administration of material remedies. Extremists claim that the whole effect of material remedies is due to the factor of mental suggestion; but this seems to be untenable. The most that can be claimed with any degree of certainty is that Material remedies, when they are not in themselves positively injurious, are good and legitimate forms of suggestions, and, as such, are invested with a certain therapeutic potency, as in the administration of the placebo. It is also certain that, whether the remedies are material or mental, they must, directly or indirectly, energize the mental organism in control of the bodily functions. Otherwise, the therapeutic effects produced cannot be permanent.

It follows that the therapeutic value of all remedial agencies, material or mental, is proportioned to their respective powers to produce the effect of stimulating the subjective mind to a state of normal activity, and directing its energies into appropriate channels. We know that suggestion fills this requirement more directly and positively than any other known therapeutic agent; and this is all that needs to be done for the restoration of health in any case outside of the domain of surgery. It is all that can be done. No power in the universe can do more than

energize the mental organism that is the seat and source of health within the body. A miracle could do no more.

Professor Clouston, in his inaugural address to the Royal Medical Society in 1896, said:

“I would desire this evening to lay down or enforce a principle that is, I think, not sufficiently, and often not at all, considered in practical medicine and surgery. It is founded on a physiological basis, and it is of the highest practical importance. The principle is that the brain cortex, and especially the mental cortex, has such a position in the economy that it has to be reckoned with more or less as a factor for good or evil in all diseases of every organ, in all operations, and in all injuries. Physiologically, the cortex is the great regulator of all functions, the ever-active controller of every organic disturbance. We know that every organ and every function is represented in the cortex, and are so represented that they all may be brought into the right relationship and harmony with each other, and so they all may be converted into a vital unity through it.

“Life and mind are the two factors of that organic unity that constitute a real animal organism. The mental cortex of man is the apex of the evolutionary pyramid, whose base is composed of the swarming pyramids of bacilli and other mono-cellular germs which we now see to be almost all-pervading in nature. It seems as if it has been the teleological aim of all evolution from the beginning. In it, every other organ and function find their organic end. In histological structure — so far as we yet know this — it far exceeds all other organs in complexity.

“When we fully know the structure of each neuron, with its hundreds of fibers and its thousands of dendrites, and the relation of one neuron to another, when we can demonstrate the cortical apparatus for universal intercommunication of nervous energy, with its absolute solidarity, its partial localization, and its wondrous arrangements for mind, motion, sensibility, nutrition, repair, and drainage — when we fully know all this, there will be no further question of the dominance of the brain cortex in the organic hierarchy, nor of its supreme importance in disease.”

“The Lancet” records a case of Dr. Barkas of a woman (58) with supposed disease of every organ, with pains everywhere, who tried every method of cure, but was at last experimentally cured by mental therapeutics pure and simple. Assured that death would result from her state, and that a certain medicine would infallibly cure her, provided it was administered by an experienced nurse, one tablespoonful of pure distilled water was given her at seven, twelve, five, and ten o’clock, to the second, with scrupulous care, and in less than three weeks all pain ceased, all diseases were cured, and remained so. This is a valuable experiment as excluding every material remedy whatever, and proving that it is the mental factor alone that cures; however, it may be generally associated with material remedies.

Dr. Morrison, of Edinburgh, discovered that a lady who had constant violent hysterical attacks had given her hand to one man and her heart to another. A little direct commonsense talk in this case formed an agreeable substitute for the distilled water in the other, and the patient never had another attack.

Many seem to think that only nervous or functional diseases are cured by Mental or Spiritual methods, but Alfred T. Scholfield, M.D., tells in *The Force of Mind*:

“In one long list of 250 published cases of disease cured we find five ‘consumption,’ one ‘diseased hip,’ five ‘abscess,’ three ‘dyspepsia,’ four ‘internal complaint,’ two ‘throat ulcer,’ seven ‘nervous debility,’ nine ‘rheumatism,’ five ‘diseased heart,’ two ‘withered arm,’ four ‘bronchitis,’ three ‘weak eyes,’ one ‘ruptured spine,’ five ‘pains in the head.’ And these are the results in one year at one small chapel in the north of London.

“What about the ‘cures’ at home and Continental spas, with their eternal round of sulphur and iron waters and baths?”

“Does the doctor attached to the spa, in his heart of hearts believe that all the cures which in these cases he cheerfully certifies to are effected by the waters, or even the waters and the diet, or even the waters and the diet and the air; or does he not think there must be a ‘something else’ as well? And to come nearer home and into the centre of all things, and the chamber of all his secrets: In his own consulting

room and in his own practice, is not the physician brought face to face with cures — aye, and diseases, too — the cause of which he cannot account for; and is he not often surprised to find a continuation of the same treatment originated by the local practitioners is, when continued by his august self, efficacious? And is not the local practitioner not only surprised but disgusted as well to find such is the case?

“Does any practical medical man, after all, really doubt these mental powers? Is he not aware of the ingredient ‘faith,’ which, if added to his prescriptions, makes them often all-powerful for good? Does he know experimentally the value of strongly asserting that the medicine will produce such-and-such effects as a powerful means of securing them?”

“If, then, this power is so well known, why in the name of common sense is it ignored? It has its laws of action, its limitations, its powers for good and for evil; would it not clearly help the medical student if these were indicated to him by his lawful teachers, instead of his gleaning them uncertainly from the undoubted successes of the large army of irregulars?”

“We are, however, inclined to think that, after all, a silent revolution is slowly taking place in the minds of medical men, and that our present textbooks on disease, content with merely prescribing any mental cure in a single line as unworthy of serious consideration, will in time be replaced by others containing views more worthy of the century in which we live.”

CHAPTER 12

Orthobiosis

Virgil says: “Happy is he who has found the cause of things.”

It was Metchnikoff who tried, after his investigations into the physical, to apply ethics to life so that life might be lived to the full, which, is the true wisdom. He called this condition orthobiosis. He held that the end of science is to rid the world of its scourges, through hygiene and other measures of prophylaxis.

Our manner of life, says Mme. Metchnikoff, transcribing her husband’s idea, will have to be modified and directed according to rational and scientific data if we are to run through the normal cycle of life — orthobiosis. The pursuit of that goal will ever influence the basis of morals. Orthobiosis cannot be accessible to all until knowledge, rectitude, and solidarity increase among people, and until social conditions are kinder.

Like all faculties, faith has a center through which it functions — the pineal gland. Faith is therefore physical, just as disease may be spiritual; spirit and body are but parts of a glorious whole. The cure of disease requires the use of Cosmic Force; and who shall say that that force — whether we call it God, Nature, Oversoul, Brahma, Vis Medicatrix Naturae, Prana, Logos, Divine Will does not manifest itself through material means as well as spiritual?

“Plato,” Dr. Butler tells us, “said that man is a plant rooted in heaven, and we agree to this, that he is also rooted in the earth.” In fact, humans may be said to have two origins, one earthly and physical, the

other spiritual, though the former originates in the latter — so that ultimately the origin is one ...

Humans are organisms. De Quincey defines an organism as a group of parts which act upon the whole, the whole in turn acting upon all parts. This is simple and true:

“It is paradoxical that mind, though a principal and usually a determining part of a human organism’s actions and reactions, has by formal medicine been disregarded as a primary cause in pretty much all of those bodily disorders which are not produced by contagion. But of late years, auto-intoxication and disturbances of the ductless glands have come into increased consideration. Their operations are being gradually traced to origins beyond the physical body, and definitely located in states of mind. These states are coming within the scope of diagnostics; enlightened medical art brings them under treatment.”

Recognition of the influence of mind upon the body was recognized even of old, as far back as Hippocrates, and probably anterior to him. Mondeville, in the fourteenth century, approved of the custom of reciting certain verses of the psalms when taking medicine; nor was he averse to pilgrimages undertaken in search of health — he held that no harm could be done while the potentialities of good were great. The value of the physical exercise in going on a pilgrimage, usually on foot, with most of the time spent in the open air, need scarcely be pointed out. Many a cure of lethargy and obesity in the Middle Ages and after owed its efficacy to the insistence of famous physicians that the patients, no matter how wealthy or high-born, were to come from their dwellings on foot, in all humility, refusing to extend treatment otherwise.

Ignatius of Loyola is credited with saying: “Do everything you can with the idea that everything depends on you, and then hope for results just as if everything depended on God.”

It will be found that the sanest, most catholic and liberal exponents of each school of healing generously admit the value of other schools and the limitations of their own. The responsible healer of the future, who truly respects his or her honorable calling, will employ all

beneficial, constructive agencies at the disposal of science. Thus, we have an eminent occultist saying:

“In cases of misplacement, dislocation, or broken bones, the quickest way to obtain relief is to send for a competent physician or anatomist and have an adjustment made of the injured member or organ. In cases of disruptions of blood-vessels or muscles, a surgeon’s aid should be immediately sought; not because mind is unable to cure any or all of these cases, but because of the fact that at the present time, even among educated people, mind is many times impotent through misuse or non-use. Mental treatment should follow these physical treatments in order to obviate unnecessary suffering and to obtain rapid recovery.”

We can not do better than to quote Sir William Osler, Bt., M.D., F.R. Sx.:

“The salvation of science lies in a recognition of a new philosophy — the *scientia scientiarum* of which Plato speaks: ‘Now when all these studies reach the point of intercommunion and connection with one another and come to be considered in their mutual affinities, then, I think, and not till then, will the pursuit of them have a value’” (*The Old Humanities and the New Science*).

Scientists assume that there is one substance only, and therefore their deduced science is the science of that substance, and none other; and yet they are confronted with the fact that their one substance is differentiated, and that when they come to the finest degree thereof, as for instance bioplasm, we are brought face to face with the operation of higher laws than they are familiar with, or can adequately explain.

Many scientists, however, with a broader view, are beginning to glimpse a “fourth dimension,” and recognize the fact that there may be degrees of matter which are utterly beyond their chemical tests and microscopic lens.

But a new day is dawning, the telephone, the telegraph, and the wireless are now coming into general use, and it is now possible to make use of every avenue of information and knowledge. It is therefore but a

question of time when the sick will have the benefit of all that is known in the art of healing.

The physician frequently loses the patient because they refuse to recognize the spiritual nature of the patient, and that because of the patient's spiritual nature there are certain fundamental laws governing in the spiritual world, and that these laws continue to operate whether they recognize them or not, and the metaphysicians frequently lose their patients because they refuse to recognize that the body of the patient is the material manifestation of the spirit within, and that the condition of the body is but an expression of the spirit.

All this iconoclasm is but the result of a certain conservatism which is both human and natural. With the wisdom which the years are bringing there will soon be no one who cannot see that the germ is not only the cause of disease but the result of disease, that bacteria is the result of impure water, not the cause of impure water, and so with everything else.

What we can see, handle, or touch are never causes, but always effects, and if it is our purpose to simply substitute one form of distress for another, we shall continue to deal with effects and effects only, but if it is our purpose to bring about a remedy, we shall seek the cause by which alone every effect is brought into existence, and this cause will never be found in the world of effects.

In the new era, abnormal, mental, and emotional conditions will be immediately detected and corrected. Tissue in process of destruction will be eliminated or reconstructed by the constructive methods at the disposal of the physician. Abnormal lesions will be corrected by manipulative treatment, but above and beyond all of this will be the primary and essential idea, the idea upon which all results will depend, and that is that no inharmonious or destructive thought shall be allowed to reach the patient, that every thought for them or about them shall be constructive, for every physician, every nurse, every attendant, every relative will eventually come to know that thoughts are spiritual things which are ever seeking manifestation, and that as soon as they find fertile soil, they begin to germinate.

Not all thoughts find expression in the objective world, and especially in the health and environment of the patient. This is because not all patients are responsive, but when the patient finds that these invisible guests come laden with precious gifts, they will be given a royal welcome. This welcome will be subconscious because the thoughts of others are received subconsciously.

The conscious mind receives thought only through the organs of perception — which are its method of contact with the objective world — which are the five senses, seeing, hearing, feeling, tasting, and smelling.

Subconscious thought is received by any organ of the body affected; think of the mechanism which has been provided and which can and does objectify the thought received. First, the millions of cell-chemists ready and waiting to carry out all instructions received. Next, the complete system of communication, consisting of the vast sympathetic nervous system reaching every fiber of the being and ready to respond to the slightest emotion of joy or fear, of hope or despair, of courage or impotence.

Next, the complete manufacturing plant consisting of a series of glands wherein are manufactured all the secretions necessary for the use of the chemists in carrying out the instructions which have been given.

Then there is the complete digestive tract wherein food, water, and air are converted into blood, bone, skin, hair, and nails.

Then there is the supply department which constantly sends a supply of Oxygen, Nitrogen, and Ether into every part of the being, and the wonder of it all, is that this Ether holds in solution everything necessary for the use of the chemist, for the Ether holds in pure form, and food, water, and air in the secondary form every element necessary for the use of the chemist in the production of a perfect person.

Why, then, do not these chemists produce a perfect specimen of a human? The reply is simple: the prescriptions which consist of thoughts received by the subconscious call for nothing of the kind, in fact, they usually call for exactly the reverse.

The subconscious is also provided with a complete equipment for the elimination of waste and useless material as well as a complete repair department. In addition to this, there is a complete system of wireless whereby it is connected with every other subconscious entity in existence.

We are not usually conscious of the operation of this wireless, but the same thing is true concerning the operation of the Marconi System. There may be messages of all kinds all about us, but unless we make use of an amplifier, we receive no message, and so with our subconscious wireless. Unless we try to coordinate the conscious and the subconscious, we fail to realize that the subconscious is constantly receiving messages of some kind and just as constantly objectifying the messages in our life and environment.

This, then, is the mechanism devised and planned by the Creator Himself, and it has been placed under the supervision of the subconscious instead of the conscious mind, but let us not forget that the subconscious mind with all of its wonderful mechanism can be controlled and dominated by the conscious mind when it becomes attuned to the Universal Mind, where all that is, or ever was, or ever shall be is held in solution waiting to come forth and manifest in form.

“Every day that is born into the world comes like a burst of music, and rings itself all day through; and thou shalt make of it a dance, a dirge, or a life march, as thou wilt.”

—Carlyle

CHAPTER 13

Biochemistry

Biochemistry is a science whose concern is with vital processes, and which has availed itself of the cell theory and of the principle of the infinite divisibility of matter. It also makes use of the homeopathic dose. The dose must be proportionate to the patient, the cell; for, as Virchow has pointed out, “The essence of disease is the cell, changed pathogenically.”

Dr. Schuessler, the originator of Biochemistry, arrived at his conclusions by studying the elements, nature, and functions of human blood. The cells receive their sustenance, their life-supply, from the blood and lymph, which, in their turn, derive their supply from the elements taken in as food. Normalcy in the supply of these elements means health; any deviation, a disturbance of health.

Dr. Schuessler placed the number of mineral combinations in the human body at twelve; in the last edition, 1895, he reduced the number to eleven. These all-necessary cell-salts are: Potassium Chloride, Potassium Phosphate, Potassium Sulphate, Sodium Chloride, Sodium Phosphate, Sodium Sulphate, Phosphate of Lime, Fluoride of Lime, Phosphate of Magnesia, Phosphate of Iron, Silica.

Milk contains all these elements; other foods can give them in combination. Cremation reduces the body to these elements.

Each kind of cell depends upon a different salt, or combination of salts, for its food; a lack of any of these salts is shown by certain symptoms; the proper tissue salts in right proportions are given to

remove the symptoms, since a removal of the symptoms implies a removal of the need, or disease, in the cell.

It must be remembered, that the cells are not fed, they feed themselves, and any attempt to compel them to accept more than they require causes disaster. They voluntarily accept what is necessary and they reject what they do not need.

The difference in the cells consists in the kind and quality of the inorganic tissue salts of which they are composed.

Health therefore requires the requisite quantity of cell-salts, and a lack of someone of these organic tissue-salts results in imperfect cell action and diseased tissue.

The controlling principle which underlies every manifestation of form may be epitomized as follows: "In the apportionment and grouping of the elements that constitute a thing lies the cause, not only of the form, but also of its functions and qualities."

Dr. Charles W. Littlefield, M.D., the author of *The Beginning and the Way of Life*, gives some very beautiful illustrations of the application of this law, in the chapter "Elements and Compounds of Nature," in which he says:

"Within the scope and application of this principle of grouping of electrons, as the law of origin of elements, molecules, tissues, organs and forms, will be found a practical solution to every problem in biology from the origin and differentiation of species to every modification of form and configuration of outline that mark individuals with characteristic personalities, both physical and mental ... It is well known in chemistry that the molecule is the smallest part of any substance that can exist separately and still retain its properties."

Since the nature of the molecule is determined by the polarities, number, and arrangement of the "electrons" which compose it, and since all structures in the mineral, vegetable, and animal kingdoms are molecular, it follows that in the last analysis the grouping and apportionment of negative and positive "electrons" in the molecule

determine in turn the nature and physical conditions of the form, whether it be perfect or imperfect. Deformity, personal likes and dislikes, are only questions of being “electronically” balanced or unbalanced, through supply or lack of supply of the forms of molecules that compose the organism. Only the spirit-mind-image of humanity, however, can make this grouping of molecules for the perfecting of a human form. To bring humanity to a state of primitive perfection, therefore, not only must the same material, prepared in the same manner, be supplied, but the environment of forces must be the same as those employed by the Creative Spirit in the beginning.

Since, then, we are able to trace every elemental form of matter back to some definite grouping of negative and positive electrons, that is, through varying numbers and arrangements of these, and since we find life manifesting through various forms as determined by different molecular groupings — by law of composition — and since it is rational to place Divine Mind behind this physical process, we are justified in assuming that Divine Mind — Images of living things — preceded their physical development.

Therefore, in the ultimate science of being, idealism is more probable than materialism. But, while mind may thus exist alone there in the realm of cause, here in the realm of phenomena we always have a psycho-physical parallelism, a realism, where everything must be explained by mind and matter, but by neither alone. While the spiritual entity which constitutes the real self may well be assumed to be akin to the Supreme Mind, being a particular mind-image thereof in the line of descent, having power of choice and therefore of independent action, it is unquestionably limited by bodily conditions.

In *The Chemistry of Life*, Dr. George W. Carey says: “So-called disease is neither a ‘person, place, nor thing.’”

The symptoms of sensation, called disease, are the results of lacking material — a deficiency in the dynamic molecules that carry on the orderly procedure of life. The effect of the deficiency causes unpleasant sensations, pains, exudations, swellings; or overheated tissue caused by increased motion of blood.

The increased motion is the effort nature, or chemical law, makes to restore equilibrium with the diminished molecules of blood builders. By the law of conservation of energy, the increased motion is changed to heat. We call this effect fever.

Biochemistry means the Chemistry of Life, or the union of inorganic and organic substances whereby new compounds are formed.

In its relation to so-called disease, this system uses the inorganic salts, known as cell-salts, or tissue builders.

The constituent parts of human's body are perfect principles, namely, oxygen, hydrogen, carbon, lime, iron, potash, soda, silica, magnesia, etc. These elements, gases, etc., are perfect per se, but may be endlessly diversified in combination as may the planks, bricks, or stones with which a building is to be erected.

Symptoms, called disease, disappear or cease to manifest when the food called for is furnished.

The human body is a receptacle for a storage battery, and will always run right while the chemicals are present in proper quantity and combination, as surely as an automobile will run when charged and supplied with the necessary ingredients to vibrate or cause motion.

The cell-salts are found in all our food, and are thus carried into the blood, where they carry on the process of life, and by the law of Chemical Affinity keep the human form, bodily functions, materialized. When a deficiency occurs in any of these workers through a non-assimilation of food, poor action of liver or digestive process, dematerialization of the body commences. So disease is a deficiency in some of the chemical constituents that carry on the chemistry of life.

Biochemists have shown that food does not form blood, but simply furnishes the mineral base by setting free the inorganic or cell-salts contained in all food stuff. The organic part, oil, fibrin, albumen, etc., contained in food is burned or digested in the stomach and intestinal tract to furnish motive power to operate the human machine and draw air into lungs, thence into arteries, i.e., air carriers.

Therefore, it is clearly proven that air (spirit) united with the minerals forms blood, proving that the oil, albumen, etc., found in blood, is created with every breath.

Increase the rate of activity of the brain cells by supplying more of the dynamic molecules of the blood known as mineral or cell-salts of lime, potash, sodium, iron, magnesia, silica, and we see, mentally, truths that we could not sense at lower or natural rates of motion, although the lower rate may manifest ordinary health.

Natural humans or natural things must be raised from the level of nature to supernatural in order to realize new concepts that lie waiting for recognition.

By this regenerative process, millions of dormant cells of the brain are resurrected and set in operation, and then humanity no longer “sees through a glass darkly,” but with the Eye of Spiritual understanding.

This above all: To thine own self be true,
And it must follow, as the night the day,
Thou canst not then be false to any man.
‘Tis shown in Life’s puzzles and sorrowings,
‘Tis taught by remorse with its secret stings,
That he who grief to another brings
One day, in his turn, must weep.
From the past doth the present eternally spring;
You may sow what you will, but tomorrow will bring
You the harvest, to show you the manner of thing
Is the seed you have chose to sow!

—William Shakespeare

CHAPTER 14

Suggestion

Mr. C. Harry Brooks tells of a very interesting and instructive visit to the clinic of Dr. Emile Coue in a book entitled *The Practice of Auto-Suggestion*, published by Dodd, Mead & Co. The clinic is situated in a pleasant garden attached to Dr. Coue's house at the end of the rue Jeanne d'Arc, in Nancy. He states that when he arrived, the room reserved for patients was already crowded, but in spite of that, eager newcomers constantly tried to gain entrance. The window sills on the ground floor were beset and a dense knot had formed in the door. The patients had occupied every available seat and were sitting on camp stools and folding chairs.

He then tells of the many remarkable cures which Dr. Coue proceeded to effect by no other means than suggestion to the patient that the power of healing lies within the patients themselves. There was also a children's clinic in the charge of Mademoiselle Kauffmant, who devoted her entire time to this work.

Mr. Brooks thinks that Coue's discoveries may profoundly affect our life and education because it teaches us that the burdens of life are, at least in a large measure, of our own creating. We reproduce in ourselves and in our circumstances the thoughts of our minds. It goes further, it offers us a means by which we can change these thoughts when they are evil and foster them when they are good, so producing a corresponding betterment in our individual lives. But the process does not end with the individual.

The thoughts of society are realized in social conditions, the thoughts of humanity in world conditions. What would be the attitude

towards our social and international problems of a generation nurtured from infancy in the knowledge and practice of auto-suggestion? If each person found happiness in his or her own heart, would the illusory greed for possession survive? The acceptance of auto-suggestion entails a change of attitude, a re-evaluation of life. If we stand with our faces westward, we see nothing but clouds and darkness, yet by a simple turn of the head, we bring the wide panorama of the sunrise into view.

The New York Times, under date of August 6, 1922, published an excellent likeness of Emile Coue and a review of his work by Van Buren Thorne, M.D. He says that the keynote to the system of treatment of mental and physical ills devised and elaborated by Emile Coue of Nancy, France, can be described in a single paragraph:

“The individual is possessed of two minds, called the conscious and the unconscious. The latter is referred to by some psychologists as the subconscious mind, and is literally the humble and obedient servant of the conscious mind. The unconscious mind is the director and overseer of our internal economy. By means of its activities, the processes of digestion and assimilation of foods are carried on, repairs are made, wastes are eliminated, our vital organs function, and life itself persists.

“When the thought arises in the conscious mind that extra efforts toward the repair of some deficiency, either physical or mental, are needed, all the individual has to do, in the opinion of Dr. Coue, is audibly to enunciate that thought in the form of a direct suggestion to the unconscious mind, and that humble obedient servant immediately, and without questioning the dictates of its conscious master, proceeds to obey instructions.”

Dr. Coue, Mr. Brooks, and large numbers of persons of repute in France, England, and elsewhere in Europe, have declared that the results in many cases under their direct observation have been nothing short of marvelous. Those who have not witnessed the benefits of this form of treatment — hence may incline to be skeptical — are more likely to give attention to what follows when they are informed of three facts regarding the Nancy practice. First, Dr. Coue has never accepted a penny

for his treatments in the many years of his ministration; second, he is in the habit of explaining to his patients that he possesses no healing powers, has never healed a person in his life, and that they must find the instruments of their own well-being in themselves; third, that any individuals can treat themselves without consulting any other person.

It may be added, that a child who is capable of comprehending the fact of the conscious and subconscious mind, and is competent to issue orders from one to the other, is quite capable of the self-administration of the treatment.

“For what man knoweth the things of a man save the spirit of the man which is in him?” Mr. Brooks quotes from First Corinthians for his title page. Doubtless this was selected as an apt biblical reference to the existence of the conscious and unconscious minds. But neither the treatment, nor this book about it, dwells at length upon any possible religious significance of the methods employed or the results obtained.

The single thing that has contributed largely to the recent rapid spread of knowledge concerning Dr. Coue’s method of practice at Nancy is his insistence upon the benefits to be derived from the frequent repetition of this formula: “Day by day, in every way, I’m getting better and better.” As I remarked, no great stress is laid upon the religious significance of his alleged cures; yet, says Mr. Brooks, “religious minds who wish to associate the formula with God’s care and protection might do so after this fashion: ‘Day by day, in every way, by the help of God, I’m getting better and better.’” The secret of success in the treatment is to so beget confidence in the conscious mind that what it repeats is accepted at its face value by the unconscious mind, and as Mr. Brooks puts it: “Every idea which enters the conscious mind, if it is accepted by the unconscious, is transformed by it into a reality and forms henceforth a permanent element in our life.”

But let us see how this book came to be written, and then watch Dr. Coue at work.

Mr. Brooks is an Englishman who became interested in Dr. Coue’s work at Nancy and went there to observe it at first hand. In his foreword to the volume, Dr. Coue says that Mr. Brooks visited him for

several weeks last summer, and that he was the first Englishman who came to Nancy with the express purpose of studying methods of conscious auto-suggestion. He attended Dr. Coue's consultations and obtained a full mastery of the method. Then the two men threshed out a good deal of the theory on which the treatment rests.

Dr. Coue says that Mr. Brooks skillfully seized on the essentials and he has put them forward in the volume in a manner that seems to him both simple and clear.

"It is a method," says Dr. Coue, "which everyone should follow — the sick to obtain healing, the healthy to prevent the coming of disease in the future. By its practice, we can insure for ourselves, all our lives long, an excellent state of health, both of the mind and the body."

Now let us enter Dr. Coue's clinic with Mr. Brooks. Back of the house there is a pleasant garden with flowers, strawberry beds, and laden fruit trees. Groups of patients occupy the garden seats. There are two brick buildings — the waiting and consultation rooms. These are crowded with patients — men, women, and children.

Coue tells him he is going to get better, and adds: "You have been sowing bad seed in your Unconscious; now you will sow good seed. The power by which you have produced such ill-effects will in the future produce equally good ones."

"Madame," he tells a woman who breaks into a torrent of complaint, "you think too much about your ailments, and in thinking of them you create fresh ones."

He tells a girl with headaches, a youth with inflamed eyes, and a laborer with varicose veins, that auto-suggestion should bring complete relief. He comes to a neurasthenic girl who is making her third visit to the clinic and who has been practicing the method at home for ten days. She says she is getting better. She can now eat heartily, sleep soundly, and is beginning to enjoy life.

A big peasant, formerly a blacksmith, next engages his attention. He says he has not been able to raise his right arm above the level of his

shoulder for nearly ten years. Coue predicts a complete cure. For forty minutes he keeps on with the interrogation of patients.

Then he pays attention to those who have come to tell him of the benefits they have received. Here is a woman who has had a painful swelling in her breast, diagnosed by the doctor (in Coue's opinion, wrongly), as cancerous. She says that, with three weeks' treatment, she has completely recovered. Another has overcome her anaemia and has gained nine pounds in weight. A third says he has been cured of varicose ulcer; while a fourth, a lifelong stammerer, announces a complete cure in one sitting.

Coue now turns to the former blacksmith and says: "For ten years you have been thinking that you could not lift your arm above your shoulder; consequently, you have not been able to do so, for whatever we think becomes true for us. Now think: 'I can lift it.'"

The man looks doubtful, says half-heartedly, "I can," makes an effort, and says it hurts.

"Keep it up," Coue commands in a tone of authority, "and think 'I can, I can!' Close your eyes and repeat with me as fast as you can, 'ca passe, ca passe.'"

After half a minute of this, Coue says, "Now think well that you can lift your arm."

"I can," says the man with conviction and proceeds to raise it to full height, where he holds it in triumph for all to see.

"My friend," observes Dr. Coue quietly. "You are cured."

"It is marvelous," says the bewildered blacksmith, "I believe it."

"Prove it," says Coue, "by hitting me on the shoulder," whereupon the blows fall in regular sequence.

"Enough," cautions Coue, wincing from the sledgehammer blows. "Now you can go back to your anvil."

Now he turns to patient Number 1, the tottering man. The sufferer seems inspired with confidence by what he has seen. Under Coue's instructions he takes control of himself, and in a few minutes he is walking about with ease.

"When I get through with the clinic," says Coue, "you shall come for a run in the garden."

And so it happens; very soon this patient is trotting around the enclosure at five miles an hour.

Coue then proceeds to the formulation of specific suggestions. The patients close their eyes and he speaks in a low, monotonous voice. Here is an example:

"Say to yourself that all the words I am about to utter will be fixed, imprinted and engraved in your minds; that they will remain fixed, imprinted and engraven there, so that without your will and knowledge, without your being in any way aware of what is taking place, you yourself and your whole organism will obey them. I tell you first that every day, three times a day, morning, noon, and evening, at meal times, you will be hungry; that is to say, you will feel that pleasant sensation which makes us think and say: 'How I should like something to eat.' You will then eat with excellent appetite, enjoying your food, but you will never eat too much.

"You will eat the right amount, neither too much nor too little, and you will know intuitively when you have sufficient. You will masticate your food thoroughly, transforming it into a smooth paste before swallowing it. In these conditions you will digest it well, and so feel no discomfort of any kind either in the stomach or in the intestines. Assimilation will be perfectly performed, and your organism will make the best possible use of the food to create blood, muscle, strength, energy — in a word, Life."

"They (Dr. Coue and Mlle. Kauffmant)," says Mr. Brooks, "have placed not only their private means, but their whole life at the service of others. Neither ever accepts a penny-piece for the treatments they give, but I have never seen Coue refuse to give a treatment at however

awkward an hour the subject may have asked it. The fame of the school has now spread to all parts, not only of France, but of Europe and America. Coue's work has assumed such proportions that his time is taken up often to the extent of fifteen or sixteen hours a day. He is a living monument to the efficacy of 'Induced Autosuggestion.'"

In *Regeneration*, Mr. Weltmer says:

"The last battle in which the race is engaged is now on. It is not a battle of cannon and sword, but it is a conflict of ideas. It is not going to be destructive, but constructive. It will not be a destroying warfare, but a fulfilling. It will not promote discord, but will insure harmony. It will not knit the human family together in combinations and associations, lodges and congregations, but will individualize the race, and each person will stand alone, recognizing within himself all the potentialities that exist, recognizing within himself all the Divine principles, constituting a part of the perfect whole.

"When man sees himself thus, he will see this kingdom within is not within him only, but within all men. We must assume that the power to do, to act, or to perform the work we give our minds to do, exists in the mind; but before we entrust the mind with this work, we must have a clear concept of what is to be done. In order to regenerate the body, we must conclude or assume to be true that the power to generate life and health is in us; we must know where it is generated and how to generate it.

"Could we but comprehend it, could the veil of ignorance that enshrouds us be lifted, and we be allowed to look into the storehouse of knowledge, such as the prophet or seer was allowed to look upon, could we but climb where Moses stood, and view the landscape o'er, could we experience what Paul did during the time when he says: 'I know not whether I was in the body or out of the body,' we would be able to comprehend what he means when he says: 'Eye hath not seen, nor ear heard, nor hath it entered into the heart of man, the glory that shall be revealed in us.'"

The brain is an organ through which we communicate our thoughts to other organs in our bodies, and receive impression from the

outside through the mediums of the senses. Great people have by great thoughts developed a finer quality of brain than others; this leads people to think that the great mind was the outgrowth of the fine brain, when if they will look upon the brain as any other organ of the perishable body they will see that it is but the organ through which the mind finds expression.

All attainments come in their regular order, as orderly as the movements of the sun and planets; first we desire, second we believe, third we try the belief, fourth we have knowledge.

We entertain a belief, and the belief comes into our minds and controls us. Those in the throes of poverty can throw off the shackles, if they can add to their belief.

A suggestion, to be a controlling influence, must be a positive suggestion left undisturbed; it must be regarded by the person entertaining it as a fixture in his or her life; not subject to change or modification.

Still another method of making an application of the principle of suggestion is described by Mr. J.R. Seaward, of Hamilton, Montana. He says:

“I am a man 36 years of age and have a family, and they rejoice with me that I am free from the use of tobacco. I chewed, or rather ate the weed for fifteen years. Didn’t mean to form the habit when I started in, but thought that it was conducive to my growth from youth to manhood. After the habit had grown on me for several years unresisted, I discovered that I was in the grip of a slowly but surely growing octopus that had me freely within its embrace, and I was helpless to release myself.

“I had followed carpenter and shop woodwork for trade, and all woodworkers know there is something about lumber that makes a man want to use tobacco. When I got so that I had to chew all the time, and the strongest I could get, and then was not satisfied, I began to wonder where I was headed for. Slowly, the idea that I was a slave to the weed

dawned on me and I began to think about cutting down on it, or cutting it out altogether.

“I will now explain to you the way in which Friend Wife broke me of a vile habit and convinced us both of the marvelous power of Suggestion when properly applied.

“At about the time that I struck bottom, there came to my notice some literature, telling of the power of directed thought, and I became interested in the study of that, and also in some inspirational literature which later came to my notice. I was rather skeptical at first, but as I read and thought and commenced to look for proof in the events of our daily lives and in our environment, the truth commenced to dawn upon me. I began to see and know that life manifestations were fed from within and grew from within, and if the within be in a state of decay, it invariably showed without. In fact, I know now that ‘The Man of Gallilee,’ said something when He said, ‘As a man thinketh in his heart, so is he.’ If he thinks himself a slave to tobacco or other obnoxious habits, so is he. He must think himself free to remain free.

“But to think one’s self away from a habit that clings as close as thought itself is a hard matter unaided. At the time we tried suggestion for the elimination of my tobacco habit I slept in one bedroom with one of the children and wife slept in another bedroom with our then youngest boy, about eight months old. As often is the case, she had to be up at times during the night to wait on the baby, and it was at those times that she gave me mental treatments while I was asleep.

“It isn’t necessary to be in the same room, though it is all right if it happens to be the case. While I was sleeping, she would visualize herself or mentally project herself as though she was standing or kneeling beside my bed and speaking to me. Her suggestions were of a constructive and positive nature rather than of negative. It went something like this: ‘You are now desiring freedom from the tobacco habit; you are free and desire and enjoy mastery more than indulgence; tomorrow you will want only about half the normal amount of tobacco and each day it will be less until you are free within a week and shall never have any more craving for tobacco. You are Master and free.’

“She made the above suggestion (in substance) to me each time that she was awake during the night, and I do pledge on oath that within six days from the time she started treatment I had completely quit craving tobacco, and quit using it.

“That has been several months ago, and today I am more master of my habits of thought and word and deed than ever before in my life. I have changed from an underweight, nervous wreck to a full-weight, healthful, strong, energetic, and clear-thinking man, and everyone who knew me remarks how differently I look and act and seem. Since that time, I have followed the study and the practice of constructive and directed thinking.”

You know that in wireless telegraphy or telephony they use an instrument called the tuning coil that vibrates in harmony with an electrical wave or vibration of a certain length. It is in tune with that particular tune of wave and consequently they are in harmony and allow the vibration to go on to the other receiving instrument unhindered. Yet there may be other wireless vibrations of a higher or lower “tune” or key passing at the same time, yet only those in harmony are registered by the receiver.

Now, our minds are just about the same way, only we regulate our “tuning” coil by our Willpower. We can tune our minds to low-vibration thoughts such as the animal impulses of nature, or we can “tune” them to thoughts of an educational or mental nature, or we can, after some qualifications are met, tune ourselves to receive purely spiritual thought vibrations. This power constitutes the Divine power that is given to humans. Of course, you will readily see that there never was a primitive hut or modern mansion built without the application of this principle of directed constructive thinking and visualization.

The backbone of salesmanship of all kinds is the understanding and skillful use of suggestion. When cleverly used, it tends to relax one’s conscious attention and warm up and quicken the Desire until a favorable response is gained. Window displays and counter displays as well as illustrated advertising all rely on the power to drive a suggestion into the very center of Desire, where it grows to the point of action if in

harmony with the thought vibrations of the Desire. If the desire does not recognize or is not in harmony with the suggestion, it is as “seed that has fallen upon stony ground,” and is without harvest of action.

Thought and action do produce material results, as is easily verified in the builder and his plans, the dressmaker and her pattern, or the school and its product, all in harmony with the leading constructive thought. The quality of thought, determines the measure of success in life.

“All truly wise thoughts have been thought already thousands of times; but to make them truly ours, we must think them over again honestly, till they take root in our personal experience.”

—Goethe

CHAPTER 15

Psychoanalysis

“Canst thou not minister to a mind diseased,” asked Macbeth of the Doctor — but the passage is so strikingly fitting, so prophetically explanatory of psychoanalysis, that it must be given in full:

Macbeth: Canst thou not minister to a mind diseased,
Pluck from the memory a rooted sorrow,
Raze out the written troubles of the brain,
And with some sweet oblivious antidote
Cleanse the stuff'd bosom of that perilous stuff
Which weigh upon the heart?

Doctor: Therein the patient must minister to himself.

There is hardly a person today exempt from some form of phobia or fear whose origin may date so far back as to be lost among the shadows of childhood; hardly a person is free from some aversion, or “complex,” whose effects are a matter of daily occurrence, despite the will of the victim. In a sense, the subconsciousness has never forgotten the incident, and still harbors the unpleasant memory of it; the consciousness, however, in an attempt to protect our dignity, or vanity, whichever you prefer, may evolve some apparent, better reason than the original one.

Thus complexes are formed. Brontophobia, or fear of thunder, was brought about in the case of one patient by hearing a cannon go off very near her when she was a child, a fact which had been “forgotten” for years; to confess to such a fear, even to one’s self, would have been childish — and fear to the somewhat more dignified cause of thunder.

Needless to say, it is such disguises of the memories which make difficult the labor of the psychoanalyst to pluck from the memory a rooted sorrow, to raze out the written troubles of the brain, its "traumas" or the original shocks. And when we remember that Psyche in Greek means not only the mind, but the soul, we can better understand Shakespeare's amazing grasp of psychology when he speaks not only of the "mind diseased," but of "that perilous stuff which weighs upon the heart."

We all have these complexes, in forms ranging from the mild to the severe; sitophobia, the aversion to certain foods; claustrophobia, the fear of locked doors — to which the fear of open spaces forms a striking contrast; stage-fright; touching wood, and other superstitions — a thorough list would indeed be a very long one.

For the greater part, the patients must minister to themselves — with the help of the skilled psychoanalyst. In some cases, elaborate processes are needed, and the use of psychometers and other delicate registering devices enlisted; but usually, the procedure is a simple one. The subjects of investigation are made comfortable physically and put in a quiet mood; they are then told to utter whatever may come into their minds in connection with their complex — with occasional promptings and questions from the psychoanalyst. Sooner or later, the association of ideas will bring to the surface the original cause or experience which had become "rooted," submerged; very often the mere explanation will suffice to eradicate the obsession.

But there is another group of disorders, hysteria, which may partake both of the physical and the psychological, or where either state may induce the other. Richard Ingalessè, in his *History and Power of Mind*, has summed up the matter very clearly:

"Disease may be divided into two classes, the imaginary and the real. Imaginary disease is a picture held firmly by the objective mind, which causes more or less physical correspondence. This kind of disease is often created in total disregard of the laws governing anatomy or physiology; and is the hardest to cure, because persons possessed of it hold to it so persistently that an entire revision of their mode of thought must be made before it can be cured. It is not at all infrequent to have a

patient complain of kidney disease, locating the pain and the organs several inches below the waistline. The spleen is often supposed to be in the right side of the body, and phantom tumors appear and disappear. But all these mental pictures, if held long enough, create matrices or vortices, and draw into them the elements that will bring finally the actual disease that was at first purely imaginary.”

Psychoanalysis proceeds upon the assumption that a very large number of cases of disease are caused by repression of normal desires, or by disturbances that have occurred in the past life of the individual. In such cases, the root of the disease is so concealed, sometimes through years and years, that it must be searched for.

The Psychoanalyst is enabled to locate such difficulties, through dreams, or rather through the interpretation of dreams, or by questioning the patient concerning his or her past life. The well-trained analyst must of necessity secure the friendly confidence of the patient to such an extent that the latter will not hesitate to reveal any experience, no matter how intimate.

As soon as the patient has been led to remember a particular experience, he or she is encouraged to talk about it in detail, and thus it is brought up from the subconsciousness. The analyst then shows him or her what has been causing the difficulty, and when the cause is eradicated it can do no more harm.

It is exactly parallel to a foreign substance in the flesh: there is a horrible swelling, with inflammation, pain, and suffering; the surgeon is called, removes the difficulty, and nature does the rest. The psychological law follows the same procedure. If there has been any abnormal activity, any festering sore in the subconscious mind, going on for years and years, if it can be located by a process of mental analysis and put out of the mental complex and shown to the patient, the catharsis is complete.

Dr. Hugh T. Patrick, clinical professor of nerves and mental disease in Northwestern University Medical School, mentions several interesting cases:

“In many cases of functional nervous disorders, the factor of fear is quite obvious. But in many cases, though equally important, it is not at once apparent. Of the latter, there are numerous varieties which may be divided into groups. One group embraces patients known to have physical courage. A few years ago, there was referred to me one of the most noted as well as fearless men in the ring, a man who was peculiarly carefree, if not careless. He was suffering with what were considered rather vague and baffling nervous symptoms, principally insomnia, lack of interest, and moodiness. A careful analysis soon revealed that some trifling symptoms, due to high living and domestic friction, had served to put the idea into his head that he was losing his mind. This phobia was sickness, and the fear so possessed his soul that he was good for nothing until he got rid of it. Needless to say, the patient himself was quite unconscious of the nature of his trouble, and his physician had overlooked it.

“So they could not cure the trouble from a physical standpoint. The situation had to be mentally analyzed, and the cause of the fear dragged out from subconsciousness and exposed to the man. When he had a look at it, why, it had exactly the same effect as pulling an eyelash out from an inflamed eye and letting you see it. Your troubles are all over right away, because you are very sure the disturbing cause has been removed, and you forget about it then.

“A sheep rancher of Wyoming complained of insomnia, loss of appetite, abdominal distress, general nervousness, and inability to look after his ranch. What really was the matter with him was fear of cancer of the stomach. This phobia completely unnerved him and caused him to enormously magnify every bodily sensation. But was he a nerveless coward? Decidedly not.

“There was a time when the cattlemen of the Far West made sheep-raising a hazardous occupation. Through these dangerous years he lived without a tremor, though he never went to sleep without a rifle by his side. Once he was informed that three cattlemen had started out to ‘get him,’ and the information was correct. He mounted his horse and, properly armed, rode out to meet them. As he expressed it, he ‘talked them out of it,’ and the three would-be assassins turned and rode away.

In this encounter he was not in the least apprehensive or uncomfortable, and I learned of the incident only in a conversation about his business.

“He had plenty of physical courage, but when something in the inner organism seemed to be wrong, he was scared. As soon as this doctor discovered what the fear was, he probably produced an X-ray or something of that nature to show the patient that there was nothing the matter. Then drawing the patient’s attention to the groundless fear, the doctor was able to convince the patient of the groundlessness of his fears.

“A policeman, 49 years old, suffered from intractable insomnia, head pressure, general nervousness, and loss of weight. He was not a man to suspect of fear. For many years he had been in active service in one of the worst precincts of Chicago, and on account of his familiarity with criminals was frequently sent after the worst types. He had been in numerous ‘gun’ fights. Once, a notorious ‘gunman’ standing beside him fired point blank at his head. All this disturbed his equanimity not a whit. And yet his illness was the result of fear, pure and simple. It came about in this way; a malicious person had preferred against him charges of misconduct, and he was cited to appear before the trial board.

“This worried him greatly. Innocent, he keenly felt the disgrace of the accusation and feared that he might be suspended or even discharged. He trembled for his well-earned good name and for his home, on which there was a mortgage. Naturally, he began to sleep poorly, to have queer feelings in his head, and then to feel uncertain of himself. At this juncture, some friends sympathetically told him that one could go insane from worry. These were the steps: Fear of disgrace, fear of financial collapse, fear of insanity. But did the patient know all this? Not he. He knew only that he was nervous, and that he suffered, that he did not feel sure of himself.

“When that was dragged out of his consciousness and shown to him as a root of his trouble, and a physician was able to assure him that fear was all in the world that was the matter with him, he made up his mind that he had better give that up. Then he was healed.”

The subconscious mentality is sick in a chronic way; it has been made sick by some kind of mental experience — usually of many years standing — and the sickness is a result of its continuing to cherish that experience and keeping it before itself. This constitutes what is technically called a “running sore” in the subconsciousness — that is, mentally not physically.

A woman had suffered from general debility for a number of years, and had been unable to secure relief; the psychologist began to probe to see what the trouble was. He began to pronounce words — just anything that came into his thoughts: “desk, book, rug, Chinaman.” When he pronounced the word “Chinaman” the woman appeared startled, and he asked her what the word “Chinaman” suggested to her and why it startled her. The woman said that when she was a little girl, she and a playmate used to play around a Chinese laundry and that they used to plague the Chinaman by throwing pebbles at him through the open door; one day the Chinaman chased them with a big knife, and that they were nearly scared to death. “Yes,” said the psychologist, “that is one of the things that I wanted to know.” Then he began to pronounce more words, presently the word “water,” and again the woman was startled. It developed then that one time when she was a very little girl, she and her brother were playing on the wharf and that, accidentally, she pushed him into the water and he was drowned. She said it was many years ago, when she was a mere child. He said: “Do you think of these things very often?” She said: “No, I do not know that I have thought of them in fifteen or twenty years.”

“Well,” he said, “I will tell you what I want you to do.” (She was at that time in a sanitarium, under the care of a nurse.) “I want you to tell the nurse every day that experience about the Chinaman and also the experience about your brother, and I want you to keep telling it until you have told it so many times that you do not feel bad about it any more; then see me again in two or three weeks.” She did as he directed, and at the end of sixty days she was well. The effect of telling it so often was its becoming commonplace to the conscious mentality, without touching the feelings. So the suggestion then went down to the subconsciousness that it did not feel badly about the incident any more, and the conditions

of fear which had persisted for twenty or twenty-five years were erased, and the complex in the subconsciousness was no longer in evidence.

The subconscious mind has perfect memory and is fully equipped at birth. Every child inherits certain characteristics from its ancestors. These are carried in the subconscious mind and brought into play when the life or health of the individual requires them. It is natural to be born without pain, to develop without pain, to live without pain, and to die without pain. This is as natural as it is for a tree to blossom and bear fruit, which at the proper times drops off without distress. The subconscious will take care of every situation; even when it is interfered with it has a remedy available for every situation. Again, you forget something, but the subconscious mind has not forgotten; as soon as the conscious mind dismisses the matter, it comes to us.

Every engineer knows what it is to sleep over a problem; while he or she is asleep the subconscious is working it out; or they may lose an article, get excited and anxious about it, and not be able to find it; yet as soon as the conscious mind gives it up and lets go, the sense of where it is comes without effort.

Again there is a difficult situation in your affairs; if you can only persuade your conscious mind to let go, to cease its anxiety, dismiss its fear, give up the tenseness and struggle, the subconscious will ordinarily bring about prosperity. The tendency of the subconscious is always toward health and harmonious conditions. To illustrate, you are in the water over your depth, you cannot swim, you are sinking. If the moment the lifeguard approaches you, you grab him or her around the neck and impede the action of his arms and limbs, he or she may be unable to do anything with you; but if you will simply trust yourself in their hands, they will get you out. And so it is absolutely certain that subconscious will be present in every difficult situation and that it will tend to play lifeguard in your favor, if you can but persuade your consciousness to cease its anxiety, to dismiss its fears, to give up the tenseness of the struggle.

Suppose the conscious mind suffers itself to become angry over every trifle. Every time it gets angry, the impulse is transferred to the

subconscious. The impulse is repeated again and again, each time it is stirred up. The second record of anger is added to the first, the third to the second, and the fourth to the third. Soon the subconscious has acquired the habit, and before long it will be difficult to stop. When this situation develops, the conscious mind will be subject to the irritating influence from without and the habitual impulse from within. There will be action and reaction. It will be easier to be angry and more difficult to prevent it. Yet every time the conscious mind gets angry an additional impulse will be given to the subconscious, and that impulse will be an additional incentive to get angry again.

Now, the anger is an abnormal condition, and any abnormal condition contains within itself the penalty, and this penalty will be promptly reflected in that part of the body which has the least resistance. For instance, if the person has a weak stomach, there will be acute attacks of indigestion, and eventually these will become chronic. In other persons, Bright's Disease may develop; in others, rheumatism, and so on.

It is evident, therefore, that these conditions are effects, but if the cause be removed, the effect will vanish. If the individual knows that thoughts are causes, and conditions are effects, they will promptly decide to control their thoughts. This will tend to erase anger and other bad mental habits; and as the light of truth gradually becomes clear and perfect, the habit and everything connected with it will be erased, and the accumulated distress destroyed.

What is true of anger is true of jealousy, of fear, of lust, of greed, of dishonesty; each of these may become subconscious, and each of them eventually result in some diseased condition of the body, and the nature of the disease indicates to the trained analyst the nature of the cause which was responsible for the condition.

Frederic Pierce tells us in *Our Unconscious Mind*:

“It is a matter of common observation that everything is in greater or less degree suggestible. The reaction to suggestion may be either positive or negative, either an acceptance or heightened resistance. In this we see a censorship. An epidemic of a certain type of crime shows, on the part of the perpetrators, imitative response to suggestion

implanted both by the elaborate descriptive accounts in the newspapers, and by the great amount of discussion of the outrages, heard on all sides.”

Primitive effects of great intensity are aroused; they break through the primary cultural censorship (which is weak in the criminally disposed person), accumulate energy being dwelt on in consciousness, and finally become sufficiently strong to surmount all fear of punishment and to control the conduct. The remainder of the social group, having a higher cultural censorship, reacts to the same suggestion negatively, and discharges the energy of whatever primitive effects have been aroused in the form of wrath and the desire for punishment of the criminals.

In this connection, it is interesting to note that one often hears the desire for vengeance expressed in terms of much greater primitive violence than the crime itself actually showed. Psychoanalysts hold that this is a method by which the individual is reinforcing his or her own none too strong censorship of his or her Unconscious. Mind in itself is believed to be a subtle form of static energy from which rises the activities called “thought,” which is the dynamic phase of mind. Mind is static energy, thought is dynamic energy — the two phases of the same thing.

Tradition whispers that in the sky is a bird, as blue as the sky itself, which brings to its finders happiness. But everyone cannot see it, for mortal eyes are prone to be blinded by the glitter of wealth, fame, and position, and deceived by the mocking will-o-the-wisp of empty honors. But, for the fortunate ones who seek with open eyes and hearts, with the artlessness, simplicity, and faith which are richest in childhood, there is an undying promise; and to them the Blue Bird lives and carols, a rejoicing symbol of Happiness and Contentment unto the end.

CHAPTER 16

Psychology

The observation and analysis, knowledge and classification of the activities of the personal consciousness, consisting of the science of psychology, has been studied in colleges and universities for many years, but this personal, or conscious, self-conscious mind does not by any means constitute the whole of the mind.

There are some highly complex and very orderly activities going on within the body of a baby. The body of the baby, as such, cannot induce or carry on those activities, and the conscious mind of the baby does not know enough to even plan them or be aware of them. Probably also in most cases there is no one around the baby who even remotely understands what is going on in this highly complex process of physical life; and yet all those activities manifest intelligence, and intelligence of a very complex and high order.

From the examination of what goes on in the human body, from all the complex processes — the beating of the heart and digestion of the foods, the secretion and excretion of the glands — it is apparent that there is in control an order of mentality which has a high degree of intelligence, but it is the mentality which is operating in the millions of cells which constitute the body, and so operate below the surface of what we term consciousness. It is therefore subconscious.

The subconscious mind again assumes two phases. Connected with each human there is a subconsciousness which may in some sense be regarded as the subconsciousness of that person, but which merges at a still deeper level into what may be termed Universal subconsciousness, or into cosmic consciousness. That may be illustrated in this way: if you

will think of the waves on the surface of Lake Michigan — insofar as they are above the level of the troughs — as standing for so many personal mentalities; and then, if you will think of a small body of water not rising above the surface, but in some degree running along with each wave and merging indistinctly at the bottom into the great unmoved mass below, which may be thought of as the deepest level, then those three levels of the water in the lake may illustrate to you personal consciousness or self-consciousness, personal subconsciousness, and universal subconsciousness or cosmic consciousness. Now, out of cosmic consciousness springs personal subconsciousness, and out of that, in turn, or in connection with it, rises personal consciousness.

At the beginning of the experience of the child, its government is almost wholly from subconsciousness, but as it goes on, it becomes aware, maybe unconsciously, but still in a degree aware of the presence of laws of consciousness which manifest as justice, truthfulness, honesty, purity, liberty, loving-kindness, and so on, and begins to relate itself to them and to be governed by them more and more.

The first thing to note is that, while this mental action is going on continuously, we are normally quite unconscious of it. For this reason, it is known as the subconscious department of the mind to distinguish it from that part which functions through the senses of which we are conscious, and which we call the self-conscious. The existence in the body of two distinct nervous systems, the cerebro-spinal and the sympathetic, each with its own field of operation and its special functions, prepared us for these two mental departments.

The cerebro-spinal system is used by the self-conscious and the sympathetic by the subconscious. And just as we find in the body that, while the functions and activities of the two nervous systems are different, provision has been made for very close interaction between the two, so we will find that, while the functions and activities of the two mental departments are different, there is a very definite line of activity between them.

The main business of the subconscious mind is to preserve the life and health of the individual. Consequently, it supervises all the

automatic functions, such as the circulation of the blood, the digestion, all automatic muscular action, and so on. It transforms food into suitable material for body building, returning it to the conscious human in the form of energy.

The conscious human makes use of this energy in mental and physical work, and in the process uses up what has been provided by subconscious intelligence.

The action of the subconscious is cumulative and may be illustrated in the following manner. Suppose you take a tub of water and begin to stir it with a small piece of wood from right to left, with a circular motion. At first you will start only a ripple around the wood, but if you keep the wood in motion with the circular movement, the water will gradually accumulate the strength which you are putting into the wood, and presently you will have the whole tub of water in a whirl. If you were then to drop the piece of wood, the water would carry along the instrument that originally set it in motion, and if you were suddenly to stop the wood while it is still projecting in the water, there would be a strong tendency to not only carry the wood forward, but to take your hand along with it. Now, suppose that after you have the water whirling, you decide that you do not want it to whirl, or think that you would prefer to have it whirl in the other direction, and so try to set it going the other way, you will find that there is great resistance, and you will find that it will take a long while to bring the water to a standstill, and a still longer time before you get it going the other way.

This will illustrate that whatever the conscious mind does repeatedly the subconscious will accumulate as a habit; any experience which the subconscious receives is stirred up, and if you give it another one of the same kind, it will add that to the former one and so keep on accumulating them indefinitely, the tendency being to accumulate activity along any definite line in increasing measure, and this holds true concerning any phase of activity that comes within range of human consciousness. This is true whether the experiences are for our benefit or otherwise, whether the experiences are good or evil. The subconscious is a spiritual activity and spirit is creative, the subconscious

therefore creates the habits, condition, and environment which the conscious mind continues to entertain.

If we consciously entertain thoughts associated with art, music, and the aesthetic realm, if we consciously entertain thoughts associated with the good, the true, and the beautiful, we shall find these thoughts taking root in the subconsciousness, and our experiences and environment will be a reflection of the thought which the conscious mind has entertained. If, however, we entertain thoughts of hatred, jealousy, envy, hypocrisy, disease, lack, or limitation of any kind, we shall find our experience and environment will reflect the conditions in accordance with these thoughts: "As we sow, so shall we reap"; the law is no respecter of persons: we may think what we will, but the result of our thoughts is governed by an immutable law. "There is nothing either good or evil, but thinking makes it so." We cannot plant seed of one kind and reap fruit of another.

Consciousness consists in the power to think, to know, to will, and to choose, self-consciousness is the power to be aware of the self as a thinking, knowing, willing, and choosing individual. The brain is the organ of the conscious mind, and the cerebro-spinal nervous system is the system of nerves by which it is connected with all parts of the body.

The process of growth is a subconscious process; we do not carry on the vital processes of nature consciously, all the complex processes of nature — the beating of the heart, the digestion of food, the secretion of the glands — require a high degree of mentality and intelligence. The personal consciousness or mind would not be capable of handling these intricate problems, they are therefore controlled by the Universal Mind, which in the individual we call the subconscious.

The Universal Mind is sometimes referred to as the Super-Conscious, and sometimes the Divine Mind. The subconscious is sometimes called the subjective and the conscious the objective mind, but remember that words are simply the vessels in which thought is carried. If you get the thought, you will not be concerned about the terms.

Mind is a spiritual activity and spirit is creative, hence the subconscious mind not only controls all the vital functions and processes of growth, but is the seat of memory and habit.

The sympathetic nervous system is the instrument by which the subconscious keeps in touch with the feeling or emotions, thus the subconscious reacts to the emotions, never to the reason, as the emotions are much stronger than the reason or intellect; the individual will therefore frequently act in exactly the opposite manner from what the reason and intellect would dictate.

It is axiomatic that two things cannot occupy the same space at the same time. What is true of things, is true of thoughts. If, therefore, any thought seeks entrance to the mental realm which is destructive in its nature, it should be quickly displaced by a thought which has a constructive tendency. Herein lies the value of a ready-made affirmation, such as the Coue affirmation, "Day by day, in every way, I am growing better and better," or the Andrews' affirmation, "I am whole, perfect, strong, powerful, loving, harmonious, and happy."

These or similar affirmations may be committed to memory and repeated until they become automatic or subconscious. As physical conditions are but the outward manifestations of mental conditions, it will readily be seen that, by constantly holding the thought expressed in the affirmation in the mind, it will be but a comparatively short time until conditions and environment begin to change so as to be in accordance with the new method of thinking.

This same principle can be brought into operation in a negative way, through the process of denial. Many make use of this with excellent results.

The conscious and subconscious are but two phases of action in connection with the mind. The relation of the subconscious to the conscious is quite analogous to that existing between a weather vane and the atmosphere. Just as the least pressure of the atmosphere causes an action on the part of the weathervane, so does the least thought entertained by the conscious mind produce within the subconscious

mind action in exact proportion to the depth of feeling characterizing the thought and the intensity with which the thought is indulged.

It follows that if you deny unsatisfactory conditions, you are withdrawing the creative power of your thought from these conditions. You are cutting them away at the root. You are sapping their vitality.

The law of growth necessarily governs every manifestation in the objective, so that a denial of unsatisfactory conditions will not bring about instant change. A plant will remain visible for some time after its roots have been cut, but it will gradually fade away and eventually disappear, so the withdrawal of your thought from the contemplation of unsatisfactory conditions will gradually but surely terminate these conditions.

This is exactly an opposite course from the one which we would naturally be inclined to adopt. It will therefore have an exactly opposite effect to the one usually secured. Most persons concentrate upon unsatisfactory conditions, thereby giving the condition that measure of energy and vitality which is necessary in order to supply a vigorous growth.

The stars come nightly to the sky;
The tidal wave comes to the sea;
Nor time, nor space, not deep, nor high,
Can keep my own away from me.

—John Burroughs

CHAPTER 17

Metaphysics

Creation consists in the art of combining forces which have an affinity for each other, in the proper proportion; thus oxygen and hydrogen combined in the proper proportions produce water. Oxygen and hydrogen are both invisible gases, but water is visible.

Germs, however, have life; they must therefore be the product of something which has life or intelligence. Spirit is the only Creative Principle in the Universe, and Thought is the only activity which spirit possesses. Therefore, germs must be the result of a mental process.

A thought goes forth from the thinker, it meets other thoughts for which it has an affinity, they coalesce and form a nucleus for other similar thoughts; this nucleus sends out calls into the formless energy, wherein all thoughts and all things are held in solution, and soon, the thought is clothed in a form in accordance with the character given to it by the thinker.

A million people in the agony of death and torture on the battlefield send out thoughts of hatred and distress; soon another million die from the effect of a microbe called "the influenza germ." None but the experienced metaphysician knows when and how the deadly germ came into existence.

As there are an infinite variety of thoughts, so there are an infinite variety of germs, constructive as well as destructive, but neither the constructive nor the destructive germ will germinate and flourish until it finds congenial soil in which to take root.

All thoughts and all things are held in solution in the Universal Mind. Individuals may open their mental gates and thereby become receptive to thoughts of any kind or description. If they think that there are magicians, witches, or wizards who are desirous of injuring them, they are thereby opening the door for the entrance of such thoughts, and they will be able to say with Job, "The things I feared have come upon me." If, on the contrary, they think that there are those who are desirous of helping them, they thereby open the door for such help, and they will find that "as thy faith is, so be it unto thee" is as true today as it was two thousand years ago.

Tolstoy said: "Ever more and more clearly does the voice of reason become audible to man. Formerly men said: 'Do not think, but believe. Reason will deceive you; faith alone will open to you the true happiness of life.' And man tried to believe, but his relations with other people soon showed him that other men believed in something entirely different, so that soon it became inevitable that he must decide which faith out of many he would believe; reason alone can decide this."

Attempts in our day to instill spiritual matters into people by faith while ignoring their reason, are precisely the same as attempts to feed a man and ignore his mouth. People's common nature has proven to them that they all have a common knowledge, and people will never more return to their former errors.

The voice of the people is the voice of God. It is impossible to drown that voice, because that voice is not the single voice of any one person, but the voice of all rational consciousness of humankind, which is expressed in every separate human.

Reason tells people that the Universe is a Cosmos and is therefore governed by law, so that when we see that some persons secure extraordinary results by mental or spiritual methods, reason tells us that we can all do exactly the same thing, because the law is no respecter of persons, and that this is being done every day all the time, everywhere, is apparent to everyone who has taken the trouble to ascertain the facts.

All manifestations are governed by principles which we recognize as universal laws, and in the manifestation of those laws we recognize system, order, and harmony.

If the Infinite is omnipresent, it must encompass and infiltrate all that seems to be matter and be one with it and inseparable from it.

Science teaches that so-called matter exists in a diversity of grades from its crudest visible form to the most refined and invisible state in an inseparable relationship with spirit, from which it can never be dissociated.

The latent, or electric, power in the gaseous condition of the elements acts through vibration upon all matter in the combinations lower than the gases by induction, raising them also to a fluidic or gaseous condition and enabling them to form new combinations on a higher plane.

By the same principle, is the mineral raised to the sphere of electricity, magnetism, or light, which of themselves are nothing more than ether in different velocities of vibration.

Radioactivity consists in setting in motion certain electric vibrations, which after passing through the ether, record themselves on a distant receiver. The whole system depends on the intangible substance known as ether. It is a substance invisible, colorless, odorless, inconceivably rarefied, which fills all space. It fills the space between the earth and the sun and the stars, and it also fills the minute space between the atoms of the densest substance, such as steel. Even when electricity passes through a wire it is merely a vibration of the ether which circulates between the atoms composing the copper wire.

In turn, we have abundant proof of the subjugation of Ethereal Matter by the still more rarefied sphere of force which we recognize as Psychic Force or Mind Force.

Matter thus refined becomes the plastic associate of the mind for the transmission of its forces in the manifestation of its power.

That mind does transmit its forces through, or by, its vibrations we have proof of in the expression of its power of mind over mind, as in the manifestation of the mind of the hypnotist over his or her subject through mental suggestion, by which he or she is enabled to control the entire organism of the subject to such an extent as to suspend the functions of the organs of the body at will.

Thus we see that the subtle or refined elements of matter at the disposal of the mind are subject to their control. Matter in itself has no consciousness or feeling, and is active only when controlled by spirit or mind in accordance with the laws that govern its action, and when active gives forth the manifestation and power of the spirit, mind, or intelligence behind it and acting upon it; and in its varied manifestations symbolizes the wisdom or intelligence of the mind of humanity, or of the Infinite Mind itself.

As the Infinite Mind rules and governs the Universe, so it is ordained for humans to rule and govern their living Universe which they have created or evolved, known as "The Temple of the Living God," an abridgment or Microcosm of the Universe of the Infinite.

Wisdom is the proper use of Knowledge to bring about harmony, happiness, ease, and health. Ignorance is the darkness which the light of truth disperses, which light alone can enable us to understand the priority of mind in the control of matter.

The office of Metaphysics is to bring us into a true comprehension of our relationship with the world, in which we live, move, and have our being, and, an understanding of how to gain dominion over all which is our rightful heritage.

The Metaphysician gives the patients nothing which they can see, nothing which they can hear, nothing which they can taste, nothing which they can smell, and nothing which they can feel. It is therefore absolutely impossible for the practitioner to reach the objective brain of the patients in any way whatever.

It will be said that he or she may give a mental suggestion; he or she may send them a thought. This might be possible, if it were not for

the fact that we do not consciously receive the thoughts of others except through the medium of the senses.

Again, admitting that it might be possible to reach the conscious mind without the aid of any material agency, the conscious or objective mind would not receive it because the objective mind is the mind with which we reason, plan, decide, will, and act. The practitioner invariably suggests perfection, and such a thought would be instantly dismissed by the objective mind as contrary to reason and therefore unacceptable, so that no result would be accomplished.

The Mind which the metaphysician calls into action is the Universal, not the individual. Their formula is: "Divine Mind always has met and always will meet every human need." This Divine Mind is the creative principle of the Universe. It is the "Father" which the Nazarene had in mind when he said: "It is not I that doeth the work, but the Father that dwelleth within me. He doeth the work."

It will at once become apparent that this power which the metaphysician utilizes is spiritual, not material; subjective, not objective. For this reason, it becomes necessary to reach the subconscious mind instead of the conscious mind. Here then is the secret of the efficacy of the method. The sympathetic nervous system is the organ of the subconscious mind. This system of nerves governs all of the vital processes of the body — the circulation of the blood, the digestion of food, the building of tissues, the manufacture and distribution of the various secretions; in fact, the sympathetic nervous system reaches every part of the body. All vital processes are carried on subconsciously. They seem to have been purposely taken out of the realm of the conscious and placed under the control of a power which would be subject to no change or caprice.

The subject mind, the subconscious mind, the Divine Mind, are therefore simply different terms of indicating the "One mind in which we live and move and have our being." We contact this mind by will or intention. Mind is Omnipresent, we may therefore contact it anywhere and everywhere; neither time nor space require consideration.

As spirit is the Creative Principle of the Universe, a subjective realization of this spiritual nature of humanity, and its consequent perfection, is taken up by the Divine Mind and eventually manifested in the life and experiences of the patient.

Some will say that this ideal state of perfection is never realized. To be sure, the Great Teacher anticipated this criticism, for did He not say: "In my father's house are many mansions" — indicating that there are many degrees of perfection; that although the law operates with immutable precision, the operator may be uninformed or inexperienced. The ability to throw the thought up and beyond the evidence of the senses into the realm of the increate, where all that ever was or ever will be is waiting to be brought forth, to be organized, developed, and crystallized into tangible form, is not the work of the enthusiast who has just come into the knowledge of his or her spiritual inheritance. It is rather the work of those who have become responsive to the most subtle vibrations, those who can hear the Voice of the Silence, those who have come into the terrible realization that the oasis they saw as they passed over the desert was but a mirage, and as they approached, it receded; those who are no longer astonished or amazed to find that, after all, real power is impersonal, that it may make a super-beast of one and a super-human of another.

A great many do not understand the Principle of Metaphysics and the method of applying it so as to work intelligently in their own behalf. Under such conditions, they can only expect to rely on someone else, and when that is done continually or at frequent intervals, it tends to weaken rather than strengthen the spiritual factor in consciousness.

It is therefore desirable and necessary to secure an understanding of the nature of Truth. Most persons who have become interested in metaphysics have had some wonderful experience or they know of someone who has had such an experience.

It has been declared by philosophers, religionists, and scientists, again and again, that no proof of the existence of the absolute Truth is possible; in other words, that the only way in which a person can be convinced of the creative power of Truth is by demonstration, or by

assuming that Truth is all powerful, and then on the basis of this assumption make the demonstration. This is proof, this is freedom, this is why it has been said: "Ye shall know the truth and the truth shall make you free."

Observation of the characteristic manifestations of anything and deductions based upon such observation constitute knowledge of that thing; therefore, it will readily be seen that if you have observed and have become aware of the fact of certain characteristic manifestations of Truth, you will have knowledge. If it should come to pass, that you had observed and carefully noted all the characteristic manifestations of Truth, and then in addition perceived the uniformities that run through those manifestations, especially if they are complex, and see the laws or system upon which their characteristics are based, then your knowledge of Truth would be complete.

Through the mental and spiritual awakening of a century ago, which was responsible for modern progressive thought, certain higher forces and principles were discovered in the mind of humanity; and in the same way, new realms of thought and spiritual reality were opened to consciousness — revelations, literally, that gave life a changed and marvelous meaning, and that caused the cosmos to extend into infinity, seemingly, in every direction. And therefore a twofold purpose appeared at the very beginning of this movement — to know the Real Human, and to know the Real Cosmos; an ancient desire, but which was reborn at this time, and with so much life and virility that it has become today a soul passion in the minds of millions.

What, then, are the characteristics of Truth? All agree that in the philosophical sense Truth is that which is absolute and changeless. Truth must then be a fact; what then is a fact? Well, three times three equals nine. That is a fact, always was a fact, always will be a fact; there can be no evasion, no argument, no equivocation. It is truth in the United States, in China, in Japan; it is true everywhere, all the time. A fact exists in the nature of things without beginning, without end, without limitation; it governs our actions and our commercial operations. Those who would undertake to disregard it would do so at their peril. It is, however, a fact which you cannot see, you cannot hear, you cannot taste,

nor can you smell or feel it, it is inapprehensible to any of the physical senses; is it therefore any less a fact? It is without color, size, or form; is it for this reason any less true? It is without years; is it for that reason not the same yesterday, today, and forever?

You may use this fact as long as you live, millions of other persons may use it as often as they like — that will not destroy it. Use does not change it; from everlasting to everlasting — three times three equals nine. This is therefore a fact, or the Truth.

Truth is the only possible knowledge which humanity can possess, because knowledge which is not based upon truth would be false, and would therefore, not be knowledge at all.

Counterfeit money is not true money, it is false, however much it may pass for true. The Truth is therefore, all that anyone can know, for what is not true does not exist, therefore we cannot know it. We all think we know much that is not so, but what is not so, does not exist, therefore we cannot know it.

Therefore, the Truth or absolute knowledge is the only possible knowledge, and any other use of the word is not scientific or exact.

The metaphysicians of the East will not give out spiritual knowledge miscellaneously. They will not give it to children or young people except under conditions when they have them directly under control and directly under instruction as definitely as we have our children under instruction in the intellectual life in our schools.

In India, when a young man is to be initiated into things spiritual, a definite seven-year course is provided for him under a master, and he is given first the things that he first ought to know along those lines. He is forewarned with regard to dangers that may arise, and the whole course of his journey is guarded by his master with the greatest care, so as to prevent his stumbling during the early stages.

If spiritual metaphysics becomes popular in our Western world, the same thing will develop here. People will not take up the most advanced work before becoming acquainted with the simpler forms of

knowledge. Attainment implies obligation; if you are somewhere up the ladder of culture, if you have entered the school of understanding, if you have seen the light of spiritual Truth, you are supposed by that very fact to know more than the one who has not yet arrived. Your nervous system will automatically organize itself on a higher plane, and because of this you must live closer to the law of your being or experience suffering more quickly; there are no exceptions to the law.

The resurrection from the dead is not a process of getting corpses out of the grave, it is the elevation of mentalities from the plane of the material to the plane of the spiritual, it is crossing the River Jordan and entering the "Promised Land." It is not until one becomes acquainted with the laws governing in the spiritual world that one really begins to "live"; consequently, those who are still functioning in the material world are "dead," they have not yet been resurrected. "Eyes have they but they see not, ears have they but they hear not."

Those who have been raised to the spiritual plane find that there are many practices which they must drop; in most cases, these practices leave the individual without difficulty — they drop away of their own accord, but when individuals persist in functioning in the old world, they usually find that, "A house divided against itself will not stand," and frequently must suffer severely before they learn that they cannot violate spiritual laws with impunity.

CHAPTER 18

Philosophy

Physical Science has resolved matter into molecules, molecules into atoms, atoms into energy, and it has remained for Mr. J.A. Fleming, in an address before the Royal Institution, to resolve this energy into mind. He says: "In its ultimate essence, energy may be incomprehensible by us except as an exhibition of the direct operation of that which we call Mind or Will."

We find, therefore, that science and religion are not in conflict, but are in perfect agreement. Mr. Leland makes this quite plain, in an article on "World Making." He says:

"First, there is wisdom that has planned, and so adjusted, all the parts of the universe in such a perfect balance that there is no friction. And as the universe is infinite, the wisdom that has planned it must be infinite, too. Secondly, there is a will that has fixed and ordained the activities and forces of the universe, and bound them by laws inflexible and eternal. And everywhere this Omnipotent Will has established the limitations and directions of the energies and processes, and has fixed their everlasting stability and uniformity. And as the universe is Infinite this Will must be Infinite. And thirdly, there is a power that sustains and moves, a power that never wearies, a power which controls all forces; and, as the universe is Infinite, the Power must be Infinite, too. What shall we name this Infinity trinity — Wisdom, Will, and Power? Science knows no simpler name for it than God. This name is all embracing."

We can conceive something of its meaning, though we cannot comprehend its significance. This Being is the indwelling ultimate. He is imminent in matter as in spirit, and to Him all Law, Life, Force, must be

referred. He is the sustaining, energizing, all-pervading Spirit of the universe.

Every living thing must be sustained by the Omnipotent Intelligence, and we find the difference in individual lives to be largely measured by the degree of this intelligence which they manifest. It is a greater intelligence that places the animal in a higher scale of being than the plant, the human higher than the animal; and we find this increased intelligence is again indicated by the power of individuals to control modes of action and thus to consciously adjust themselves to their environment. It is this adjustment that occupies the attention of the greatest minds, and this adjustment consists in nothing else than the recognition of an existing order in the Universal Mind, for it is well known that this mind will obey us precisely in proportion as we first obey it.

As we increase in experience and development, there is a corresponding increase in the exercise of the intellect, in the range and power of feeling, in the ability to choose, in the power to will, in all executive action, in all self consciousness. That would mean that self-consciousness is increasing, expanding, growing, developing, and enlarging; it increases and develops because it is a spiritual activity; we multiply our possession of spiritual things in proportion to our use of them. All material things are consumed in the using. There is a diametrically opposite law governing the use of the spiritual and the material.

Life is that quality or principle of the Universal energy which manifests in so-called organic objects as growth and voluntary activity, and which is usually co-existent in some degree, with some manifestation of that same Universal Energy as the quality or principle termed intelligence.

There is only one Supreme Principle, evading all comprehension of its essential nature. It is the Absolute. We can think only in terms of the relative. Therefore, we sometimes define it as the Universal Intelligence, the Universal substance, as Ether, Life, Mind, spirit, Energy, Truth, Love, etc. Our particular definition at any moment is governed by

the particular relationship of the phenomena of Being in which we think of this Principle at that moment.

Mind is present in the lowest forms of life, in the protoplasm, or cell. The protoplasm, or cell, perceives its environment, initiates motion, and chooses its food.

All these are evidence of mind. As an organism develops and becomes more complex, the cells begin to specialize, some doing one thing and some another, but all of them showing intelligence. By association their mind powers increase.

Whereas in the beginning each function of life and each action is the result of conscious thought, the habitual actions become automatic or subconscious, in order that the self-conscious mind may attend to other things. The new actions will, however, in their turn, become habitual, then automatic, then subconscious in order that the mind again may be freed from this detail and advance to still other activities.

Until very recently, it was said that matter in its ultimate nature was eternal, though all the forms thereof change. We were told that a building destroyed by fire with nothing but a few ashes left had gone up in smoke and gas, and that only the form of the manifestation had changed, that the essential substances were still in existence in different chemical formations.

We were told that all forms of matter exist in the form of molecules, that these molecules are resolvable into certain smaller elements called atoms. Until recently, the atom was supposed to be the ultimate particle of matter, so, until recently, scientists supposed that matter could be resolved into atoms and that was final.

But with the discovery of radium, it was found that the atom is made up of a large number of smaller particles called electrons, or ions, and these electrons vary according to the kind of atom that is under consideration. A hydrogen atom contains a different number of electrons than an oxygen atom, and so on.

The atoms within the molecule are separated from each other by very great distances as compared with their diameter, the electrons in turn are separated from each other by distances as compared to the diameter, as are the planets in the solar system.

When we remember that the molecule which is the larger of the group is so small that it cannot be discovered by the most powerful microscope, so small that you could place many millions of them into an ordinary thimble, you can conceive how infinitesimal is the ultimate particle of matter called the electron, or ion.

It has been discovered that the atoms of radium are constantly radiating their ions into space, producing what is called radioactivity, that these particles are apparently lost, they simply vanish.

Finally, it has been discovered that other forms of matter besides radium are throwing off their ions into space, and that these seem to be absolutely lost in the process, thus the atoms of matter are constantly wasting away, so that the modern physicist no longer claims that matter is indestructible; it is in a constant state of flux, it is forever changing in form.

What, then, is the director that controls the action of the ion, which indicates the form that it is to take? Mind is the director, and this direction is the process called creation.

It will therefore readily be seen that the basis upon which matter rests is mind or spirit. The spirit of a thing is therefore the thing itself,

It is the spirit of a thing which attracts to itself the necessary electrons for its development from the ether, and which are gradually assembled by the law of growth; it is evident, therefore, that the saying of St. Paul is true: "The things which are seen are temporal, but the things which are not seen are eternal."

Many years ago, John Bovee Dods wrote:

"We have mounted from lead up to electricity, and though as we rose, we found each successive substance more easily moved than the

one below it, still we have not as yet found a single material that possesses inherent motion as its attribute. Lead, rock, earth, and water are moved by impulse. Air is moved by rarefaction and electricity is moved by the positive and negative forces. True, we have mounted up, as before remarked, to electricity, but even this cannot move, unless it is thrown out of balance in relation to quantity as to its positive and negative forces.”

Electricity is a fluid most inconceivable, subtle, rarefied, and fine. It is computed to require four million particles of our air to make a speck as large as the smallest visible grain of sand, and yet electricity is more than seven hundred thousand times finer than air! It is almost unparticled matter, and is not only invisible, but, so far as we can judge, it is imponderable.

It cannot be seen — it cannot be weighed! A thousand empty Leyden jars, capable of containing a gallon each, may be placed upon the nicest scale, and most accurately weighed. Then let these be filled with electricity, and, so far as human sagacity can determine, they will weigh no more. Hence, to our perception, a thousand gallons weigh nothing.

As electricity, in regard to motion, stands upon the poise, being completely balanced by the positive and negative forces that equalize each other, so it is easily perceived, that if we mount one step higher, we must come to that substance whose nature is to move, and the result of that motion is thought and power. It is MIND. Hence it will be distinctly perceived, in view of the argument now offered, that we cannot, as philosophers, stop short of motion in the highest and most sublime substance in being. This conclusion, as the result of argument, is absolutely and positively irresistible, and challenges refutation.

When we mount up in our contemplations through the various grades of matter, and see it continually brightening — as we press onward in our delightful career of rapture, until we arrive at that sublimated substance which can neither be seen or weighed; which moves with a velocity of twelve million miles per minute, and can travel around this globe in the eighth part of a second, we are struck with astonishment and awe! But as this is not the last link in the immeasurable

chain, we are forced to proceed onward till we arrive at the finest, most sublime and brilliant substance in being — a substance that possesses the attributes of inherent or self-motion and living power, and from which all other motion and power throughout the immeasurable universe are derived.

This is the Infinite Mind, and possesses embodied form. It is a living being. This Infinite Mind comes in contact with electricity, gives to it motion, arms it with power, and through this mighty unseen agent, moves the universe, and carries on all the multifarious operations of nature.

Hence there is not a motion that transpires amidst the immensity of His works, from rolling globes to the falling leaf, but what originates in the Eternal Mind, and by Him is performed, through electricity as His agent. Mind is therefore the absolute perfection of all substances in being; and as it possesses self-motion as its grand attribute, so it is, in this respect, exactly the reverse of all other substances, which are, of themselves, motionless. Mind, or spirit, is above all, and absolutely disposes and controls all. Hence, Mind is imponderable, invisible, and eternal.

Silence

Frances Poile

In silence as the Universe conceived,
In silence doth the heart of man seek out
That other heart to rest on;
Nature's soul Yearns ceaselessly to give its speechless calm
Unto her restless children as they roam
Far from that central place which is their home.

Wouldst know thy Mother Nature face to face?
Wouldst hear her silent heartbeats?
Close thine ears
And still thy senses;
wouldst thou feel her arms Enfold thy being?
Thou must give thyself
In uttermost abandon to her will

That she may teach thee the one truth — be still!

Be still — and from the Silence shall arise

A mem'ry of forgotten mysteries.

A healing peace descending on thy soul

Shall bear it up to regions beyond words

Where thou shalt learn the secrets of the earth,
Of wind and flame and how the stars have birth.

Then shalt thou know thy heritage of joy;

Borne on the pinions of the Bird of Life,

Tuned to the rhythm of revolving spheres,

Feeling with all that breathes, with all that strives

For union with its prototype above,

The silent comforter whose name is — Love.

CHAPTER 19

Religion

Destiny is determined, for nations and for individuals, by factors and forces that are really fundamental — such as people's attitude toward one another. Ideals and motives are more potent than events in shaping History. What people think about the abiding concerns of life means more than any contemporary agitation or upheaval.

A few centuries ago, it was thought that we must choose between the Bible and Galileo. Fifty years ago, it was thought that we must choose between the Bible and Darwin, but as Dean W.R. Inge, of St. Paul's Cathedral, London, says: "Every educated man knows that the main facts of organic evolution are firmly established, and that they are quite different from the legends borrowed by the ancient Hebrews from the Babylonians. We are not required to do violence to our reason by rejecting the assured results of modern research. Traditional Christianity must be simplified and spiritualized. It is at present encumbered by bad science and caricatured by bad economics, and the more convinced we are of this, the less disposed we shall be to stake the existence of our faith on superstitions which are the religion of the irreligious and the science of the unscientific."

Modern discontent and unsatisfactory conditions are the symptoms of a deep-seated and destructive disease. Remedies applied to these symptoms in the form of legislation and suppression may relieve the symptoms, but they do not cure the disease which will manifest in other and worse symptoms. Patches applied to an old decaying and obsolete garment in no way improve the garment. Constructive measures must be applied to the foundations of our civilization, and that is our thought.

A Philosophy of life having as its basis blind optimism, a religion that won't work seven days a week, or a proposition that isn't practical appeals to the intelligent not at all. It is results that we want, and to all such the acid test is: Will it work?

The apparent impossibilities are the very things that help us to realize the possible. We must go over the unbeaten trail of thought, cross the desert of ignorance, wade through the "Swamp of Superstition" and scale the mountains of rites and ceremonies if we ever expect to come into the "promised land of revelation." Intelligence rules! Thought intelligently directed is a creative force which automatically causes its object to manifest on a material plane. Let him that hath an ear to hear, hear!

One of the characteristic signs of a general awakening is the optimism shining through the midst of doubt and unrest. This optimism is taking the form of illumination, and as the illumination becomes general, fear, anger, doubt, selfishness, and greed pass away. We are anticipating a more general realization of the Truth which is to make people free. That there may be one man or one woman who shall first realize this Truth in the new era is barely possible, but the preponderance of evidence is for a more general awakening to the light of illumination.

Everything which we hold in our consciousness for any length of time becomes impressed upon our subconsciousness and so becomes a pattern which the creative energy will wave into our life and environment. This is the secret of the power of prayer.

The operation of this law has been known to a few in all ages, but nothing was more improbable than the unauthorized revelation of this information by any student of the great esoteric schools of philosophy. This was true, because those in authority were afraid that an unprepared public mind might not be ready to make the proper use of the extraordinary power which the application of these principles disclosed.

We know that the universe is governed by law; that for every effect there must be a cause, and that the same cause under the same

conditions will invariably produce the same effect. Consequently, if prayer has ever been answered, it will always be answered, if the proper conditions are complied with. This must necessarily be true, otherwise the universe would be a chaos instead of a cosmos. The answer to prayer is therefore subject to law, and this law is definite, exact, and scientific, just as are the laws governing gravitation and electricity. An understanding of this law takes the foundation of Christianity out of the realm of superstition and credulity, and places it upon the firm rock of scientific understanding.

The Creative Principle of the Universe makes no exception, nor does it act through caprice or from anger, jealousy, or wrath; neither can it be cajoled, flattered, or moved by sympathy or petition; but when we understand our unity with this Universal Principle, we shall appear to be favored because we shall have found the source of wisdom and power.

It must be conceded by every thinking person that the answer to prayer furnishes the evidence of an all pervasive, omnipotent intelligence which is imminent in all things and all persons. We have heretofore personalized this very present intelligence and called it God, but the idea of personality has become associated with form, and form is a product of matter. The ever-present intelligence or mind must be the Creator of all form, the director of all energy, the source of all wisdom.

In order to secure the best thought of the world on the value of prayer, "The Walker Trust" recently offered a prize of a hundred dollars for the best essay on "Prayer" — the meaning, the reality, and the power of prayer, its place and value to the individual, to the church and the state, in the everyday affairs of life, in the healing of disease, in times of distress and national danger, and in relation to national ideals and to world progress.

In response to the invitation, 1,667 essays were received; they came from every quarter of the globe, they were written in nineteen different languages — the prize of a hundred dollars was awarded to the Rev. Samuel McComb, D.D., of Baltimore, Md. A comparative study of these essays is published by the MacMillan Company of New York. In giving his impressions, Mr. David Russell of the Walker Trust says: "To

practically all the contributors, prayer is something real and of inestimable value, but unfortunately there is little information given as to the method by which the law is placed in operation.”

Mr. Russell himself agrees that the answer to prayer must be the operation of a Natural Law, he says: “We know that, to make use of a Natural Law, the intelligence must be able to comprehend its conditions and to direct or control its sequences. Can we doubt that, to an intelligence great enough to encompass the spirit, there would be revealed a realm of spiritual law?” It seems that we are rapidly coming into an understanding of this law, and understanding is control.

The value of Prayer depends upon the law of spiritual activity. Spirit is the Creative Principle of the Universe and is Omnipotent, Omniscient, and Omnipresent. Thinking is a spiritual activity, and consists of the reaction of the Individual against the Universal Mind. “I think, therefore I am,” when “I cease to think, I cease to exist.” Thinking is the only activity which spirit possesses. Spirit is creative, thinking therefore is a creative process, but as the larger part of our thinking processes are subjective rather than objective, most of our creative work is carried on subjectively. But though this work is spiritual work, it is nonetheless real; we know that all the great eternal forces of Nature are invisible rather than visible, spiritual rather than material, subjective rather than objective.

But exactly because thinking is a creative process, most of us are creating destructive conditions, we are thinking death rather than life, we are thinking lack rather than abundance, we are thinking disease rather than health, we are thinking inharmony rather than harmony, and our experiences and the experiences of our loved ones eventually reflect the attitude of Mind which we habitually entertain, for be it known that if we can pray for those we love, we can also injure them by entertaining and harboring destructive thoughts concerning them. We are free moral agents and may freely choose what we think, but the result of our thought is governed by an immutable law; this is the modern scientific phraseology for the Scriptural statement: “Be not deceived, for God is not mocked, whatsoever a man soweth, that shall he also reap.”

Prayer is thought in the form of a petition, and an affirmation is a statement of Truth, and when reinforced by Faith, another powerful form of thought, they become invincible, because "Faith is the substance of things hoped for, the evidence of things not seen," this substance is spiritual substance which contains within itself the Creator and the Created, the germ, the Elohim, that which enters in, goes forth and becomes one with its object.

But prayers and affirmations are not the only forms of creative thought. The architect when planning to erect a wonderful new building, seeks the quiet of a studio, calls on the imagination for new or novel features embodying additional comforts or utilities, and is seldom disappointed in the results.

The engineer who designs to span a chasm or river visualizes the entire structure before making any attempt to embody it in form; this visualization is the mental image which precedes and predetermines the character of the structure which will eventually take form in the objective world.

The chemist seeks the quiet of the laboratory and then becomes receptive to the ideas from which the world will eventually profit by some new comfort or luxury.

The financier retires to the office or counting room and concentrates on some problem in organization or finance and soon the world learns of another coordination of industry requiring millions of additional capital.

Imagination, Visualization, and Concentration are all spiritual faculties and are all creative, because spirit is the one Creative Principle of the Universe, and they who have found the secret of the creative power of thought have found the secret of the ages. The law, stated in scientific terms, is that thought will correlate with its object, but unfortunately the large majority are allowing their thoughts to dwell upon lack, limitation, poverty, and every other form of destructive thought. As this law is no respecter of persons, their things become objectified in their environment.

Finally, there is love, which is also a form of thought. Love is nothing material and yet no one will deny that it is something very real. St. John tells us that "God is Love"; again he says: "Now are we all sons of God?" which means that Love is the Creative Principle of the Universe and St. Paul tells us "In Him we live and move and have our being."

Love is a product of the emotions; the emotions are governed by the Solar Plexus and the sympathetic nervous system. It is therefore a subconscious activity and is entirely under the control of the involuntary system of nerves. For this reason, it is frequently actuated by motives which are neither dictated by reason or intellect. Every political demagogue and religious revivalist takes advantage of this principle: they know that if they can arouse the emotions, the result is assured, so that the demagogue always appeals to the passions and prejudices of the audience — never to the reason. The revivalist always appeals to the emotions through the love nature, and never to the intellect — they both know that when the emotions are aroused, intellect and reason are stilled.

Here we find the same result obtained through opposite polarities, one appealing to hatred, revenge, class prejudices, and jealousy; the other appealing to love, service, hope, and joy, but the principle is the same. One attracts, the other repels; one is constructive, the other destructive; one is positive, the other negative; the same power is being placed in operation in the same way, but for different purposes. Love and hatred are simply the opposite polarities of the same force, just as Electricity or any other force may be used for destructive purposes as readily as it may be used for constructive purposes.

Some will say that if God is Spirit and is Omnipotent and Omnipresent, how can He be responsible for destructive conditions? He cannot bring about disaster, want, disease, and death. Certainly not, but we can bring these things upon ourselves by a non-compliance with the spiritual laws. If we do not know that thought is creative, we may entertain thoughts of inharmony, lack, and disease, which will eventually result in the condition of which these thoughts are the seed forms; but

by an understanding of the law, we can reverse the process and thereby bring about a different result.

Good and evil are thereby seen to be but relative terms indicating the result of our thoughts and actions. If we entertain constructive thoughts only, the result will benefit ourselves or others, this benefit we call good; if on the other hand we entertain destructive thought, this will result in inharmony for ourselves and others, this inharmony we call evil, but the power is the same in either event. There is but one source of power and we can use the power for good or for evil, just as we can make use of electricity for light, heat, or power by an understanding of the laws governing electricity, but if we are careless or ignorant of the laws governing electricity, the result may be disastrous. The power is not good in one case and evil in the other; the good or evil depend upon our understanding of the law.

Many will ask, "How does this thought agree with the scripture?" Many millions of Bibles are sold annually, and every discovery in chemistry, science, or philosophy must be in agreement with the vital Truth of religious thought.

What, then, was the thought of the Master concerning the Creator? It will be remembered, that the question was put to him by a lawyer: "Master what shall I do to inherit eternal life?" Did He evade the question? Did He quote some ancient authority? Did He recommend some creed or theological dogma? He did not. His answer was direct and to the point: "Thou shalt love the Lord thy God with all thy heart, will all thy soul, with all thy mind, and with all thy strength, and thy neighbor as thyself."

Where is this God which the lawyer is told to love? Jesus refers to Him as the Father, and when asked concerning Him says: "He that hath seen me hath seen the Father," again "The Father and I are one," again, "It is not I that doeth the work, but the Father that dwelleth in me, He doeth the work," again He taught His disciples to pray: "Our Father who art in Heaven," and when asked concerning the location of Heaven, He said: "Men shall not say Lo here or Lo there, for behold the Kingdom of Heaven is within you." Here then is authority as to the

immanence of the Creator, the Father from the Master Physician himself. Thus, we find that Science and Religion are not in conflict, and that within the Church and without there is a setting aside of traditional creeds and a return to the things which the Great Teacher taught and the things for which He stood.

The Old Testament has much to say concerning the God of Jacob and of Moses, but this concept of an Anthropomorphic God is principally interesting as indicating the thought of a people who believed that the world was flat, that the sun moved, when science was but magic, and religion the dogma of the scholastics.

This was the result of the deductive method of reasoning which originated with certain statements of fact which were universal and absolute, and which were incapable of verification; all other facts must be arrived at by a process of deduction from these original axioms. If facts were observed which seemed to contradict the deductions from which these original axioms were formulated, so much the worse, for the facts could not be facts. Facts are nothing compared with "statements of Truth" as given by the scholastics. If there were those who persisted in seeing these unwelcome facts, there was the hemlock, or the stake, or the cross.

But in the New Testament all of this is reversed; the doctrine of the immanence of God is taught, an objective God is converted into a subjective God, we are told that, "In Him we live and move and have our Being," we are told that "The Kingdom of Heaven is within you," and we are led to infer that God is always in the "Kingdom."

In this connection it is interesting to note that the miscellaneous collection of manuscripts which have finally been put together and called the Bible were written by many different men, of many different locations, and at widely different times. At first these manuscripts were circulated separately, later they were collected into a single volume, and for a long time there were serious disputes among the ancient Jews and the early Church Ecclesiastics as to what manuscripts should have a place in the sacred book. In fact, until quite recently there were many of

these manuscripts included which are not now to be found in the Bible as recognized by the Protestant Church of today.

The manuscripts comprising the old testament were written originally in Hebrew, those of the new testament in Greek, and not a single original manuscript of any book either of the old or the new testament is in existence today, nor have they been in existence for hundreds of years. We have then only copies of copies of copies many times removed from the original.

When we remember that those who undertook to translate these manuscripts into the English language for the purpose of giving them to the people met with violent opposition, frequently being driven from the country and excommunicated from the church, we see that there was little uniformity in the various translations of these manuscripts which are now called the Bible, or the "Word of God."

The King James edition, which finally became popular with the people, was the work of fifty-four churchmen who agreed with each other that all differences of opinion should be settled at special meetings to be held from time to time and that all marginal notes concerning the Greek or Hebrew text should be eliminated. The fact that this edition had the sanction of the King was probably the determining factor in favor of its general adoption, but aside from this, the work came to be held in high esteem by the scholastics because of the smoothness and beauty of the diction, the churchmen who had the revision in charge evidently sacrificing accuracy for euphony and rhetoric.

And now, we have a strictly "American" Bible, the word of the American Revision Committee in which the famous definition of Faith by St. Paul, "Now Faith is the substance of things hoped for, the evidence of things not seen" is changing to "Now Faith is the assurance of things hoped for, a conviction of things not seen," from which it would appear that Paul did not begin to have the insight, the vision, the intuition with which he has been credited, the latter translation completely nullifying and destroying what has heretofore been the most wonderful definition of faith ever given to the world.

It will readily be seen that the Nazarene completely reversed the process of thought in vogue at that time: instead of using the deductive method of thinking, he used the inductive. He accepted no authority, no dogma, no creed, instead of reasoning from the seen to the unseen, the visible to the invisible, from things temporal to things eternal. He reversed this process completely, and as the idea of this immanent God took hold of humans, as they began to understand that, "Closer is he than breathing, nearer than hands or feet," then gradually came an awakening, which marks the birth of a splendor such as had never before been known.

If the inductive method of reasoning is obtained in religion, we should find all religions cooperating for the purpose of bringing about "Peace on Earth and good will toward men." We should find every school of theology cooperating with every other school for the purpose of spreading the "glad tidings of great joy," telling of a Redeemer who has come "That we might have life and have it more abundantly," and that this abundant life may be had by looking within instead of without.

That objective peace is the result of subjective peace, that harmony without is the natural consequence which follows harmony within, that "men do not gather figs from thistles, or grapes from thorns," and that a person's character is the evidence of the value of his or her religion: "For by their fruits shall they be known," such a religion satisfies the brain as well as the heart, religion is to love justice, to long for the right, to love mercy, to forget wrongs and remember benefits, to love the truth, to be sincere, to love liberty, to cultivate the mind, to be familiar with the mighty thoughts that genius has expressed, the noble deeds of all the world, to cultivate courage and cheerfulness. To make others happy, to receive new truths with gladness, to cultivate hope, to see the calm beyond the storm, the dawn beyond the night. This is the religion of reason, the creed of science.

"For we know in part and we prophecy in part. But when that which is perfect is come, then that which is in part shall be done away."

THE END

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Charles F. Haanel was born in Ann Arbor, Michigan, in 1866. A well-known American author, millionaire, entrepreneur, and businessman, Haanel was best known for his book *The Master Key System*, written in 1912 and selling over 200,000 copies worldwide by 1933, when it was banned by the church. Haanel put his teachings to personal use, owning several major companies and presiding over the Continental

Commercial Company, the Sacramento Valley Improvement Company, and the Mexico Gold & Silver Mining Company. He was a member of several Masonic societies, as well as a member of the American Scientific League, The Author's League of America, The American Society of Psychical Research, the St. Louis Humane Society, and the St. Louis Chamber of Commerce. Charles Haanel died in 1949.



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